

MESSAGE FROM NEPGA EXECUTIVE DIRECTOR



It is hard to believe that we are already into our seventh month of 2012. Where has the year gone? The New England Section is full steam ahead with participation up across the board. Chapter events, Section tournaments and educational programs have seen strong numbers, and our Junior Tour and Amateur Series are seeing record setting participation results.

During the Spring Meeting tour Brian Bain, Michael Packard and I discussed the importance of us all doing our part to grow the game. Then we conducted growth of the game seminars that were Golf 2.0 specific. During these meetings we discussed getting people to play more golf. We spoke on the importance of getting golf clubs in the hands of first time golfers, getting those individuals who may have stepped away from the game to reengage, and getting active golfers to play more.

The New England Section is committed to Golf 2.0 and growing the game. We saw this first hand at the Rhode Island Air Show in North Kingstown, RI where PGA Professionals were giving free lessons to the more than 50,000 spectators in attendance. On June 26th PGA Professionals attended a Portland Sea Dogs Minor League baseball game and grew the game by offering free instruction to those attending the game. Thinking outside the box. I love it!

Golf 2.0 is so personal that each of us individually does our own part to grow the game. It is so individual that I have begun to view the Golf 2.0 movement as the Golf 2.ME movement. Not ME in the selfish sense, but ME in the personal sense. What can you personally do to contribute to this growth? Chances are you are doing your part, you just may not think of it as Golf 2.0 or Golf 2.ME. Continue to do what you are doing and be on the lookout for additional Growth of the Game events put on by your Chapter or Section...and get participating! I strongly encourage you to visit www.playgolfamerica.com and learn more about the many ways you can contribute to the growth of the game in New England. Remember golf is Fun.

This past week 14 New England PGA Professionals headed west to Seaside, CA for the playing of the 45th PGA Professional National Championship. I want to congratulate each Professional that represented our Section in the event and especially Ron Philo, Stowe Mountain Club, Troy Pare, Wannamoisett CC and Frank Dully, Kernwood CC for all making the cut. Great job everyone!

As a reminder the deadlines for this year's Section Championships are quickly approaching. The NEPGA Championship deadline is July 5th (click [here](#) to view the list of registrants). The NEPGA Seniors Championship is July 11th (registrants on pg. 12), and the NEPGA Assistants Championship is July 18th (registrants on pg. 11). Each event can be registered by logging into www.pgalink.com or by calling the National office at 800-474-2776.

Be sure to also keep the new Member Service Requirements on your radar. The cycle began on June 16, 2011 and will end on June 15, 2015. PGA Professionals are still required to earn fifty-four (54) Total credits over the next three-year cycle, but 36 of those credits must come from PGA Meeting/PGA Education/Golf 2.0/Player Development. Visit www.pgalink.com for more information.

I know your busy season is here, and the demand for your time has never been greater. Be sure to find some time to play some golf with members, help grow the game, and spend as much time as you can with your family.

Please reach out to me if there is ever anything I can do, and I hope to see you soon. God Bless America!

Respectfully yours,
Michael Higgins
Executive Director
New England PGA



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NEPGA PRESIDENT'S PLAQUE WINNER



Congratulations to Matt Griffith, PGA head professional at Blissful Meadows Golf Club in Uxbridge, MA, who has been selected as the 2012 NEPGA President's Plaque award winner!

"It is a great honor to receive the 2012 President's Plaque Award," said Griffith. "To receive an award in something that I take great passion in doing really makes the long hours worth the effort. I want to thank all of my staff at Blissful Meadows for assisting me in my efforts to grow the game of golf."

The President's Plaque recognizes a PGA Professional for extraordinary and exemplary contributions and achievements in the area of player development.

SPECIAL OLYMPICS MA TRAINING



Special Olympics
Massachusetts

For the 1st time, Special Olympics MA hosted a golf coaches training session. The focus of the seminar was to work with golf coaches on how to "coach and teach" individuals with intellectual disabilities, structure practice meaning-

ful and challenging practices, discuss competition and review USGA and local rules. PGA Professional Bob Beach, the top golf instructor in the area for individuals with disabilities was on hand with Athlete Kevin Riordan to share his teaching techniques, practice drills as well as his expertise on working passed communication barriers. Each coach spent 2 ½ hours learning how to advance the game of golf for anyone interested.

While the coaches were being coached, 2012 NEPGA Teacher of the Year Shawn Hester held a workshop for Athletes and Unified Partners in the Gymnasium. Shawn gave hands on instruction to each person on irons, letting each person hit numerous shots. From there they moved to the putting area for 45 minutes of short game mastery!

At the conclusion of both instructional sessions, the coaches and Athletes were reunited to visit with the pro's as well as visit with Golf Pride® Rep Marty Burke, who donated his time to help educate everyone on the importance of maintaining grips as well as throw on some fresh handles for anyone that needed them. No SOMA event would be complete without a cookout for everyone to get to know each other – on a perfect, sunny 80 degree day!

With the generous donation of all of our sponsors, we will be able to provide gift bags and fresh grips at our August Tournament for all 125 golfers that are expected to attend.

2012 SCHOLARSHIP WINNERS



George S. Wemyss

Congratulations to the 2012 scholars who have been awarded a Scholarship through the New England PGA George S. Wemyss Scholarship Fund. For more information regarding George Wemyss, the first Executive Director of the New England PGA, please click [here](#). A total of \$16,560 was awarded to the following students:

Incoming Freshmen:

Colin Hamilton
Terrence O'Mara
Drew Haxton
Nicole Callahan
Julia Falco
Malcolm Oliver
Victoria Baluik
Caroline Estes
Zachary Schuster
Rebecca Gelineau

Current College Students:

Stephanie Katsos	Kelsey Grills
Joanna Katsos	Courtney Tosone
Natalie Falco	Corey Haxton
Jared Ghioto	Sarah Stearns
Allison Wilkins	Jonathan Harris
Sara Moore	Courtney Bailey
Patrick Gillis	Courtney Noris
Trent Larrabee	Haley Young
Chelsea Gillies	Meghan Bickford
Meghan Gillis	Amanda Cullen
Jason Harris	Chelsea Ellsworth
Heather Niven	Margo Pendleton

FIRST LINKS GRANTS AWARDED

The American Society of Golf Course Architects (ASGCA), in partnership with The PGA of America, has awarded seven grants to facilities in seven states as part of the First Links program to welcome new players to the game. Launched during the 2012 PGA Merchandise Show, First Links encourages facilities nationwide to dedicate either a portion of an existing layout or an undeveloped area to support space for beginners or lapsed players. The PGA of America committed support of \$50,000 in grants, with ASGCA representatives visiting an applicant's site. Two facilities have received this grant in the New England Section: North Kingstown (R.I.) Golf Course and Val Halla Golf & Recreation Center, Cumberland, Maine.

