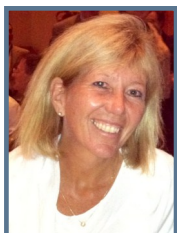




## MESSAGE FROM NEPGA SECRETARY SUSAN BOND, PGA



Greetings Everyone,

I hope everyone is having a wonderful summer. I am writing this while it is raining for the first time during the day here in southern Rhode Island. To make the most of this rainy day, after cleaning the shop, returning calls and all the other things we do on rainy days, I wanted to share some news that hopefully will put a smile on your face.

So this letter is filled with CONGRATULATIONS, High Fives and Kudos!!! I would like to congratulate so many professionals on their outstanding accomplishments.

First of all, congratulations to all the new members to The PGA of America since our Spring Meeting. Please remember to attend our Fall Meeting on Friday, October 26th at Kernwood Country Club to be recognized by your peers. Click [here](#) to view the list of new members on NEPGA.com.

Congratulations to all our PGA Professionals who qualified for the PNC. What an experience that must have been to play such great golf courses out in California. Past New England Section Champions, Ron Philo Jr., Troy Pare and Frank Dully all survived the 36-hole cut of the event. The next time you see these gentleman congratulate them on a job well done.

Way to Go, Ron Philo!!! Ron Philo walked 100 Holes on the 4th of July to raise money for the Folds of Honor. The stats on his day: 22.5 miles walked, 1 eagle, 21 birdies, 4 balls lost, 11 bottles of water, 7 caddies and as of this letter he has raised over \$2000.00 I know he has inspired me to raise more money on September 5th at the 100 Hole Marathon we are doing here at Weekapaug. If you would like to join myself, Steve Napoli, Beth O'Kelly, Harry Rose, Joe Carr and David Moynihan please contact me. It is such a great day to play golf with friends while also helping others.

Kudos to all the event winners this season, from the Junior Tour, Chapter events, Ahead tournaments, and all other Section championships held recently.

High Five to Jacy Settles for the remarkable work he has done with the New England Section Junior Tour; his passion and commitment shows and we have record setting numbers of participants.

August is right around the corner and we have so many wonderful events to look forward to on the schedule. I would like to say great job to all our Section staff including Mike, Dave, Joan, Ronnie, and all the interns. I know it is your job to provide us with top notch events, and not only do you do this on a daily basis, you make it look easy. Your hard work does not go unnoticed. Thank you!

A round of applause to Bob Beach, for winning the Patriot Award for the New England Section. Bob does so much for this Section; he gives his time and energy to improve the lives of so many people. I hope he will inspire each and every professional in this Section to give some time to an organization. Bob is a quiet man, with a quick wit and a huge heart, and I am honored when I can help him with events.

In closing, I would be remiss if I did not remind you of the new MSR period. Get your required points early and don't just stop once you achieve that mark. Attending events, seminars, conferences and meetings are great ways to see your peers, hear new ideas and share your ideas. Remember, if you leave with just one new idea or friend, no matter how far you traveled it is well worth the journey.

It was great to see all my fellow PGA Professionals at the Senior's Championship and congratulations to Dan Wilkins, PGA on his victory! I look forward to seeing you at upcoming events, and please send me any ideas, thoughts or comments to [Cslcbond@aol.com](mailto:Cslcbond@aol.com).

**Susan Bond, PGA**  
NEPGA Secretary

PS- Steve, Beth, Joe, Harry, David and I would love to have you join us for a 100 Round of Golf on September 5th.

PPS- Standing ovation to my Wingman Joe Carr for all his strength and determination the past 60 days, Way to Go, Joe !!!

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## WILKINS RALLIES TO CAPTURE NEPGA SENIOR CHAMPIONSHIP



When Allan Menne, PGA of Poland Spring Country Club took the tee on Thursday, there was a long list of names that would try to come from behind to take the trophy from his grasp. But as they say, keep your friends close and your enemies closer. The player that would overtake the lead would come from within

his own group, not just to break the hopes of Menne, but to break the Okemo Valley Golf Club course record.

Daniel Wilkins, PGA, formerly Head Golf Professional at Laconia Country Club who recently became a salesman for Five Star Golf Cars, was just a single stroke behind the leader Allan Menne, PGA when the day began, but after birdies on 1 and 2 to start the day, Wilkins would never trail again. Dan's incredible run continued with birdies at 7 and 9 to finish with a -4 (31) on the front nine, to open up a 4 stroke lead on Menne.

The door would reopen for Menne on 10 and 11, with a 4 shot swing in two holes. Menne birdied the 10th and 11th, holes on which Wilkins bogeyed, putting the pair all square through 11 holes. However, with a bogey on 12, Menne watched the trophy slip away as Wilkins birdied 14, 15 and put the finishing touches on his round with a miracle hole-out birdie from 100 yards on the tough par-4 16th hole to end with a course record -5 (65), and a two day total of -7 (133).

The win was the first major victory for Wilkins, who continues to play well on the Okemo Valley Golf Club layout. "It was a very interesting round, I played very well on the front nine, got it to -4, and I managed to bogey 10 and 11 and lose a 4 shot lead, but regained it at the end of the round," said Wilkins. "I got a couple good breaks, and got pretty fortunate out there." This was Wilkins' third time playing in the Senior Championship, as he adds a title to a couple near misses.

