Front Cover:

With the recent launch of the NEPGA Foundation, all of the Section’s Chapters have found exciting ways to get out and give back to the community. Read more about it on pages 8 & 9 of this news magazine.

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Greetings NEPGA Professionals,

Happy New Year! I hope that this message finds you well and that you all had some time to enjoy your friends and family during the Holiday Season. We all have our own special traditions around that time of year and if you are like me, there is nothing better than experiencing them all over again year after year. What I cherish most of all is creating new traditions that add to the enjoyment of the Holidays even more. In some respects, that is exactly how we spent some of our holiday time at the NEPGA.

Each year the NEPGA holds an annual planning session after the golf season is completed. This has been tradition for many years and will be for many to come I am sure. The 2016 event was held at Atkinson Resort in New Hampshire. This was our first time visiting the fine folks there and I can tell you firsthand that the service was second to none. They even had a Christmas tree that would rival Rockefeller Center! Special thanks to Peter Doherty, PGA and Brian Diamond, PGA for everything.

The principle behind this event is to get together and start planning out the next year in our Section. NEPGA Officers, B.O.D Members, and Section staff are always in attendance. Each year a different segment of our Section is invited to take part in this event. This year the planning session was focused on just two elements of our Section: Committees and the NEPGA Foundation. For this reason we invited as many committee chairs and members as possible. This is the first time in many years that the majority of committees were present in the same room at the same time. The thought process was to interact, share ideas, and find possible avenues to work together on creating new and exciting benefits for the NEPGA Member. There is no better way to make our Section more inclusive than by having active and successful committees. Most of our committees are comprised of NEPGA Professionals from each chapter giving us a very wide representation and diversified viewpoint. The old adage of “two heads are better than one” really rings true when it comes to our Section committees.

The exciting part of this adventure is that it worked! Committee members were extremely passionate and not just involved with their own group. Growth of the Game shared with Junior Golf, Education shared with Marketing and Communications, and on and on. We had several exercises planned for the day, but the most interesting one was the evaluation of each committee Mission or Purpose. Each committee wrote their own mission, without taking the current language into account, and shared it with the group. From here, everyone in the room was able to weigh in on the concepts and help craft more appropriate, and current, missions for each committee. These statements will shape what each committee does now and into the future.

The entire experience was very fruitful and I am positive that great things are going to come forward from these committees in 2017. We owe a special thanks to NEPGA Past President Steve Napoli, PGA for his help with this concept. Steve did something very similar during his term, and as always, he was very accommodating in helping us foster this idea into reality.

After a very enjoyable evening at the Atkinson Resort, it was time to turn our attention to the NEPGA Foundation. To say the discussion on day two was spirited does not give justice. The Foundation has been a difficult endeavor to bring to fruition. I would like to commend Mike Higgins and Dave McAdams on their tireless efforts to get us to this point. These two hard working staff members have somehow found time to get the legalities of the NEPGA Foundation completed. That was an enormous undertaking given their everyday workload. Without them, there would be nothing to talk about!

We have had several B.O.D conversations and significant time has been dedicated to the Foundation at past planning sessions. This year things were different. After reviewing some videos from other Sections that currently operate foundations, we decided to have an official launch event during the Holiday Season. This was certainly not planned, but it was the consensus of the room that we needed to jump into the pool and start swimming. The professionals in the room really showed their passion for the Foundation and decided that we would bring some holiday cheer to children in need. The three pillars of the NEPGA Foundation are Youth, Military, and Diversity and Inclusion. After targeting specific demographics within these pillars, children’s hospitals seemed like a perfect fit. Thus, the NEPGA Foundation Holiday Initiative was born.