Click [here](#) to read more and to learn how to apply for a Fall grant.

THANK YOU TO OUR
2012 JULY SPONSORS

NEPGA TOURNAMENT NEWS



DEADLINE REMINDER: Entry deadlines for the PNC, Senior Professional Championship and Assistants Championship are imminent. Remember, you MUST enter these events through The PGA of America, if you miss the deadline, the Section Office CAN NOT help you. If you are planning on entering

any of these events, **PLEASE, DO IT NOW!** Click [here](#) to register through PGALinks.com or call 1-800-474-2776. The deadlines are as follows:



New England Section Professional Championship (PNC)

Kernwood CC & Salem CC
Mon-Wed, Aug 20-22, 2012

Deadline: Thursday, July 5 at 5 PM



Senior Professional Championship

Okemo Valley GC
Wed-Thurs, Aug 1-2, 2012

Deadline: Wednesday, July 11 at 5 PM



Assistant Championship

Tedesco CC
Wed-Thurs, Sept 19-20

Deadline: Wednesday, July 18 at 5 PM

While the Section tournament schedule was lighter than usual in June (see recap below) the month of July is going to get busy. Let's get you up to date on what is happening, and hopefully some, if not all of the dates can fit into your busy schedules.

The season long, AHEAD Stroke Play Series is back and in a big way. We start in Rhode Island at the wonderful Metacomet Country Club on Monday, July 2. A couple of weeks later we head north to New Hampshire for a return visit to Montcalm Golf Club on Tuesday, July 17 and the following week on Thursday, July 26 we are at Green Mountain National in Vermont. After these three events there remains just one more opportunity (Plymouth Country Club, September 17) to earn points to qualify for the year-end AHEAD Championship that will be played at Belmont Country Club on October 2.

Try and make some time to come out and enjoy the competition as well as saying thanks to Terry Frechette and Dan Dempsey from AHEAD as well as Cary Gordon and Golf Buddy for their continued support of these events.

Several Championships will be decided this month and first up is one of the iconic events on the NEPGA schedule the Pro-Pro Stroke Play Championship at Mount Pleasant Country Club. Due to a minor scheduling conflict, we will be playing for the Harris Cup on July 12, a Thursday this year. Thank you to our sponsor Jeff Dibona, Fairway & Greene, Tica and Kirk & Matz.

A week later on Thursday, July 19, another staple on the NEPGA schedule, the Pro-Lady Championship will be contested at

Kernwood Country Club. This is a great chance for Professionals to get a look at the Kernwood layout prior to the New England Section Professional Championship. Did I mention the post round food (ribs) is pretty good, too? At least that's what I've been told! Thank you to our returning sponsor, Kathy Lynch and Tail.

Four days later, Monday, July 23 we are at the Dedham Country and Polo Club for the Pro-Junior Championship hosted by NEPGA President Jim Noris and sponsored by Titleist. Bring three juniors from your facility, under the age of eighteen on the day of the event, and enjoy a day of competition and camaraderie at a great facility.

So that's the future, this is what happened last month.

We made room on the Section schedule in June for several events conducted outside the New England PGA's jurisdiction.

Our contingent of qualifiers, including 2011 New England Section Professional Champion John Hickson and past PNC winner Ron Philo Jr., head west for the 45th PGA Professional National Championship, contested at the spectacular and demanding Bayonet and Black Horse Golf Courses in Seaside, California on June 24-28. We will report their results next month.

Additionally, several of the New England states conducted their Open Championships. The Massachusetts Open, conducted by our friends at the Mass Golf Association, was played at Walpole Country Club. Michael Welch won the Championship while Jason Parajeckas made a valiant bid to force a play-off, finishing just one shot back. Dan Wilkins, PGA and Troy Pare, PGA who finished in a tie for sixteenth, were the low scorers and top Wogan point earners among the seven New England PGA members, who survived the cut.

The following week at the Vermont Open at Lake Morey Resort, NEPGA Apprentice Rich Berberian, Jr. fired a first round 62 on his way to winning the title.

The Charlie's Maine Open at Augusta Country Club saw Dustin Cone claim the title in a play-off while the top New England PGA finishers were Jason Parajeckas, tied for third one stroke back and Jeff Seavey, PGA who finished tied for 20th.

The 8th Annual Massachusetts Senior Open will be played at Holden Hills Country Club on June 28 & 29; we will report the results next month.

Despite all that, we still offered up some Section playing opportunities.

The rescheduled Thorny Lea Pro-Am (Thanks again Peter Norton and Thorny Lea members) took place on June 11. Brian Spitz, PGA from Golf Town-Avon, had a big day while capturing low Professional honors with an outstanding round of 69, he also helped lead his team to victory with a score of 129. The squad from Sky Meadow led by Rich Ingraham, PGA and the Country Club of New Bedford crew led by PGA Profes-

Continued on pg. 6...

DBC AMBASSADORS NEEDED!



This year marks the 10th Anniversary of the Deutsche Bank Championship in cooperation with EMC² and this year's Championship will bring out the best players in the world! **The DBC Pro-Am will be played on Thursday, August 30th.** As we have in the past, we will be

asking PGA Professionals to volunteer as Ambassadors. If you volunteer, you will receive a package prior to the Pro Am with an instructional sheet, suggested script, oxford cloth shirt, credentials, and parking pass for the volunteer lot at Norton High School. Please be sure to indicate your shirt size during the registration process. Yardage books are no longer available but please feel free to bring your own distance measuring device.

There are 26 Pro-Am groups in the morning wave (7 am to 9 am) and also 26 groups in the afternoon wave (noon to 2 pm). Again, we have also asked to have ambassadors on the range to assist the amateurs. The morning range will be from 6:30 am to 8:30 am and also an afternoon range from 11:30 am to 1:30 pm.

ROLE AS A NEPGA AMBASSADOR

You will be assigned a Pro-Am group and your role will be to facilitate pace of play and in doing so assist the amateurs with club selection/yardage, etc. Your primary role as an official host is to insure that the day is enjoyable for the amateurs, while helping the group maintain a 4 hour and 45 minute pace of play. It is hoped that you might meet the amateurs and offer any advice, if so asked. Those working the practice range might work with the amateurs with a short lesson/tune up prior to their teeing off. *Please note that cameras/camcorders are not allowed to be used during the round or at the range.*

Click [here](#) to view the list of 2012 DBC Ambassadors. If you would like to sign up, please choose your shift by clicking on one of the below links:

Click [Here](#) to register for the AM Wave from 7am - 9am.