In addition to Wilkins, 6 other New England PGA Professionals will get the chance to represent their Section in Richmond, Virginia at the National Senior PNC in October. New England PGA Professionals Steve Diemoz, PGA of Montaup Country Club, Paul Parajeckas, PGA of Pleasant Valley Country Club, Rick Karbowski, PGA of Auburn Driving Range, Jim Sheerin, PGA of Abenaki Golf Club, Michael Baker, PGA of Castine Golf Club and Bill Andrews, PGA of Portsmouth Country Club will get the chance to tee it up in October. Congratulations to all who qualified nationally.

Additional Senior Division winners include: Dan Wilkins, PGA (50-54), Allan Menne, PGA (55-59), Paul Parajeckas, PGA (60-69), Jay Dolan, PGA (70 and up).

The New England PGA would like to thank their sponsors: Mercedes Benz, Southworth Development, The PGA Tour and Mr. Terry Frechette for their continued support of the New England PGA Senior Championship.

Click [here](#) for full results. And click [here](#) for photos and videos!



Far left: NEPGA Senior Champion Dan Wilkins & NEPGA Executive Director Michael Higgins

Top left: NEPGA President Jimmy Noris, NEPGA Past President Jack Neville & NEPGA Past President Donnie Lyons.

Right: The Wogan Cup

Bottom: Wilkins, Allan Menne & Bob Miller

THANK YOU TO OUR  
2012 AUGUST SPONSORS

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Supporting Sponsor of PGA of America  
Professional Tournaments





## NEPGA TOURNAMENT NEWS



August, always one of the most important months on the NEPGA tournament schedule. Two major Championships, our Senior Championship hosted once again by Okemo Valley Golf Club in Vermont and then later in the month our most prestigious event, the New England Section PGA Professional Championship played this year at Kernwood Country Club and Salem Country Club.

There are a couple of other important events on the calendar this month. On Monday,

August 13, the longtime Section supported charity event "The Coakley" Pro-Am will be played at Charles River and Woodland Country Clubs and at the end of the month we visit Sterling National for our Senior-Junior Professional Championship on Tuesday, August 28, presented by Mizuno and supported by Antigua.

A lot to look forward to in August and when it's all over we should have a good idea of who our Player of the Year will be for 2012. To all of you who are participating in these events, play well!

Much of July was hot, and so was the golf played by many of you. We started in Rhode Island at the wonderful Metacomet Country Club, for an AHEAD Stroke Play Series event. Jake Pleczkowski, PGA, Chip Johnson, PGA, Jeff Martin, PGA and T.J. Valentine, PGA all took advantage of the perfect putting surfaces and fired three under par 67's to share the top spot on the leader board. Thanks to our hosts, C.J. Talbert, PGA and Superintendent Paul Jamrog.

A couple of weeks later we headed north to Montcalm Golf Club where Shawn Warren made an eagle on a par four (a converted par five at that) and five other birdies in establishing a new competitive course record with a five under par 66. Pat Pelletier and Dan Wilkins, PGA each had solid three under par 68's to tie for second. A huge Thank You to Montcalm owner Andy Sigler for once again allowing us to play this magnificent facility and additional thanks to Cory Mansfield, PGA, Manager Liz Clark and Superintendent John Harrington for being great hosts.

There was one more AHEAD event in July, on Thursday, July 26th we were at Green Mountain National in Vermont; due to the lead time needed for this newsletter we will report the results of that event next month.

Please note, there remains just one more opportunity at Plymouth Country Club in September to earn points to qualify for the year-end AHEAD Championship that will be played at Belmont Country Club on October 2. Try and make some time to come out and enjoy the competition and to say Thanks to AHEAD's Terry Frechette and Dan Dempsey as well as Cary Gordon and Golf Buddy for their continued support of these popular events.

There were also Championships on the July schedule, two iconic events on the NEPGA schedule. The first at Mount Pleasant Country Club, the Pro-Pro Stroke Play saw Jeff Martin, PGA and Troy Pare, PGA follow up their victory earlier this season in the Pro-Pro Match Play with a similar result in the Pro-Pro Stroke. After opening with a 66 in the morning round, Pare and Martin fired a brilliant 63 in the afternoon to claim a three stroke victory over host PGA Professional Matt Walsh and his partner Todd Cook, PGA. Cook and Walsh tried their best also firing a round of 63 in the afternoon but it wasn't enough to stop Pare and Martin from claiming the Harris Cup trophy. Thanks go to our sponsor Jeff DiBona, and hosts, PGA Professional Matt Walsh and Superintendent Todd Sauer.

Another staple on the NEPGA schedule, the Pro-Lady Championship at Kernwood Country Club saw the host club use its knowledge of the challenging (very speedy) putting surfaces to claim the title. Frank Dully, PGA and his partner Leslie Ogan needed only 73 strokes to complete their select drive, alternate shot journey around the perfectly manicured Kernwood layout. On the net side, Stephen Doyle, PGA and Hope McDermott from The Country Club tied with the team from the Wenham Country Club comprised of PGA Professional Darin Chin-Aleong and his partner Katy Wong. Both teams fired fine rounds of 68. Thank you to our returning sponsor, Kathy Lynch and Tail as well as our hosts, Professional Frank Dully, PGA and Superintendent John Eggleston and Club Manager Tim Lynch. Did I mention the post-round food (ribs, chicken, burgers, etc.) was pretty good, too; at least that's what I was told! Yeah right, like I didn't have any...Thanks, Chef!