Our partnership with Avidia Bank includes a percentage of purchases made with NEPGA Avidia Credit Cards will be donated back to our Foundation. It is this generous gift that helped make this launch event possible. Leaders from each chapter found a deserving hospital, or children-specific group, and donated $1000.00 in toys and gifts to them this Holiday Season. I have spoken with several NEPGA Professionals that took part in these events and they have all expressed how proud they were to give back in the name of the NEPGA Foundation. Not only did these efforts bring joy to children in our section, but it gave us visibility and allowed us to make some great contacts moving forward. There will be more to come on this as we compile all of the videos and pictures for you to see.

Now that we have successfully “launched” our Foundation to the outside world, we have a lot of work to do. A Foundation Committee has been formed and we have a good direction in which to move forward including some great concepts that center around the game of golf and our pillars. At the Spring Meeting we will have plenty of details on how you can apply for Foundation grants and exactly what we will be doing in the name of the NEPGA Foundation in 2017.

The NEPGA has definitely started new traditions at the 2016 planning session. I can foresee committee involvement becoming a much larger part of our yearly event for many seasons to come. I am also certain that our Foundation Holiday giving will be an embedded function that we will all take great pride in year after year. Our special centennial year is officially in the books, but I envision that our 101st year will be one that will make us all proud to be an NEPGA Professional.

Respectfully,
Rob Jarvis, PGA
New England PGA President
The message shared above by tennis legend, Arthur Ashe, is fitting for the start of a new year, as we look to 2017 with anticipation, curiosity, and excitement. Ashe’s words, simply stated, signal action and commitment. The verbs, “Start”, “Use”, and “Do”, remind us of the messages we share with our children, our students, our staff and even ourselves. In other words baby steps, get started and commit!

I have always been intrigued by trends. What segment is hot in the stock market? What is the next “thing” in digital devices? Well over the holiday a PGA Professional shared with me some very interesting statistics (trends) compiled by the Sports & Fitness Industry Association. From 2009 – 2014 the SFIA reported a 9% decrease in overall youth sports participation in the United States. This was a scary statistic for me to hear, and if golf is supposedly on the decline, and the future growth of our sport is dependent upon introducing our youth to the game, where did golf rank?

I grew up playing many competitive sports as a kid: baseball, football, soccer, basketball and of course golf. I wanted to dig down deep into this report and look at the breakdown for all the sports I played. I wasn’t as surprised with football’s significant decline considering the topic of concussion frequently discussed in the news, but honestly I was a bit surprised that soccer, baseball and basketball were also on the decline. Lacrosse has seen the highest growth at 28.8%, and the poor sport of wrestling with almost a 42% decline. Could that mean we may not even see it offered as a sport in another six years? But highlighted in yellow is a statistic that should get us all excited. Golf has seen the junior ranks grow by 500,000 in this six year study.

To me this was like music to my ears and these statistics are a sign of promise and opportunity. So let’s start the year off with some positivity! Juniors want to play golf and who better to introduce them to the game, teach them the game, and be their mentor in this great game than a PGA Professional. How about a New England PGA Professional!

I wish each and every one of you a healthy, happy and successful 2017. As always, please reach out to a member of your NEPGA Staff if there is ever anything we can assist you with. And no matter where you are in your career, as you embark into the new year, be sure to start where you are! Use what you have! Do what you can!

Respectfully,

Michael Higgins
New England PGA Executive Director
# New England PGA 2017 Tentative Schedule

