



*PGA Career Services is pleased to notify you about the following employment opportunity based on the information in your CareerLinks profile*



### **Head Golf Professional**

The Gorham Country Club has begun their search for a Head Golf Professional and will be informing various PGA Professionals in the New England Section, as well as surrounding areas about this opportunity.

### **Gorham Country Club Gorham, ME**

The golf course was originally built by Ernest Hawkes and is located in Gorham, Maine, a college town community, just minutes from the Maine Turnpike and downtown Portland. The ocean and lakes region are a short drive. Facility guests enjoy a challenging course covering 180 acres of Maine State Game Preserve where they enjoy the local wildlife while golfing along generous fairways, pine forests, and gentle greens.

Complete golf facilities are available including a driving range, short game practice area, and putting green. Food and drink are available through the facility snack bar. A full-service Golf Shop is available serving daily fee guests, season pass memberships, and league players. Additional amenities offered to season pass members include locker room, bag storage and practice range memberships.

For more information, please visit our website: <http://www.gorhamcountryclub.com/>

The deadline for applications will be February 14, 2020.



## Employment Description

The Head Golf Professional will report to the President and manage a staff of 4-7. Specific responsibilities will include: running an efficient daily golf operation including practice range, golf cars, locker room, and club rentals; collecting, accounting for and depositing daily revenues; managing the golf merchandise concession, providing a golf instruction and player development program including clinics and junior programs; solicit and conduct outside events; work cooperatively with the golf course superintendent and grill room manager to ensure customer satisfaction levels.

## Priorities and Success Factors:

- Develop and implement sound daily operational and financial practices
- Build a professional, service-oriented atmosphere that is welcoming and respectful to all members and guests
- Build strong relationships with current members and strive to recruit new memberships
- Work cooperatively with ownership and management peers to ensure successful and profitable operations
- Promote facility through player development programs to stimulate rounds, revenues, memberships and profitability

## Candidate Requirements:

Must be a PGA of America member in good standing with 2+ years of golf facility management experience to prepare them for the listed responsibilities.

## Essential skills and experience include:

- Ability to manage people
- Outstanding interpersonal and verbal communication skills
- Excellent customer service skills
- Knowledge of the rules of golf
- Ability to create and promote a new player development program

Must be able to work flexible hours to ensure the course has coverage during all open hours.

## Preferences:

Experience for 2+ years as a Head Golf Professional ideally at public golf facilities.

Candidates with Bachelor's Degree with a major in golf management are preferred.



**Application Instructions:**

**Application Deadline: 2/14/2020**

**Please submit your cover letter, resume and references in a .pdf format directly to the CareerLinks Email or by mail to the address provided on CareerLinks.**

**Total compensation based on experience estimated: \$47,500 to \$54,500.**

**Please acknowledge your choice to apply for this position by clicking “yes I will be sending my resume” provided in the CareerLinks notice. Subject Line please include: The Gorham Country Club Head Professional Search**

**Email resume to: Ms. Kathy Hawkes, GM at: [infogorhamcc@maine.rr.com](mailto:infogorhamcc@maine.rr.com)**

**Please reference Job #: JR015987**

**Questions contact:     Jim Remy, PGA           [jremy@pgahq.com](mailto:jremy@pgahq.com)  
                              Larry Kelley, PGA       [larry@fivestargolfcars.com](mailto:larry@fivestargolfcars.com)**