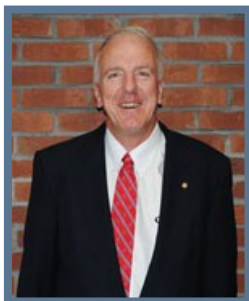
On Monday, July 23 we were at the Dedham Country and Polo Club for the Titleist Pro-Junior Championship hosted by NEPGA President Jim Noris. The team from Pleasant Valley Country Club led by PGA Professional Paul Parajeckas, Ben Moy, Dan Woodbury and Nick DiReda took home the title with an outstanding low gross score of ten under par 60. Parajeckas also captured low professional honors with a 68. The teams from Belmont Country Club led by Professional John Fields, PGA with Alex Gosman, Brian Hunt and Oliver Cordeiro and the Winchendon School Golf Club captained by Tom Borden, PGA with partners, Noah Miller, Jake Hollander and Macky Seppala both returned scores ten under par 60 to secure low net honors. Thank you to our presenting sponsor Titleist & supporting sponsor Kathy Lynch and HelioPro.

The newly created New England PGA Round Robin Challenge is in full swing and by all reports the participants are enjoying the competition within their Chapters. If you didn't participate this year, put it on your checklist of things to do next season. Check out the results on the [nepga.com](http://nepga.com) website.

As we said last month, we had a couple of June events that we would report the results from this month. Our contingent of qualifiers headed out west for the 45th PGA Professional National Championship at the spectacular and demanding Bayonet and Black Horse Golf Courses in Seaside, California, June 24-28.

*Continued on pg. 6...*

## BEACH NAMED 2012 NEPGA PATRIOT AWARD WINNER



Boylston, MA -- The New England Section PGA of America is proud to announce that its first NEPGA Patriot Award has been given to Bob Beach, PGA Head Professional at Braintree Municipal Golf Course.

The Patriot Award is presented to a PGA Professional who personifies patriotism through the game of golf and demonstrates unwavering commitment

and dedication to the men and women who have valiantly served and protected the United States of America.

Bob Beach has worked tirelessly with veterans through the many programs that he has created for them and their families. In 2011, Beach was one of the founders of the Northeast Accessible Golf Association. This association specializes in helping brave military personnel returning from active duty with their goal of giving the golfing experience to these veterans and thanking them for their service. Bob uses an adaptive golf cart that was attained when he received a PGA Growth of the Game Foundation Grant in 2005. This cart allows Bob and NEPGA Professional volunteers to help disabled veterans with golf instruction and also on course playing opportunities.

Beach continues to offer free clinics on a weekly basis at both indoor and outdoor facilities to veterans and their families.

Bob will receive this award at the NEPGA Annual Awards Dinner that is scheduled for Kernwood Country Club on Friday, October 26th.

## VOLUNTEER OPPORTUNITIES

### Skills Competition at Special Olympics State Golf Tournament

Volunteers are needed to run the Skills Competition for the Special Olympics State Golf Tournament on Saturday, August 11th from 3:30pm till 6:30pm at Westover Golf Course in Granby, Mass. Please contact Bob Beach at 781-843-6513X2 or [bbeach@braintreema.gov](mailto:bbeach@braintreema.gov) for more information or to volunteer.

### Special Needs Clinics

Braintree Municipal GC will host a special needs clinic every Monday night from 5:30-7:30 until the NEPGA/Special Olympic Tournament on October 14th. In addition, Putting for Autism clinics will be held on alternating Mondays. Volunteers are needed to help with the instruction. PGA members who volunteer from 5:30-7:30 will earn 2 MSR credits. Bob Beach will be available to help train and guide any volunteers in working with people with different abilities. To volunteer or for more information, please contact Bob Beach at 781-843-6513 or email [bbeach@braintreema.gov](mailto:bbeach@braintreema.gov).

Visit the "Community Outreach" page on NEPGA.com found under "About Us" to view new volunteer opportunities.

## MORE DBC PRO-AM AMBASSADORS NEEDED!



We need **six more professionals** to volunteer for the afternoon wave of the DBC Pro-Am, which will be played on Thursday, August 30th. If you volunteer, you will receive a package prior to the Pro Am with an instructional sheet, suggested script, oxford cloth shirt,

credentials, and parking pass for the volunteer lot at Norton High School. Please be sure to indicate your shirt size during the registration process. Yardage books are no longer available but please feel free to bring your own distance measuring device.

Click [here](#) to view the list of 2012 DBC Ambassadors. If you would like to sign up for the afternoon wave, please click [here](#)!

## OUIMET SOCIETY NEPGA PRO-AM



The Francis Ouimet Scholarship Fund would like to again invite the head professionals of the supporting NEPGA clubs to participate in their 14th Annual

Ouimet Society NEPGA Pro-Am. The event will be held on Thursday, September 27 at the beautiful Vesper Country Club in Tyngsboro, MA. Shotgun will be at 12:30pm and preceded by lunch and followed by dinner and prizes. The field is limited to 25 professionals, so if interested, please RSVP to [AmandaP@ouimet.org](mailto:AmandaP@ouimet.org). There is no entry fee, but there is an optional pro pool of \$50 per entrant, which the Ouimet Fund contributes towards as well.

The Ouimet Fund would also like to thank you (and your staffs) for the promotion of the scholarship opportunities to your employees as well as The Fund mission to your membership. Many of you are so involved at your club with the Marathon and Bag Tag programs, which make up the Ouimet Fund fundraising backbone. They truly appreciate your time and energy!