**as of January 10th**

<table>
<thead>
<tr>
<th>DATE</th>
<th>EVENT</th>
<th>2017 SITE</th>
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<tbody>
<tr>
<td>4/6/17-4/9/17</td>
<td>NEPGA Winter Pro-Pro</td>
<td>Disney-Magnolia</td>
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<tr>
<td>Monday, April 17, 2017</td>
<td>NEPGA Pro-Am</td>
<td>Thorny Lea Golf Club</td>
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<td>Monday, May 22, 2017</td>
<td>Acushnet Golf Pro-Assistant</td>
<td>The Bay Club</td>
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<tr>
<td>Tuesday, May 30, 2017</td>
<td>NEPGA ProAm Championship</td>
<td>Pinehills Golf Club</td>
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<tr>
<td>6/12/17-6/14/17</td>
<td>MASS OPEN CHAMPIONSHIP</td>
<td>The Golf Club</td>
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<td>Thursday, May 25, 2017</td>
<td>NEPGA Pro-Officer</td>
<td>TBD</td>
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<tr>
<td>Monday, May 28, 2017</td>
<td>PGA Professional National Championship</td>
<td>Sunriver Resort</td>
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<td>Monday, June 19, 2017</td>
<td>Pro+1Am</td>
<td>TBD</td>
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<tr>
<td>Monday, June 26, 2017</td>
<td>Stroke Play Series #2</td>
<td>TBD</td>
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<tr>
<td>Tuesday, July 18, 2017</td>
<td>NEPGA Pro-Senior Invitational</td>
<td>Agawam Country Club (T)</td>
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<td>Sunday, July 23, 2017</td>
<td>Needham Pro-Member</td>
<td>Needham Golf Club</td>
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<td>NEPGA ProAm Stroke Play</td>
<td>The Haven Country Club</td>
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<td>Monday, August 21, 2017</td>
<td>NEPGA Championship</td>
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<td>Monday, August 28, 2017</td>
<td>Northern Pro-Assistant</td>
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<tr>
<td>Monday, September 11, 2017</td>
<td>Stroke Play Series #5</td>
<td>TBD</td>
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<tr>
<td>Monday, October 16, 2017</td>
<td>NEPGA Cape Cod Fall Festival ProAm #1</td>
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<tr>
<td>Tuesday, October 17, 2017</td>
<td>NEPGA Cape Cod Fall Festival ProAm #2</td>
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<tr>
<td>Wednesday, October 18, 2017</td>
<td>NEPGA Cape Cod Fall Festival ProAm #3</td>
<td>Eastward Ho Country Club</td>
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<tr>
<td>Thursday, October 19, 2017</td>
<td>NEPGA Cape Cod Fall Festival ProAm #4</td>
<td>Wannab Club</td>
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<td>Monday, October 23, 2017</td>
<td>George S. Wemys Pro-Am</td>
<td>TPC Boston</td>
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<td>Monday, October 24, 2017</td>
<td>George S. Wemys Scholarship Pro-Am</td>
<td>TBD</td>
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<tr>
<td>Monday, October 30, 2017</td>
<td>Fall Meeting</td>
<td>TBD</td>
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<td>Saturday, November 4, 2017</td>
<td>Awards Banquet</td>
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When you think about home financing, think Avidia Bank.

Whether it’s your primary or vacation home, investment property, construction or home improvements, Avidia Bank has the solution.

Same day pre-approval and a $300 closing credit for all NEPGA members.

Also, an additional $500 off closing costs for first-time homebuyers.

Apply online by clicking here, at avidiabank.com or speak with a mortgage expert by calling 800-508-2265.
Benefits

- No annual fee
- No balance transfer fee
- Avidia Bank will credit a portion of every NEPGA MasterCard® purchase to the NEPGA Foundation

Generous rewards program

- **16,000 points** after initial purchase and annually thereafter
- Earn **4 points** for each dollar spent for all NEPGA sponsored events and any merchandise purchased in PGA Pro Shops
- **3 Points** for travel (gas, airfare, hotel) and **2 points** for all other purchases.**
- Redeem points for merchandise, cash and gift cards

Apply Online!
You can apply for the NEPGA Avidia Bank MasterCard® at nepga.avidiabank.com or click here.*

*The MasterCard rate for which we approve you will be based on your creditworthiness and other factors.

**Transactions excluded from point calculation include cash advances, ATM withdrawals, convenience checks, and balance transfers, any fees and card-related charges posted to a Card account, tax payments or any unauthorized charges or transactions. Avidia Bank is not affiliated with any retailer participating in the bonus point program. Avidia Bank reserves the right to change the program at any time.