Click [Here](#) to register for the PM Wave from 12pm - 2pm.

Click [Here](#) to register for both the AM and PM Waves.

Click [Here](#) to register with no preference between waves.

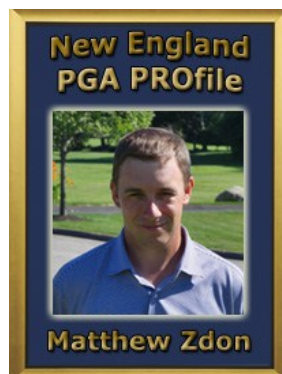
Click [Here](#) to register for working at the range in the AM.

Click [Here](#) to register for working at the range in the PM.

Click [Here](#) to register for working at the range all day.

Click [Here](#) to register to work the AM Range AND PM Wave.

NEPGA JULY PROFILE



PROfile: **Matthew Zdon, PGA**

Year turned Pro: 2004

Facility: Belmont Country Club

Click [here](#) to view entire PROfile.

VOLUNTEER OPPORTUNITIES

Special Needs Clinics

Braintree Municipal GC will host a special needs clinic every Monday night from 5:30-7:30 until the NEPGA/Special Olympic Tournament on October 14th. In addition, Putting for Autism clinics will be held on alternating Mondays. Volunteers are needed to help with the instruction. PGA members who volunteer from 5:30-7:30 will earn 2 MSR credits. Bob Beach will be available to help train and guide any volunteers in working with people with different abilities. To volunteer or for more information, please contact Bob Beach at 781-843-6513 or email bbeach@braintreema.gov.

Veterans Clinic at Braintree Municipal GC

There will be a free Veterans Clinic for veterans and their families on Thursday, June 7th from 5:30 to 7:30 at Braintree Municipal Golf Course. Each clinic is worth 2 MSR hours for PGA Professionals. If you would like to host one of these clinics at your golf course or driving range, or volunteer to give free instruction to veterans please contact Bob Beach, PGA at bbeach@braintreema.gov or by phone at 781.843.6513 x2.

Veterans Clinic at Cedar Hill GC

Volunteers are needed to give free golf lessons to veterans and disabled veterans on the following Fridays: July 6th, 13th, 20th, and 27th from 12:00pm to 2:00pm at the Cedar Hill Golf Course in Stoughton, Ma. Please contact Bob Beach at bbeach@braintreema.gov or 781-843-6513 if interested.

JR TOUR MEMBERSHIP OFFER



PGA
New England Section
Junior Tour

New to the 2012 NEPGA Jr. Tour – **FREE MEMBERSHIP!** We are offering a **FREE** membership to children ages 9-21) of PGA Professionals. To receive the free membership, please click [here](#) to complete the application for each child and mail or fax it to the section office.



PGA

Official Card of PGA Professionals

GOLF 2.0 MESSAGE



GOLF 2.0 GROWING THE GAME Friends, Family, Fun!

Player Development = Your Future It's Personal

So now in your player development plan, you have **communicated** with your employer on the goals for your facility, you have **analyzed** strengths and weaknesses as well as internal and external factors, you have **planned** out your programs, marketed them, and now you are ready to **EXECUTE!**

There are some key components to successfully execute your plan and truly become a revenue generator at your facility:

1. Commit to your plan
2. Maintain enthusiasm and a positive attitude
3. Dedicate time to your marketing plan
4. Have the right people on your team
5. Expand your database
6. Have regular follow-up communication with your students

When executing your player development program, remember three simple keys:

Make it FUN, Make it FUN, and Make it FUN!!

"It may be more important to teach people how to have fun; the golf skills will follow." – Ted Bishop, Vice President, The PGA of America

Having a staff in place that takes ownership of your objectives and goals is key. The instructors you put in place to execute

your player development programs need to be friendly, exude warmth and have a passion for the game and a desire to spread that love of the game to others. They need to be enthusiastic and have strong interpersonal and communication skills.

You must make your staff, facility and programs **welcoming**. This includes your marketing messages, the atmosphere at your facility, the ease of registering and participating (use of equipment, affordable fees as examples), retention plans (offer special deals to entice your students to return to the facility), and creating personal relationships with your students (make a friend not a sale!).

In summary, remember this relationship building approach:
CONSUMER = CUSTOMER = CLIENT = PARTNER

First, think of the target market that is available at your facility (**consumer** base). Second, as you have attracted them to participate in your programs, they are becoming a "**customer**". Third, have the follow-up programs designed and ready to implement so the customer is inclined to return for future experiences, thus making them a "**client**". And finally, as you nurture the relationship by getting them to return again and again, your client will eventually become a "**partner**", which significantly increases the likelihood they use you as their primary resource for everything golf.

Please feel free to reach out to me with any questions or concerns, as I am here to help us as a Section, and you at your facility, become more effective with player development. I can be reached at 617-820-4411 or by email at bbain@pgahq.com.

Brian Bain, PGA
PGA Player Development Regional Manager ~ Boston

SNAG GOLF DIRECTORY



In order to meet increased customer demand for SNAG® Golf Lessons, SNAG® Golf is compiling a SNAG® Pro Directory. There is NO COST to be included, we just need your info by July 6th.

The SNAG® Golf staff is overwhelmed with requests from consumers looking for SNAG® programs across the country. (Even some Pros looking to partner with other Pros). The problem is we don't currently have a comprehensive list of Pros who are actually running SNAG® programs in each local area across the country that would be accessible/available to these folks. These requests are for women, kids, seniors-- people of all ages.

Do you want to be included in the Directory? If you are a professional that provides SNAG® ("Starting New At Golf") Lessons --whether it be private lessons, at a golf course, after school program, camp, YMCA, Park & Rec facility, etc.-- please provide the following information by Friday, July 6th to be included in the Directory:

To be included, send the following info via email to Tiffanie at tiffanie@snaggolf.com by July 6th:

Main Contact Person

Phone Number

Email Address

City

State

Zip Code

Type of Facility (public course, private course, park & rec, private lessons)

Type of Programs (summer camp for 5-8 year olds, women's lessons, senior programs, group/private lessons for all ages, G-Ball, etc. etc.--this may be a long list but too much info is better than not enough)

NOTE: If you are looking for more information on setting up or running a program, training manuals and videos, marketing resources, business ideas, etc. please click [here](#) to visit the online "SNAG® More Business" Pro Resource Center.