Colin McGuire  
Assistant Executive Director  
Francis Ouimet Scholarship Fund

## CHAPTER EDUCATION SEMINARS

Reminder: the schedule of Education Opportunities sponsored by the Chapters under your Education Chair, Brendan Walsh, PGA and his committee members has been posted on NEPGA.com. As we receive the schedules, they will be listed in the Mixed Bag, Newsletter, and posted on the web site under the main navigation: Programs. Click [here](#) to visit the website to see what seminars are currently available!

## GOLF 2.0 MESSAGE



# GOLF 2.0

GROWING THE GAME  
Friends, Family, Fun!

**Player Development = Your Future  
It's Personal**

Why tracking matters: Your employer is interested in making money and this step in the Player Development Playbook can set you apart as a revenue generator and the impact you are making to the bottom line.

### What to Track

There are three things that are important to track in our player development:

How many new golfers have you developed and retained?  
How much have new golfers spent at your course?  
How many total rounds have new golfers played at your course?

### How to track?

There are several ways you can go about tracking results. A few of the common methods to track rounds and money spent are **Frequency Tracking Cards** (this is similar to all the cards that supermarkets give), **Customer Database** (databases can be through POS systems or as simple as a spreadsheet), **Phone Interviews** (personal touch and shows students that you care, promote future events), and **Personalized Email Messages** (emails are another option, while phone calls are more personal, emails may be more efficient).

### Reporting

Developing comprehensive reports quantifying your results could be the most important step in showing your value to your employer. Reporting should focus on detailing results that you set forth in your Player Development business plan such as number of players, number of rounds played, revenue generated from those players.

### Evaluating Results & Making Modifications

By tracking you will be able to access benchmarks comparing your Player Development programs to other facilities that are similar to yours. This can help you identify both strengths and deficiencies in your Player Development programs to make them even better and stronger in the future!

Brian Bain, PGA  
PGA Player Development Regional Manager ~ Boston



PGA

Official Card of PGA Professionals

## AT THE TURN: THE ALL-STAR BREAK FOR PGA PROFESSIONALS



Without question, during recent Section and Chapter meetings you have caught wind of the importance of annual reviews which set the tone for the upcoming year and recap the good, and perhaps the bad, of the recent past. Another employment tool often overlooked by our PGA Professionals is the Mid-Season Performance Evaluation. With the arrival of August, many PGA Professionals

are planning the final push before the fall season. Now is the perfect opportunity to sit with your direct supervisor and determine if the 2012 plan is still valid, if the goals are still relevant, and if you as the employee are steering the business in the right direction.

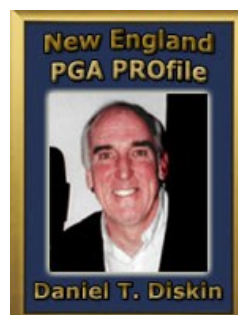
If you are given the opportunity to provide feedback on the contributions you have made to this point, here are a few things to think about before stepping up to the tee:

1. What's happening in your local market, and how are your competitors performing?
2. Has the local landscape of golf changed, and if so, how are you embracing the change?
3. Have you changed your approach to your target market, or is it business as usual?
4. Can you show examples of how new business arrived, and how you contributed to its arrival?
5. What projects or goals from your most recent annual review are still on the shelf, and what will it take to jumpstart those requests?

While many of these may appear to be common sense, taking the time to thoroughly review issues, goals, and objectives with a supervisor can only strengthen your working relationships. Additionally, you'll have an excellent barometer for the second half of the season. Use the praise or criticism collected to finish the season strong.

Michael Packard, PGA  
Employment Consultant  
New England, Connecticut & Northeastern NY Sections  
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860.851.9008

## NEPGA AUGUST PROFILE



PROfile: **Daniel T. Diskin, PGA**  
Year turned Pro: 1969  
Facility: Overlook Golf Club  
Click [here](#) to view entire PROfile.



## 2012 NEW ENGLAND PGA AWARD WINNERS SPOTLIGHT

### 2012 NEPGA Junior Golf Leader Donnie Lyons, PGA Reedy Meadow GC



*At what age did you begin to play golf?* I was 14 or 15 years old when I began playing and caddy-ing at Salem Country Club in Peabody, MA where I grew up.

*Who taught you the game?* I learned mostly about golf and how to improve my game by Jackie Driscoll, then the PGA Assistant Pro at Salem working under member of the NEPGA

Hall of Fame and Golf Professional of the Year, Bill Barclay. Jack and I became best friends. He was the best man in my wedding and Godfather to one of my kids. I worked at Salem CC for 7 years until Bill Barclay's retirement in 1980.

*Where did you go to school?* I attended Peabody High School and graduated in 1976. Then I went to North Shore Community College for 2 years.

*When did you decide to become a PGA Professional and why?* As soon as I started working at Salem CC, I was convinced that I wanted to be a PGA Professional. I loved everything about it: playing, teaching, and promoting the game. I loved it all and the hours don't bother you when you love what you do. Bill Barclay was the consummate professional as he was friendly, well respected, and treasured by the membership. He was what I aspired to be.

*Of all the courses that you have played, which one is your favorite?* Favorite courses: I would say that Salem Country Club is as good as any. Through my involvement with The PGA and during some of these travels I was lucky to play Riviera in Los Angeles and Medinah in Chicago with my friend, Eddie Carbone who was the Section Executive Director at the time.