#At participating PGA Pro Shops.
The NEPGA Foundation is Unveiled

The New England PGA recently launched its Foundation by making a donation to a local charity in Worcester, Mass. This marks the beginning of the New England PGA’s charitable giving campaign.

The Planting the Seed Foundation held its annual holiday toy drive at Worcester. Several members from the community, along with some PGA Professionals, visited the event to drop off toys, games, and donations. The NEPGA Foundation presented Planting the Seed with a $1,000 check for the toy drive.

Planting the Seed began close to 40 years ago with humble beginnings in the living room of co-founder Paul LaCava. Now, the non-profit group is dedicated to helping Worcester-area youths who are homeless or about to become homeless. Outside of the annual toy drive, the group helps to provide underprivileged children with school supplies, access to resources, and summer camp activities.

Beginning this year the New England PGA has adopted its own foundation program from the PGA REACH program. Recently founded, the New England PGA Foundation will continually work to promote the game and improve the lives of thousands of children, military veterans and their families, as well as diverse populations through golf each year. Although the NEPGA fosters competition, the New England PGA Charitable Foundation is designed to encourage fellowship, good sportsmanship, continued skill development, honesty, integrity and etiquette.

Looking ahead, the New England PGA is excited to move the Foundation into the forefront and be able to make an impactful change in the community. The NEPGA Foundation has elected dedicated board members to further its progress. Rob Jarvis, PGA will serve as Foundation president, with members Allan Belden, PGA; Brian Bickford, PGA; Dave Soucy, PGA; Mike Higgins; Brian Bain, PGA and Bob Beach, PGA.

For updates on all of the events the New England PGA and the Foundation are planning, go to www.nepga.com. The Section will also be posting results and updates from the twitter account @NEPGA, on Facebook at New England PGA, on Snapchat @nepga, and on Instagram @NewEnglandPGA.
The New England PGA’s Chapters have been incredibly active in the community with the recent launch of the New England PGA Foundation. All six of our Chapters have found exciting ways to get out and give back to the community.

The Massachusetts Chapter took part in showing support to the Planting the Seed Foundation in Worcester, Mass. Members Allan Belden, PGA; Mark Aldrich, PGA; Shawn Durocher, PGA and Brian Smith, PGA were at the drive to present the Foundation donation. Our PGA Professionals showed support and made a generous donation at the group’s annual toy drive for the holiday season.

The Cape Chapter stepped up to help when their local community was affected by a fire. The Joint Cape Cod Base was in desperate need of help when an October fire in the barracks destroyed all of the toys collected for the holidays. Our Cape Chapter, led by operations manager Mickey Herron, PGA, went to deliver the NEPGA’s donation to the Military Base Support Foundation that will help purchase some new toys for families in need.

With all of the positive Foundation movement throughout the Section, our Maine Chapter didn’t skip a beat when time came to help in the community as well. Chapter members visited nurses and patients at Barbara Bush Children’s Hospital and presented them with a donation from the Foundation. Their contribution will go to enriching the lives of the patients through helping purchase new toys and games for children to play with while undergoing long, tough treatments and stays in the hospital.

Our Vermont Chapter put on their own holiday hats to visit the Children’s hospital at the University of Vermont’s Medical Center in Burlington, VT. They brought their donation of arts and craft supplies that will stay in the common areas for all the children to enjoy throughout their time at UVM Medical, as well as some First Tee golf equipment for the patients to use. The PGA Professionals then helped instruct some of the children on some of the fundamentals of golf and helped get them up and moving from their hospital beds. The lesson and games with the golf equipment was a huge success and our PGA Professionals can’t wait to go back for another visit.

Our New Hampshire Chapter partnered with our NEPGA Foundation with another wonderful organization in the Boys and Girls Clubs of New Hampshire. Led by Joanne Flynn, PGA, the New Hampshire Chapter members visited the Salem, NH Chapter of the group for their holiday toy collection event. Our PGA Professionals got to interact with some of the children the Foundation is helping and learn more about ways they can help in the future. Their donation allows the Boys and Girls Clubs of Salem to purchase more toys for their annual drive.