Sincerely,

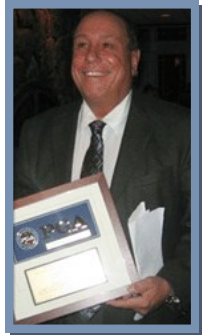
SNAG® Golf



JUNE SPONSOR SPOTLIGHTS



Robby Brown
Country Club Enterprises



Dave Farina
Country Club Enterprises

Click [here](#) to learn more about our featured sponsors!

TOURNAMENT NEWS *Continued...*

sional Joe Cordani finished one shot back. Scott Hickey, PGA finished second low pro with a solid 71.

Thanks to Paul Pichette and Cutter & Buck for sponsoring the day, their continued support of the New England Section is greatly appreciated.

The spectacular Vineyard Golf Club on the island of Martha's Vineyard was our next stop for the NEPGA Pro-Officer sponsored by Country Club Enterprises and Prize Possessions. Teams comprised of a New England PGA Professional and a current officer from his facility faced the challenge of a great layout with some breezy conditions and very healthy fescue. The Country Club of Halifax duo of PGA Professional Bob Giusti and Kevin McKee were more than up to the challenge, claiming the Championship with a better ball score of 70. Frank Dully, PGA and Scott Sagan from Kernwood Country Club were the low net scorers with a round of 68. Dully and Ed Kirby, PGA tied for low Professional with rounds of 71. A big thank you to host PGA Professional Gene Mulak and Vineyard Golf Club Membership for hosting us.

A new venue for the Section, the Indian Pond Country Club in Kingston, MA, was the site for a Pro + one Amateur event. The Cape Cod National duo of Brad Wheatley, PGA and his amateur partner Alex Jeffers took low gross honors with a 65, while Rob Bradley, PGA and Scott Bradley from Brockton Country Club claimed net honors with a 62. Chad Schofield, PGA from the Brookside Club fired a two under par 70 to claim low Professional honors by one stroke over Scott Hickey, PGA. Big thanks to Mike Mitchell, PGA and Superintendent Tom Stone for hosting and Scott Hinding and Hirzl for sponsoring.

Keep an eye on the weekly "Mixed Bag" emails and the NEPGA website for updates and more information on all things tournaments and we'll be back with more Tournament News next month.

Greenie
rgreen@pgahq.com

CHAPTER EDUCATION SEMINARS

Reminder: the schedule of Education Opportunities sponsored by the Chapters under your Education Chair, Brendan Walsh, PGA and his committee members has been posted on NEPGA.com. As we receive the schedules, they will be listed in the Mixed Bag, Newsletter, and posted on the web site under the main navigation: Programs. Click [here](#) to visit the website to see what seminars are currently available!

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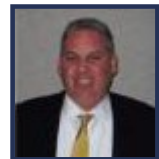
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2012 NEW ENGLAND PGA AWARD WINNERS SPOTLIGHT



2012 NEPGA Assistant Professional of the Year Tony Decker, PGA The Woodlands Club

At what age did you begin to play golf? My Uncle Al Romano introduced me to the game at the age of 12. I didn't take up the game seriously until I was 14.

Who taught you the game? I taught myself quite a bit and I took my first lesson from a PGA Professional when I was in High School. I also owe a lot of credit to my HS coach John LaFond who not only helped a little with my swing but taught me the rules and etiquette and "how to compete".

Where did you go to school? I attended the University of Connecticut my freshman year and graduated from the University of Southern Maine.

When did you decide to become a PGA Professional and why? I worked my way through college working part time at Gorham Country Club while attending the University of Southern Maine. I knew after two seasons that I wanted to do something in the golf business. I knew I had to become a member of The PGA if I wanted to be successful.

Of all the courses that you have played, which one is your favorite? Favorite course...that is a tough one...I work at my favorite in Maine, The Woodlands Club although Waterville CC is right up there. Outside of Maine...probably Grayhawk in AZ. Outside the U.S., Lahinch GC in Ireland...that place is so cool.

What other interests do you have besides the game of golf? I enjoy reading biographies, watching football and attending my son Christopher's soccer and lacrosse games.

What would you like to leave as your legacy to the game? Three things: 1. I introduced many to the game and they are still playing. 2. I made the game more enjoyable for all. 3. I made The PGA better by working hard and bringing brand awareness to the public.



2012 NEPGA Teacher of the Year Shawn Hester, PGA Charles River CC

At what age did you begin to play golf? 7

Who taught you the game? My father initially taught me. I never really worked with a teacher until I was 24 years old when I began taking lessons from Peter Kostis.

Where did you go to school? Boston College

When did you decide to become a PGA Professional and why? Bob Molt encouraged me to be a PGA member. I became a PGA Member because of the playing and educational opportunities.

Of all the courses that you have played, which one is your favorite? Royal Portrush

What other interests do you have besides the game of golf? Stock market, family, coaching.

What would you like to leave as your legacy to the game? That I loved the game and was dedicated to helping others improve on and off the golf course.



2012 NEPGA Merchandiser of the Year-Resort Ron Philo, Jr. Stowe Mountain Club

At what age did you begin to play golf? While in the womb.

Who taught you the game? Father/Grandfather - and then my sister.

Where did you go to school? The Florida State University.

When did you decide to become a PGA Professional and why? In 1987, while attending Graduate School, I was offered the job as an Assistant to Bill Zimmer at Hilaman Park Golf Course in Tallahassee, Florida, where I was working part-time. There were great playing perks associated with PGA Membership at the time - access to quality events, the ability to play competitive golf around the world and overseas (Canada, Asia, Australia).

Of all the courses that you have played, which one is your favorite? In New England, Kittansett is my favorite. In the States, Winged Foot (both, but if I had to choose, East over West). In the World, Royal Melbourne.

What other interests do you have besides the game of golf? My children.

What would you like to leave as your legacy to the game? A committed PGA Professional can make a club/course into a community that values the game in a way that benefits the community at large.

CHAPTER & ASSOCIATION NEWS

CAPE COD CHAPTER



PGA

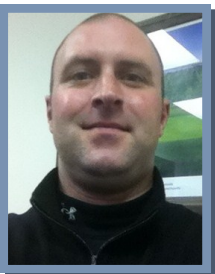
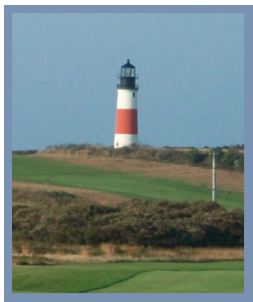
New England Section
Cape Cod Chapter

THREE SUPERB SECTION JUNE EVENTS VISIT CAPE CH.