*What other interests do you have besides the game of golf?* My interests other than golf have always been running and working out. When my kids were younger, it was also attending their activities.

*What would you like to leave as your legacy to the game?* Legacy: That I gave more back to the game and our profession than I took. Donnie loved what he did!

### 2012 NEPGA Hall of Fame Inductee Paul Parajeckas, PGA Pleasant Valley CC



*At what age did you begin to play golf?* I started at 15 years of age.

*Who taught you the game?* I am self-taught.

*Where did you go to school?* I attended Burncoat High School and Becker Jr. College.

*When did you decide to become a PGA Professional and why?* I decided in 1970 while I was

working for PGA Professional Bruce Dobie at Greenhill Golf Course as an Assistant. He told me that I should pursue a career in golf.

*Of all the courses that you have played, which one is your favorite?* My favorite is Cypress Point in California.

*What other interests do you have besides the game of golf?* Watching all other sports, spending time with my family, and working around my house.

*What would you like to leave as your legacy to the game?* Great work ethics will always pay off.

## TOURNAMENT NEWS *Continued...*

Past PNC winner Ron Philo Jr., PGA was our top finisher, finishing twenty-eighth and just missing a play-off for a chance to play in the PGA Championship at the Ocean Course at Kiawah Island, South Carolina. Frank Dully who finished in a tie for fiftieth and Troy Pare who tied for seventy-first were the other NEPGA players to survive the cut.

The 8th Annual Massachusetts Senior Open was played at Holden Hills Country Club on June 28 & 29 and former NEPGA member Mo Guttman, PGA emerged the winner, a two shot victory over current NEPGA member John Paesani, PGA.

Lastly, please check your schedule to see if the dates of September 11 & 12 are free; if they are, please give some thought to participating in the New England Open at Cyprian Keyes Golf Club. This event holds a very special place in the history of the New England PGA and has produced a tremendous list of past Champions. Why not see if you can add your name to that prestigious list? Event and entry information is available on the NEPGA website.

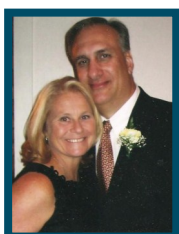
Keep an eye on the weekly "Mixed Bag" emails and at nepga.com for updates and more information on all things tournaments and we'll be back with more Tournament News next month.

Greenie  
[rgreen@pgahq.com](mailto:rgreen@pgahq.com)

## JULY SPONSOR SPOTLIGHTS



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AHEAD USA



**Kathy Lynch**  
Ash City/Weather Apparel Company/Nike Belts/Sport Haley/Helio Pro

Click [here](#) to learn more about our featured sponsors!

## CHAPTER & ASSOCIATION NEWS

### CAPE COD CHAPTER



#### 8th ANNUAL GARY PHILBRICK MEMORIAL ANOTHER HUGE SUCCESS AT FAIRGROUNDS



Nearly 100 friends, colleagues and club members enjoyed glorious Cape Cod weather on July 25th to once again honor and celebrate the life of long-time Cape Cod PGA Professional Gary Philbrick and raise money for scholarship funds in his name at Old Barnstable Fairgrounds GC.

Tournament Chairman Bob Chase, PGA Head Professional/Quashnet Valley along with his dedicated wife Jane and the entire Philbrick family warmly welcomed golfers to a day of competition, raffles and a silent auction, successful in part to the generosity of fellow PGA members who donated everything from foursomes and equipment but most importantly, their time as several Chapter members played in the outing.



L to R: Bob Chase PGA, Diane Philbrick, and Jane Chase

han, PGA who is always willing to lend a hand (and product!) and Ahead's Terry Frechette (who's retired?) who were collectively responsible for the high quality tee gifts handed to each player.



Fairgrounds PGA Head Pro Merry Holway

The 8th edition of this charity golf event has pushed the endowment fund well over 100K allowing the tournament to again make substantial contributions to Cape Cod college bound youth who are interested in working within golf after graduation. Thanks to all who played and/or made donations. The Cape golf community is certainly richer for all the efforts on behalf of the Philbrick family and our old friend Gary.

Fairgrounds PGA Head Professional Merry Holway was again the master coordinator for the Philbrick Memorial ensuring that all details of the day went smoothly. She worked with Gary for several years before his untimely passing a decade ago. Special thanks should also be accorded to Titleist's Dave Moynihan, PGA who is always willing to lend a hand (and product!) and Ahead's Terry Frechette (who's retired?) who were collectively responsible for the high quality tee gifts handed to each player.

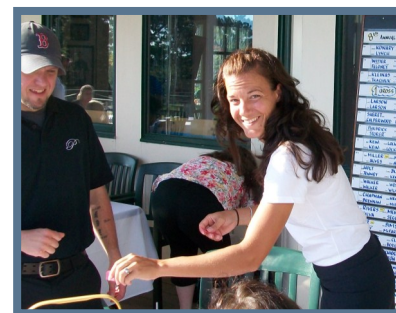
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#### TOURNAMENT UPDATE:

The August 14th Pro-3am – TGC – is currently sold out. Thank you to Prato/Cary Gordon and CCE Keith Tortorella for sponsoring this annual summer event. After Labor Day, PGA Head Professional Joe Cordani will welcome competitors to CC of New Bedford for a Pro-3am on Sept. 6th. All Chapters are encouraged to enter a team into Rhode Island's new Pro-I Junior Scratch event at Segregansett on August 15th. Invite your best junior and tee it up against the best two person teams in SE MASS!