Last but certainly not least, the Rhode Island Chapter of the PGA spread foundation cheer throughout the Ocean State before the Christmas Holiday. Members led by Mike Bradshaw, PGA made a trip to Hasbro Children’s Hospital in Providence to deliver smiles along with their New England PGA Foundation donation. Our PGA Professionals helped the children decorate Gingerbread houses for the holiday. There were many children at Hasbro receiving treatment during the holidays and our PGA members were happy to be able to make even a small difference in their lives and brighten their day.

While the Christmas Season breeds charitable acts and giving, the New England PGA Foundation is committed to enriching the community throughout New England way after the Holiday season has concluded. The New England PGA is so proud of all of our contributing members and urges all of our PGA Professionals to get involved with the Foundation in any way. The Foundation Committee, led by NEPGA President Rob Jarvis, PGA, is planning more Foundation activities in 2017. Anyone who is interested in getting involved can reach out to the New England Section Staff or to President Jarvis.
2017 NEPGA Winter Pro-Pro
Sat., January 28, 2017
Walt Disney World Resort—Magnolia Course, Orlando, FL

We are excited to visit Mickey’s Magnolia Course once again! Only 1 spot remains in the field! Teams may be comprised of two NEPGA Professionals OR one NEPGA Professional and one Non-NEPGA Professional from another Section in good standing. Deadline to register is Saturday, January 21st.

Register Online

2017 NEPGA Casa de Campo Pro-Am
Casa de Campo Resort, Dominican Republic

$1000 Pro Honorarium!

$3,350 per Amateur

5 Nights of Unlimited Food, Golf & Drinks

We hope you will join us in paradise this winter and make plans to play in our Casa de Campo Pro-Am! Courses include three Pete Dye masterpieces: Teeth of the Dog, Dye Fore and The Links. Click the below link for more information, or contact Dave McAdams at dmcadams@pgahq.com or 508-869-0000.

View Event Details

Casa de Campo
Pro-Am
Dominican Republic
February 26 - March 3, 2017

$1,000 Pro Honorarium!
$3,499**

Includes: Five night stay in 5-star hotel, golf, transportation from golf to hotel, welcome cocktail party, Irish Breakfast each morning and awards and farewell dinner

**The above price is Land Only. Celtic Golf will be happy to assist with booking your round-trip airfare. Airfare price may fluctuate and will be determined at time of booking.**

View Event Details...
PGA Professional Champion Rich Berberian Jr. of Hooksett, NH has won the 2016 OMEGA PGA Professional Player of the Year award. He will be honored, along with Senior PGA Professional of the Year Brad Lardon of Santa Fe, NM, on Friday, June 19, at the 50th PGA Professional Championship at Sunriver Resort in Sunriver, Oregon.

Berberian, 29, a PGA Assistant Professional at Windham Country Club in Derry, NH, secured his first PGA Professional Player of the Year Award. In June, Berberian won the 2016 PGA Professional Championship at Turning Stone Resort in Verona, New York and went on to claim New England PGA Player of the Year honors.

Berberian finished with 945 total points, while two-time PGA Professional Champion Matt Dobyns of Glen Head, New York, was runner-up with 873.988, and Rod Perry of Port Orange, Florida third with 867.5. Berberian joined Mike San Filippo (1993) as the only New England PGA Members to capture the national award.

Propelling Berberian to the award, he was quick to confirm, was his making a 33-foot uphill right-to-left birdie putt on the 18th green, June 29, to win the PGA Professional Championship. He has seen countless video replays, and a putt, he said, “that keeps getting longer.”