The Cape Cod Chapter graciously welcomed the recently played PRO-OFFICER at the The Vineyard Club, THE SAM SYLVIA BOYS & GIRLS CLUB PRO-AM at Sankaty Head and a popular PRO-IAM at Indian Pond in the month of June. Several outstanding results by Chapter members were earned.

CC of Halifax's PGA Head Pro Bob Giusti and his partner Kevin McKee captured low gross on Martha's Vineyard firing 70 while just one stroke in arrears were the team from Highland Golf Links, PGA Head Pro Jim Knowles & Bob Hassett. Giusti placed 3rd in the individual pro pool with a fine 73 on his own ball. LeBaron Hills' PGA Head Pro Tom Rooney and Chuck Mollor also cashed – taking 4th net.

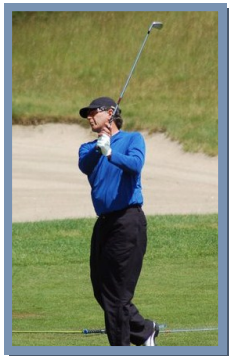
At the annual Sankaty Head Invitational, Wannamoisett PGA Head Pro Troy Pare took down \$5,000 for his -2 / 70 besting the field who enjoyed great weather and a superb post round interview with Bill Belichick after the round conducted by our own Mark Heartfield, PGA Head Pro at Sankaty Head.



Chad Schofield

And, newcomer from the Connecticut section, Brookside's PGA Head Pro Chad Schofield walloped the field at Indian Pond checking in with a winning score of -2/ 70 at Indian Pond garnering low pro honors for his efforts while he and his partner and Brookside owner Richard McCarthy finished 2nd in the team gross competition.

Cape Cod National's PGA assistant pro Brad Wheatley and his teammate Alex Jeffers beat Schofield's team by two shots (65) as they won the gross while Brad's 72 was good for T-3 in the pro pool. Also placing in the money at Indian Pond were Sandwich Hollows' Jesse Schechtman/73, Giusti/74, and 15thgolfclub.com's Brad Sherman/ 76.

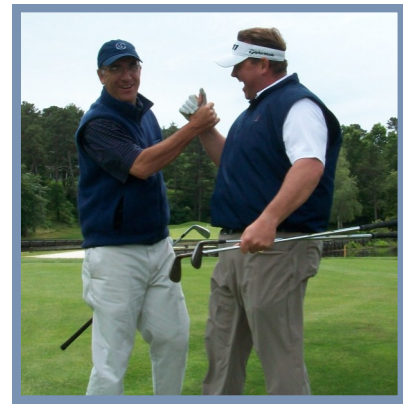


John Paesani

Faring well in early June at the re-scheduled Thorny Lea Pro-3Am were: The Bay Club's PGA Assistant John Paesani/ 72, PGA Head Pro Greg Yeomans/73, LeBaron Hills' PGA Assistant AE Cahill/73, while New Bedford's PGA Head Pro Joe Cordani's team finished 2nd in a huge field.

MILLER REPEATS IN PRO-PRO WINNERS CIRCLE...WITH NEW PARTNER

Bob Miller, PGA Head Professional/ Club at Yarmouthport stood on the podium for the second consecutive year in the Cape Cod PGA Pro-Pro Championship held at the beautiful Willowbend CC – with a different partner than last year! After 2011 partner and host professional Rick Johnson regretfully told Miller he had to tend to important duties, Gene Mulak, PGA Head Professional ferried in from his Vineyard Club to team up with Miller and had the shot of the day...holing a 9-iron for an eagle 2 on the 10th hole (Bog #1).



Bob Miller and Gene Mulak

Mulak's eagle made the difference as it took his team to -2 under par – which is where they finished after Miller birdied the difficult 16th hole (Bog #7). Miller was the lone Cape Cod PGA representative in the Professional National Championship played in Northern California. Though he missed the cut... great job in qualifying last August at Pinehills!

Miller & Mulak's 68 bested a field of 34 golf professionals who battled swirling winds and diabolical hole positions on the Bay and Bog nines at this magnificent 27-hole facility recently purchased by Southworth Development from Paul Fireman. Conditions and hole positions were personally attended to by long-time Cape Cod golf legend Jim Maddalena, Willowbend's head golf course superintendent.

UPCOMING EVENTS:

PRO-4 JUNIOR - JULY 10TH at Squirrel Run, sponsored by Titleist/FootJoy – Dave Moynihan and Dave Woods.

PRO-3 AM - JULY 18TH at Cape Cod Country Club

GARY PHILBRICK MEMORIAL - JULY 25th
at Olde Barnstable GC

PRO – 1 JR SCRATCH - August 15th at Segregansett CC

Mickey Herron, PGA
NEPGA Cape Cod Ch. Tournament Operations Manager
mherron@pgahq.com



CHAPTER & ASSOCIATION NEWS *Continued...*

MAINE CHAPTER



Ron Bibeau shines in his senior debut...

"Beebs is 50?" "I didn't know Ron was 50!" "Why is Ron playing with the Seniors?" These were a couple of the comments that were overheard last

month at Waterville CC. Ron made a big splash in his first Seniors Championship...he won it! Ron shot a 1-under par round of 69. Tim Angis also fired a 69. The play-off ended on the second play-off with Ron making a par.

Ron got his round off to a good start by making an eagle on the par-5 third hole, mix in some solid iron play and 26 putts and you can go low! Great playing, Ron!

The Chapter would like to thank our partners at Titleist & FootJoy represented locally by Greg Ludes and Cynthia Riley for their support. We would also like to thank our partners at Yamaha represented locally by Jeff Wildey for their generous support to the Chapter this year.



Rob Bibeau



Greg Ludes & Cynthia Riley

Chapter Championship #7 for Tim Angis



Tim Angis

Congratulations to Tim Angis, PGA Head Professional at Biddeford-Saco Country Club for winning the Chapter Championship at Waterville Country Club. Tim's 36-hole total of 138 was two shots better than host professional Don Roerts. Tim made a hole-in-one (the 11th of his career) on #16 to take the lead and he finished with a birdie on the last hole to secure the championship. With the win, Tim earned his 7th Chapter Championship. Tim's last Chapter Championship also was won at Waterville CC and that year he finished eagle-birdie.

Interesting stats from this year's championship...

- This year marked the 39th playing of the event.
- There have only been 14 different winners. Bob Darling has eight of them and now Tim Angis has seven. Quite impressive!
- Day 1 scoring average...75.22 and there were 2 eagles and 47 birdies.
- Day 2 scoring average...74.14 and there were 2 eagles and 42 birdies.