Lastly, congrats to Sankaty Head's new PGA assistant pro Jake Pleczkowski whose -3 67 tied for the top spot in the most recent Ahead Series event at Metacomet with Chip Johnson, Jeff Martin & T. Valentine.

Mickey Herron, PGA  
NEPGA Cape Cod Ch. Tournament Operations Manager  
mherron@pgahq.com

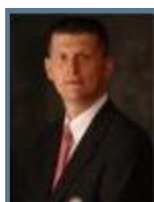


Ian & Toni Philbrick  
(Gary's son and daughter-in-law)

### MAINE CHAPTER

#### Golf 2.0 on Display to Thousands in Maine

The Maine Chapter partnered with the Portland Sea Dog (the Red Sox AA affiliate) in late June and provided free 5-minute lessons to hundreds of kids and adults. *Continued on pg. 9...*





## CHAPTER & ASSOCIATION NEWS *Continued...*

### MASSACHUSETTS CHAPTER



It's now August and your Junior Programs are more than likely in full swing around the club...

We now have some free, physical resources available to help you bolster your Junior Development Programs. The MA Chapter has access to two SNAG Kits as well as two TPI Junior Cyclone Kits that you can use in your own programs.

You've probably all heard of SNAG Golf and probably used some of their products in your programs at one time or another. Colorful bulls-eyes, directional arrows, roller clubs, launcher clubs and the combination of Velcro and tennis balls make SNAG Kits a great way to create a fun and safe learning environment for your juniors.

TPI Junior Cyclone Kits involve a whole new approach to introducing golf to your Juniors. The use of athletic equipment of all kinds (see picture) enables you as a golf instructor to involve Junior Golfers in a huge variety of activities that all help to develop Fundamental Sports & Motion Skills (FSS & FMS). Did you ever think of how bowling on a putting green using a soft ball and pins will help youngsters see the effect that slope has on a rolling ball? Proper swing sequence can be promoted by other rotational activities like throwing a football and taking



a slap shot, balance is learned and practiced through the use of hoops and cones and Frisbees are a great aid for teaching wrist release. Kids and parents are always impressed when their golf instructor starts talking other sports with them and then backs it up by relating them all to golf.

For as many times as we've heard it, let's all now remember that we are the industry experts. Here's a chance to use some new tools in our programs that will not only promote the game, but will also promote us. Our Chapter professionals are welcome to make use of any of this equipment by signing it out for a week at a time. One of each of the kits will remain at the NEPGA office and the others will hit the road with PGA Player Development Regional Manager, Brian Bain. Sign them out, keep a log on how you use them to promote golf in your programs and share your successes with all of us! We'd love to talk about your program in our next newsletter.

Todd Cook, PGA  
MA Chapter Secretary  
781-828-9171

### NEW HAMPSHIRE CHAPTER



Matt Arvanitis, Concord CC Assistant, continues to lead the NHC Player of the Year Standings with 130.75 points. He is closely pursued by Bill Andrews, Portsmouth CC head professional, with 117.50 and Rich Berberian, Jr., Hoodcroft CC Assistant, with 113.50. Rounding out the top 5 are Dan Gillis, Londonderry head pro, at 93.50 and Nashua CC assistant John Wollen with 79.25 points.

Rich Berberian, Jr., Hoodcroft CC assistant, finished second at the 2012 Greater Bangor Open, July 20-22 with a three day total of 8-under par 199. Rich shot a final round score of 63 which included 5 consecutive birdies as he fell one shot shy to eventual winner Will Mitchell.

#### A Round-Up of NHC July ProAms:

The Hanover CC ProAm (July 5) was the Mohegan Sun Qualifier and the winning team representing Keene CC shot a 19-under par score of 121 in the IBB gross and IBB net combined format. The foursome was led by head pro Charlie Kamal and his amateur partners Dave Beal, TJ Hadden and Ryan Fuller. Low professional for the day was Bill Andrews of Portsmouth with an even par round of 70.



**Winners of the Mohegan Sun Qualifier (L-R TJ Hadden, Ryan Fuller, Dave Beal and Head PGA Pro Charlie Kamal**

The Atkinson CC ProAm (July 12) was won by the foursome from Hoodcroft CC led by assistant pro Rich Berberian, Jr., who shot a 1-under par score of 71 to lead all professionals. The group which included amateurs Ron Cook, Mike Miller and Adam Jervis were 14-under par in the IBB gross and IBB net combined format.

At the Pease ProAm (July 23) Matt Arvanitis, Concord CC assistant, shot a 4-under round 67 to lead all professionals in that category. Low gross foursome was from Derryfield CC led by pro Steve Poremba and his amateurs Dan Arvanitis, Chris Conrad and Richard Colcord. Low net winners were from Londonderry CC led by pro Dan Gillis (71) and his partners Pat Dion, Steve Oakes and Pat Dion.



**Low gross winners at the NHC Pease ProAm (L-R) Dan Arvanitis, Chris Conrad, Pro Steve Poremba and Richard Colcord.**

Frank Swierz  
NEPGA NH Ch. Tournament Manager  
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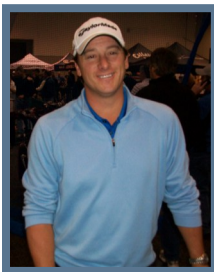
## CHAPTER & ASSOCIATION NEWS *Continued...*

### RHODE ISLAND CHAPTER



#### SECTION EVENTS REVEAL CHAPTERS' INFLUENCE

Though Jeff Martin technically moved from his longtime Rhode Island Chapter home this season taking over the Head Pro duties at Norton CC, he and Wannamoisett PGA Head Pro Troy Pare continued their domination of the NEPGA PRO-PRO CHAMPIONSHIP, again winning this prestigious event firing -15 (129) at Mt. Pleasant last month. Rhode Island teams, in fact, placed five teams in the money, nearly a third of all the teams who shot 138 or better.