Hickson and Menne come roaring back to win the Pro-Pro Stroke Play title...

5 shots back with 18-holes to play in a fourball competition isn't impossible...yes it's hard especially when you have 8 teams ahead of you. Well if you shoot 59 you can pass everyone and that is exactly what John Hickson and Allan Menne did at Webhannet GC in the Pro-Pro Stroke Play Championship. A little time line - 1 under after 18 holes, 2 under after 23 holes and they finish 13 under after 36 holes. How's it going? Their back nine...birdie, birdie, birdie, birdie, par, eagle, birdie, birdie. That is 9-under par...27. John and Allan also won this event in 2010. Great playing, guys!!



Hickson & Menne

The Chapter would like to thank our partners a TaylorMade and adidas Golf represented by Mark Thompson and Shaun Madigan locally for sponsoring the event. The Chapter also wishes to thank our friends at Shipyard Brewing for their continuing support to our championships.



Sponsor news...

Upon learning that the Chapter had lost one its major sponsors this year, our friends and partners at EZ-GO and Five Star Golf Cars have increased their existing sponsorship with the Maine Chapter for 2012. We are very fortunate to have such a good partnership with Matt McDonald, Larry Kelley, PGA and Steve Rand. Their support will help keep several of our programs running smoothly. In addition, the new scoreboard that we have this year was made possible by Five Star Golf Cars. You will see the EZGO and Five Star logos at many of our events throughout the season. Their contact information: Larry Kelley, PGA 802-558-0756; Matt McDonald, 207-289-8717; <http://www.fivestargolfcars.com>

State of Maine Championship

Maine's premier golf event, the State of Maine Championship, is set for July 24-25 at Sugarloaf GC. Maine Chapter professionals can now register through BlueGolf for this event.

EZGO Player of the Year Standings

The steady play of Don Roberts, PGA head professional at Waterville CC, this year has him on top of the EZGO Player of The Year Standings. Don has accumulated 103.66 EZGO points to date. The Chapter would like to thank our partners at Five Star Golf Cars for sponsoring the Player of The Year points race for 2012. Click [here](#) to view the Top 20 EZGO point earners to date.

Tony Decker, PGA
NEPGA Maine Ch. Tournament Operations Manager
207-671-9242

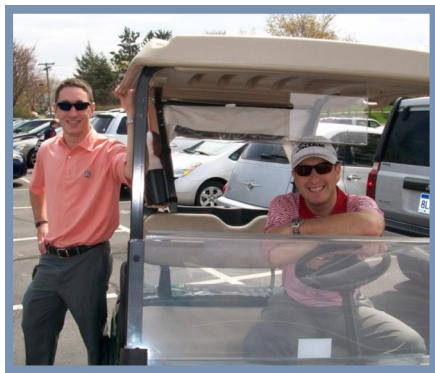
CHAPTER & ASSOCIATION NEWS *Continued...*

RHODE ISLAND CHAPTER



PGA
New England Section
Rhode Island Chapter

DEVIN BECK - CROSS COUNTRY HERO



Devin Beck (left) with fellow Wannamoisett assistant Eric McBane

and dedication to a cause. Unbelievable!!!!

On the last page of the most recent PGA Magazine – please read a wonderful account of the cross country cycling adventure of Wannamoisett Assistant Pro Devin Beck. All of us associated with the RIPGA offer our humble congratulations for making such an effort and being a shining example of perseverance

CHAPTER MEMBERS SHINE IN SECTION EVENTS

Led by Alpine's PGA Head Professional Eddie Kirby's winning 71/-1 at The Vineyard Club in mid-June, Chapter professionals made their presence known in several other Section events through the month of June.



Ed Kirby

Kirby and his partner Ken Norigian placed T-2 in the team competition of the NEPGA Pro-Officer held on Marthas' Vineyard, while the tandem of Wannamoisett's PGA Head Professional Troy Pare & Steve Edwards tied the Alpine team on 69. Pare finished T-5 for his individual 75. As of this writing, Pare is on his way to another PNC stellar effort, while Acoaxet's PGA Head Professional Brent Amaral represented us on the west coast as well.

In a similar competition one week later, Swansea's PGA Head Professional Shane Drury partnered with Bill Berlo to capture 3rd place in the Section's Pro-Iam held at Indian Pond.

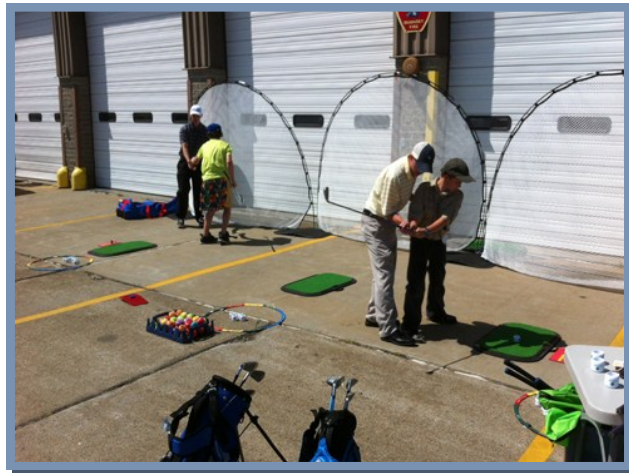
In early June, the re-scheduled Pro-3am at Thorny Lead boasted a huge field which saw three RIPGA pros place in the individual money: N. Kingstown's Brian Owens 72/T-3, Warwick's Brendon Ray 73/T-6 & Drury 74/T-10. Cashing in the team competition were: Triggs' Rob Tramonti, Kirkbrae's Mike Bradshaw and Drury's team.

Both Pare & Kirby represented the RIPGA in the Mass Open finishing 16th & 36th respectively at Walpole CC.

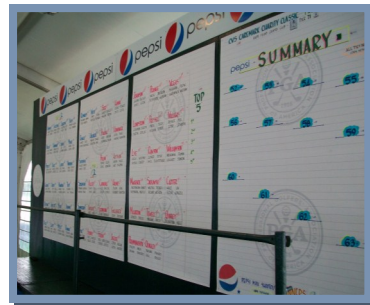
Kirby leads the Player of the Year race with 27.5 pts. followed by Brian Owens/ 24.5, Dave Baluik/ 20.5, Shane Drury/ 19.0, Brent Amaral/ 18.5 and John Rainone/ 16.5.

AIR SHOW ATTRACTS THOUSANDS- RIPGA offers SNAG

Local pros were out in force during the recent Rhode Island Air Show, held over the June 17th weekend which attracted approximately 100,000 folks to this annual party in the skies. Setting up a golf booth for juniors were Chapter leaders Mike Bradshaw, Jim DiMarino ably assisted by Steve Napoli, Chris Carrier/ Shelter Harbor assistant, Kevin Christofaro/ Warwick and Kirkbrae intern Brandon Hoar.



The same weekend as the air show was the annual CVS Charity Classic – preceded by a pro-am featuring 58 teams headed by PGA and LPGA TOUR players. The entire scoring for this event saw Bedrock's Joe Carr, Weekapaug's Susan Bond and yours truly handling the affairs.



UPCOMING EVENTS

Though it is still several weeks off, I want all professionals from all Chapters to seriously consider bringing your BEST JUNIOR at your club to a new tourney run by the RIPGA - the Titleist/ FootJoy PRO – I JUNIOR SCRATCH being held August 15th at Segregansett CC in Taunton, MA. This event will pit teams comprised of you and your junior against teams from all over S. New England. Registration is available on Blue Golf.

While on the subject, RIPGA pros are invited to play in the Cape Cod Pro-4 Junior at Squirrel Run on July 10th. A more informal affair than the Pro-I JR above...your team of four younger kids play a scramble and the best ball of your individual score and scramble score count as the ultimate team score.

Mickey Herron, PGA
NEPGA Rhode Island Ch. Tournament Operations Manager
mherron@pgahq.com

CHAPTER & ASSOCIATION NEWS *Continued...*

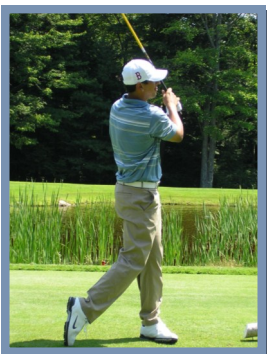
NEW HAMPSHIRE CHAPTER



The NHC June Pro-Am schedule got off to a rainy start as the Beaver Meadow Pro-Am had to be cancelled due to rain. However, the Cochecho Pro-Am was blessed with beautiful weather and a strong field of 35 teams participated. Matt Arvanitis, Concord CC, assistant pro and Wayne Natti, Profile Club head professional shared low professional honors with

1-under par rounds of 69. They were followed by Jay Pollini of Farmington and Bill Andrews of Portsmouth with 72.

The Keene Pro-Am featured 25 teams and, once again, Matt Arvanitis of Concord CC emerged at the head of the pack with a brilliant round of 67 over the par 72 layout. His round consisted of 7 birdies. Bill Andrews of Portsmouth CC and Jack Gale of Dublin Lake were tied for second place in the low professional field with a score of 71.

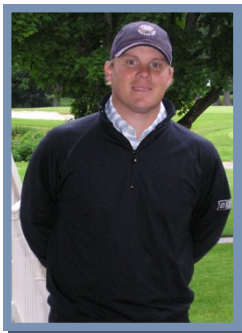


Rich Berberian, Jr.

Congratulations to Rich Berberian, Jr. of Hoodcroft CC for winning the Vermont Open at Lake Morey CC in Fairlee, Vermont. Rich posted a 10-under score of 200 over the 54-hole event and won by a stroke. He also missed out at a U.S. Open Sectional Qualifier by one shot and won a playoff as second alternate. Unfortunately, his name wasn't called to advance to the major which was held at the Olympic Club in San Francisco.

Matt Arvanitis clings to a short lead in the NHC Player of the Year standings with a total of 95.75 points. He is closely followed by Portsmouth CC head pro Bill Andrews at 88.00. Rich Berberian, Jr. is at 79.50, Dan Gillis of Londonderry at 67.50 and Paul Tessier of Bald Peak rounds out the top five at 60.25.

Frank Swierz
NEPGA NH Ch. Tournament Manager
fswierz@comcast.net



Matt Arvanitis

MASSACHUSETTS CHAPTER



PGA

New England Section
Massachusetts Chapter

The most recent activity from the MA Chapter came in the way of the Pro+3 at Whitinsville on Tuesday, June 26th. Besting the

field in the team competition was the squad from Winthrop Golf Club led by Head Professional, Jim Bruce. Jim and his crew shot 8-under par to claim the top spot. In the Individual Professional Competition, two names found their way to the top of the leader board. Sharing medallist honors were Jason Malcolm of Winchester Country Club and Brian Owens from North Kingstown Municipal. Congrats to those that played well and thank you to ProQuip USA represented by Peter Dalton and Jeff Murphy, PGA for sponsoring the Chapter and its events.

It would appear that the Tri-Chapter reciprocity agreement is working out for the MA, RI & CC Chapters. The recent Whitinsville event was helped off the ground by the inclusion of 3 groups from the Rhode Island Chapter. Only days later, it was 5 teams from Massachusetts that made their way to Rhode Island for the Agawam Hunt Pro+1. Remember, almost all of the events in these three Chapters are open to one another's professionals now!

Now that summer is in full swing and Golf 2.0 activities are surely in effect at all of your clubs, I'd like to share some good news... Massachusetts now has (2)-SNAG Golf packages and (2)-TPI Junior Cyclone Kits on the way for use by our Chapter Professionals as a means of enhancing their Golfer Development Programs. The kits will be available for use soon and may be signed out in two-week increments. One of each kit will remain with PGA Player Development Regional Manager, Brian Bain and the others will be housed in the Section office in West Boylston, making accessibility comfortable for everyone. Make sure to take advantage of these great physical resources that we have been provided with.

Enjoy the summer, keep cool (figuratively & physically) and don't hesitate to lean on your fellow professionals and neighbors within the Chapter when the heat gets turned up.

Todd Cook, PGA
MA Chapter Secretary
781-828-9171

ASSISTANTS' ASSOCIATION



PGA

New England Section
Assistants' Association

The National Rental Car NEPGA Assistant Championship at Tedesco CC will be held on Wed-Thurs, Sept. 19-20. Click [here](#) to regis-

ter by 7/18 at 5pm!

PGA; Ford Sullivan, PGA; and Daniel Venezio, PGA. With the deadline looming just two and a half weeks away, don't miss the opportunity to play in your Assistant Championship!

Don't forget to sign up for the Assistants' Event Man Fall Classic sponsored by Event-Man Tournament Software on August 30th at The Ridge Club, Sandwich, MA. The entry fee is \$150.