Jeff Martin, PGA

Red numbers from Rhody teams were omnipresent: Dave Baluik & Ed Kirby (133 / T-3), John Rainone & Joe Cordani (137/ T-11), Shane Drury & Al Vallante (138/ T-14), and Bob Tramonti & Brian Owens (138) all played sensational golf on a very hot day on the Worcester gem.



Troy Pare, PGA

#### AT THE AHEAD SERIES TOURNAMENTS

The popular Ahead Series visited our Chapter in July – hosted by Metacomet GC's PGA Head Pro CJ Talbert and once again the locals shined. Checking in with 69's (T-5) were Tramonti & Owens while Rainone and Pare both recorded 70's (T-13). Also cashing were Al Vallante and Kirby who both shot 71 (T-20).

Tramonti and Kirby continued their fine play as they placed in the money at the Ahead Montcalm tourney in Vermont a week later, shooting 71 (T-10) and 72 (T-13) respectively.

#### AND ON THE WOGAN POINTS LIST, TOO

As the Section's Player of the Year race heats up leading up to the Section Championship in late August, Rhode Island pros occupy four of the top 16 spots as of this writing. Led by multi-Wogan Award winner Troy Pare (3<sup>rd</sup>)... other Chapter members contending for the top spot are: Tramonti (7<sup>th</sup>), Owens (10<sup>th</sup>) and Kirby (16<sup>th</sup>).

#### INVITATION TO NEW TITLEIST/FOOTJOY PRO-I JUNIOR SCRATCH CHAMPIONSHIP



The Rhode Island Chapter, along with PGA Head Pro Mark Warrenner, invites **all** Section members and apprentices to consider entering the new PRO I JUNIOR SCRATCH tourney to be held August 15<sup>th</sup> at Segregansett GC, Taunton, MA. This 4-ball stroke play tilt pits teams of ONE PRO + ONE JUNIOR in a gross only competition sponsored by Titleist & FootJoy. Special thanks to David Moynihan and

Peter Butt for their support once again of junior golf which seems never failing. In a twist, juniors can be 18 years old for this tourney. This tournament promises to become a fixture for all SE Mass and Rhode Island pros & juniors. Enter now on Blue Golf. **ALL SECTION PROS ARE INVITED** to play. Boys or girls can be your partner. Fabulous tee-gifts and bragging rights for the kids. One of my most memorable invites as a junior was when my club pro invited me to play in a similar kind of event. Your top junior player will no doubt think the same when you invite him to this event.

Mickey Herron, PGA  
NEPGA Rhode Island Ch. Tournament Operations Manager  
[mherron@pgahq.com](mailto:mherron@pgahq.com)

### MAINE CHAPTER *Continued...*

Many thanks to the PGA Professionals and Apprentices that helped out: Ron Bibeau, Nick Glicos, Gregg Baker, Tony Decker, Doug VanWickler, Allan Menne, Matt Blasik, Ben Morey, Chris Twombly, Casey Cox, Mike Dugas, Ken Raynor, Rick Altham, AJ Sikula, Abby Spector, Drew Keaffaber and Jeremy Goulet. Many thanks to Mike Higgins and Brian Bain for attending as well and providing Get Golf Ready information.

#### Bob Darling / Fox Ridge GC – Pro-Lady Champions



Congratulations to Bob Darling, Jr and his team from Fox Ridge GC for winning the Pro-Lady Championship at Fox Ridge GC. Bob and his team shot 147 (3 over par) in the best 2 of 4 format.

L-R: Sue Dostie, Jami Godin, Bob Darling, Jr. & Lydia Havey

#### E-ZGO/Five Star Golf Cars Player of the Year Standings

Darling on top at the halfway point with 243.00 E-ZGO Points.

Bob Darling	243.00	David Grygiel	102.00	Ron Bibeau	79.50
John Hickson	232.00	Allan Menne	101.00	Sean Barrett	70.66
Shawn Warren	139.00	Tim Angis	92.00	Jon Ellis	68.66
Jace Pearson	130.00	Nick Glicos	91.66	AJ Sikula	63.66
Jim Fairbanks	128.00	Jeff Seavey	86.66		
Don Roberts	113.66	Mike Worroll	86.66		

#### August Sponsors



The Maine Chapter Assistants Championship returns to the schedule on August 30 at Natanis GC. Registration is through BlueGolf.