Steve Bramlett, PGA
(978) 745-1210 x2

As of June 27, 2012 we have only four professionals signed up for the Assistant Championship/PNC Qualifier at Tedesco Country Club. They are: Daniel Joseph, PGA; Jeff Seavey,

CHAPTER & ASSOCIATION NEWS *Continued...*

VERMONT CHAPTER



On May 28th, the VT Chapter Pro Am was held at Okemo Valley Golf Club with Jim Remy, PGA, and Mike SantaMaria as our hosts. We thank our sponsors Brian Cook-Nike Golf and Tony Maneen, Nike Clothing for their generous support providing golf ball tee gifts, carry bags and clothing to our winning teams

Gross team winners were led by Rodney Bicknell Neshobe GC and his team with a score of 61. Net team winners were led by John Goodchild, Williston GC and his team with a score of 55. Winning Professional scores included David Jankowski, Jay Peak GC 68 followed by a 4 way tie for second with scores of 70. That group included host professional Jim Remy, Zack Wyman, PGA, VT National CC, Pat Pelletier, Lake Morey CC, and Greg Nelson, PGA, Rutland CC.

On the week of June 11th, our VT Chapter took a break in the schedule so our members could participate in the Vermont Open at Lake Morey CC.

The VT Chapter conducted a Pro Am at Vermont National CC on June 18th with Zack Wyman, PGA, Brian Gara, PGA, and Chris Colucci, PGA as our hosts. We thank our sponsors Chris Garvey and Adams Golf for their donation of fairway woods and hybrids for winning teams and carry bags for the amateur proximity contests. Chris also added \$1250 to our Pro purses. Additionally, local sponsors Adam Hergenrother and Keller Realty also contributed \$1250 to our Pro purses. Smith Optics provided high end sunglasses to our Professional proximity contests.

Net team winners ended in a tie between host professional Chris Colucci and his VNCC team and Rodney Bicknell, PGA, and his Neshobe GC team with scores of 62. Josh Young and his St. Johnsbury CC won gross with a score of 63. Winning Professional scores included Ron Philo, PGA, Stowe Mountain Club, with a score of 68 followed by Josh Young, 70.

Unfortunately, typical early summer weather did not cooperate on two occasions. Our June 4th the Pro Am at Jay Peak and our Pro 3 Am Championship on June 25th at CC of Vermont were both postponed to later dates.

With the exception of our two rainouts, the VT Chapter continues to enjoy increased participation during the month of June.

We wish the best of luck to our four VT Chapter Members at the PNC in Monterey California. Ron Philo, Stowe Mountain Club, Roger King, CC of Barre, RJ Ziats, Sugarbush GC, and Zack Wyman, Vermont National CC.

David Christy, PGA
NEPGA Vermont Ch. Operations Manager
802-476-7007
dchristy@pgahq.com

SENIORS' ASSOCIATION



PGA

New England Section
Seniors' Association

The deadline to register for the 2012 Senior Championship and Senior PNC Qualifier being held on August 1st-2nd is July 11th at 5 pm. Don't forget to register! The entry fee is \$300. The venue is the beautiful Okemo Valley Golf Club and your host is the Honorary President of The PGA of America, Jim Remy, PGA. To register online, please click [here](#) or call Membership Services at The PGA of America 800.474.2776. Special thanks to: Sponsor Southworth Development LLC; Presenting Sponsor Terry Frechette winner of the 2012 George S. We-myss Award; and Sponsor PGA of America and PGA Tour.



As of June 26, 2012 the following Professionals have registered: Rodney Bicknell, PGA; Larry Demers, PGA; Rick Durocher, PGA; Webb Heintzelman, PGA; John O'Connor, PGA; John Paesani, PGA; Paul Parajeckas, PGA; and John Scheffler, PGA.



If you only plan to play in the 2012 Senior Championship and not try to qualify for the Senior PNC, the deadline is July 21st at 5 pm. The entry fee is \$160. Please register through BlueGolf or click [here](#). As of June 26, 2012 the following Professionals have registered: Jim Bottary, PGA; Artie Carlson, PGA; Dan Gillis, PGA; Bob Giusti, PGA; Bob Gunnarson, PGA; Jim Knowles, PGA; Harry Rose, PGA; Dennis Selvitella, PGA; John Theo, PGA; and Eddie Whalley, PGA.

Any questions, please contact the Section office: 508.869.0000

Upcoming Senior Association Pro Am's: July 11th at Bradford CC; July 18th at Needham CC; and July 26th at Hopkinton CC. Please call Dennis Selvitella, PGA 508.410.4984 to register.

Happy to report that Joe The Pro is doing well and if you want to send him a note, his email is jtpatrock@aol.com.





AT THE TURN

Member Updates

New Members

<u>Name</u>	<u>Class</u>	<u>Facility</u>
Matt D. Arvanitis, PGA	A-8	Concord CC
Kevin M. Franey Jr., PGA	A-8	Boston GC
Jeremy M. Goulet, PGA	A-8	Sanford GC
Mark A. Nelson, PGA	A-8	Pine Brook CC
Christopher W. O'Rourke, PGA	A-8	Vineyard GC
Blake L. Robertson, PGA	A-8	Kingswood GC

Employment Changes

<u>Name</u>	<u>Class</u>	<u>Start</u>	<u>Facility</u>
Michael J. Baker, PGA	A-1	6/15	Castine GC
Robert S. Baxter, PGA	A-14	6/27	Golf Town - Seekonk
Paul F. Emmi, PGA	A-1	6/15	Tarratine GC
Thomas Heyer, PGA	A-8	6/15	Tarratine GC
Mark P. Mayette, PGA	A-8	6/16	Miacomet GC
Torey E. Surething, PGA	A-8	6/1	Wellesley CC
Bradford T. Sweet, PGA	A-14	6/9	Andover CC

New Apprentices

<u>Name</u>	<u>Class</u>	<u>Facility</u>
Andrew J Farrell	B-8	Essex CC
Bob Migliaccio	B-1	Fenner Hill GC
Eric N Thompson	B-8	Beaver Meadow GC

Classification Changes

<u>Name</u>	<u>Class</u>	<u>Facility</u>
Michael J. Baker, PGA	A-1	Castine GC
Robert S. Baxter, PGA	A-14	Golf Town - Seekonk
Charles Estes, PGA	A-2	Cassidy's Clubhouse
Thomas Heyer, PGA	A-8	Tarratine GC
Mark P. Mayette, PGA	A-8	Miacomet GC
Bradford T. Sweet, PGA	A-14	Andover CC

New Transfers into Section

<u>Name</u>	<u>Class</u>	<u>Previous Section</u>
Mitch E. Jefferson, PGA	A-8	South Florida
Mark P. Mayette, PGA	A-8	Metropolitan

*These reports reflect changes made between June 1st and June 28th.

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To promote your upcoming club event, please send the details to Joan Stuart at JStuart@pgahq.com.

New England PGA

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