Tony Decker, PGA  
NEPGA Maine Ch. Tournament Operations Manager  
207-671-9242

## CHAPTER & ASSOCIATION NEWS *Continued...*

### VERMONT CHAPTER



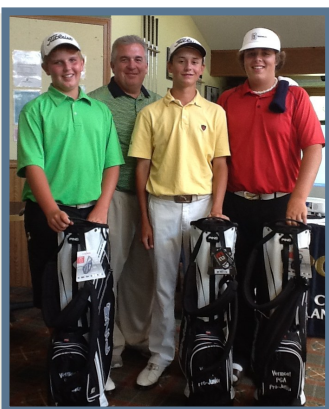
On July 2nd, the VT Chapter Pro Am was held at Rutland CC with Greg Nelson, PGA, as our host. This was also our Mohegun Sun qualifier as well as long time sponsor Farrell Distributing Michelob Pro Am. Format was one best ball gross and net. Our team winners were led by host Professional Greg Nelson and his Rutland CC team with a score of 126. Winning

Professional scores included Greg Nelson 65 followed by Ron Philo, PGA, Stowe Mountain Club at 69. A two way tie for third included Pat Pelletier, Lake Morey CC, and Jim Cruickshank, PGA, Okemo Valley GC both at 72.

On July 9<sup>th</sup>, we held our second major championship of the year with our Pro Junior at Williston GC hosted by Todd Trono, PGA. We thank Bryan Saylor and Ping Golf for providing Ping carry bags to the winning junior teams and back packs to our various closest to the pin contests. Our winning gross team was led by Greg Nelson, PGA, Rutland CC with a 2 best ball of 4 score of 134; net winners were the team from Lake Morey CC with Pat Pelletier leading the way with a team score of 128. Low Professional score was a tie between Pat Pelletier and Zack Wyman, PGA, Vermont National CC with scores of 71 followed by Roger King, PGA, CC of Barre with a 72.



**Net Winners**

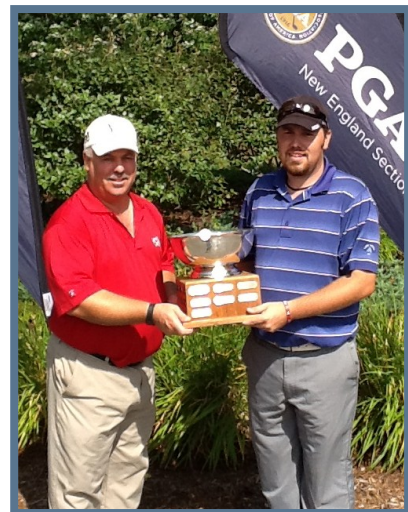


**Gross Winners**

The VT Chapter conducted a Pro Am at the Quechee Club on July 16th with Steve Rogers, PGA as our host. We thank our sponsors Rob Lamy and Bridgestone Golf for their donation of tee gifts for all the players. Net team winners were led by Dave Soucy, PGA of Green Mountain National GC with a score of 57. Gross winners ended in a tie between Roger King, PGA, CC of Barre and his team and Pat Pelletier, Lake Morey CC team with scores of 64. Winning Professional scores included Roger King, with a 69 followed by Ron Philo, PGA, Stowe Mountain Club, with a score of 70.

The highlight of our playing season, the Vermont Stroke Play Championship, was played July 23-24 at Okemo Valley GC hosted by Jim Remy, PGA and Mike SantaMaria, PGA. Our sponsors included Jim Mayo and Antigua and Farrell Distrib-

uting. This year's champion is Pat Pelletier, Lake Morey CC 70-68-138 edging out Ron Philo, PGA of Stowe Mountain Club 65-74-139 and John Jackson of Okemo Valley GC 68-74-142. Jim Remy hosted the traditional championship dinner. An interesting sidebar to the championship, was 81-year-old Paul Kelly's 15<sup>th</sup> career hole in one in the first round on hole # 8. Evidently the hole in one thing, after 15 of them, has become quite routine for Paul as he remained in his cart at the green and had his playing partner retrieve his ball from the cup.



The Junior Tour has seen an uptick in participation over the past month. Also, the scores have reflected some exciting improvements as each tournament has featured several under par scores. Our juniors are preparing for their Vermont State Championship on Aug 3<sup>rd</sup> and the NE Junior Championships a few weeks later.

David Christy, PGA  
NEPGA Vermont Ch. Operations Manager  
802-476-7007  
[dchristy@pgahq.com](mailto:dchristy@pgahq.com)







## New Members

<u>Name</u>	<u>Class</u>	<u>Facility</u>
Vince Forte, PGA	A-8	Sakonnet GC

## New Apprentices

<u>Name</u>	<u>Class</u>	<u>Facility</u>
Andrew Simons	B-8	Plymouth CC

## New Half Century Members

<u>Name</u>	<u>Class</u>	<u>Date</u>
Hank Vergi, PGA	LM	6/30

## New Transfers into Section

<u>Name</u>	<u>Class</u>	<u>Previous Section</u>
Dustin Arnold, PGA	A-8	South Florida

## Employment Changes

<u>Name</u>	<u>Class</u>	<u>Start</u>	<u>Facility</u>
John Kan, PGA	A-15	7/9	Dick's Sporting Goods
Leon Oliver, PGA	A-13	7/8	Bath CC

## Classification Changes

<u>Name</u>	<u>Class</u>	<u>Facility</u>
John Kan, PGA	A-15	Dick's Sporting Goods
Leon Oliver, PGA	A-13	Bath CC

## New Quarter Century Members

<u>Name</u>	<u>Class</u>	<u>Facility</u>	<u>Date</u>
Ken Chrzan, PGA	A-1	Juniper Hill GC Inc	6/30
Stephen Clayton, PGA	A-1	Rockport CC	6/30
Jim Dayton, PGA	A-13	Ralph Myhre CC/ Middlebury Col	6/30
Joe Perdue, PGA	A-1	Hidden Meadows GC	7/31

\*These reports reflect changes made between June 29th and August 2nd.

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