“It’s the reason I won Player of the Year,” said Berberian. “That putt doesn't go in, who knows what happens in the playoff? That putt was a heckuva lot more than winning a tournament. It was winning the year. It was great for my confidence, that I could be able to stick it out when things are not going so great; to be able to stay strong, keep fighting and that anything can happen.”

“I’m glad that I have this (PGA Professional Player of the Year Award). This was a race that became very tight at the end. I may not have the chance to win it again.”

The final PGA Professional and Senior PGA Professional Player of the Year standings were determined based on a point system involving national and PGA Section competitions from Jan. 1 through Dec. 16, 2016. Click here to view the final standings on PGA.org.
Annual Holiday Scholarship Appeal

Holiday Appeal Total: $3,975

Thank you to everyone who was able to contribute to the NEPGA Scholarship Fund during our 2016 Holiday Appeal. Your generosity allowed us to light the Scholarship Fund candles as we reached $3,975 in donations!

Click here to view the list of contributions.

On behalf of the entire Scholarship Committee and all the NEPGA students we will assist, please accept our sincere thanks for your valuable support.

Children and grandchildren of New England PGA members have been awarded college scholarships through this Fund since 1985. The Fund has two main venues for fundraising, the annual Scholarship Pro-Am’s and individual donations. We hope everyone will sign up to play in a 2017 Scholarship Pro-Am as soon as registration is available!

NEPGA Welcomes Chris Clayton

The New England PGA is very excited about their newest hire in the Assistant Tournament Director position. Chris Clayton first joined the New England PGA in 2015 as an intern with Jacy Settles and the Junior Tour, but quickly branched out to help with Tournament Operations as well. While his role originally served the purpose of completing a required college internship, he discovered his passion for a role in golf administration. Upon graduation, Clayton was hired as the USGA P.J. Boatwright intern for the New Hampshire Golf Association where he expanded his skills and experience in golf administration and developed relationships with amateur golfers and golf professionals in New Hampshire.

As the Assistant Tournament Director for the NEPGA, Clayton will be directly overseeing the New England Series, Drive, Chip & Putt events, the Assistants’ Association, and will be working closely with the Tournament Director to run all Section events.

“We are thrilled to have Chris on board as part of our team for 2017. He did a terrific job for us during his internship and we are all very excited to have him back,” said Mike Higgins, NEPGA Executive Director.

Clayton, originally from Billerica, Massachusetts, earned his Sport Management degree from Southern New Hampshire University in May of 2016, where he was also the Event Chair for the Sport Management Club. Clayton was a four-year player on both his high school golf and hockey teams. He is also an avid sports fanatic, and enjoys attending as many Boston sporting events as possible.
Thank you Dave Soucy, PGA!

Dave dressed as Santa this past holiday season to Facetime with the children of our Staff and PGA Professionals! We thank Dave for his time and hope to continue the tradition next year!

Click here for Santa’s video message

NEWS FROM THE JUNIOR TOUR: Jacy Settles

DEAR NEPGA PROFESSIONALS,

Happy New Year! I hope this finds you well. If you have any offseason discussions with your junior club members about their summer golf schedule, don’t hesitate to recommend the NEPGA Jr Tour! The 2017 NEPGA Jr Tour membership is now open – www.nepgajuniortour.com.

On another note, we’re looking to communicate with high school golf coaches as the NEPGA Jr Tour is a perfect place for high school golfers to prepare for their next season. So, if you know of any High School Golf Coaches, have them contact me (jsettles@pgahq.com) or I can send them an email.
2017 NEPGA Award Applications

The nomination period for the 2016 NEPGA Special Awards has come to a close. Thank you to everyone who participated in our annual awards process! Click here to view the list of nominations. Nominees have now been emailed the official nominations forms. If you have been nominated and did not receive a form via email, please contact Joan at jstuart@pgahq.com or 508-869-0000. The deadline to submit the forms is Friday, January 20th.

PAT Sites Still Needed for 2017!

The New England PGA is looking for PAT sites for 2017 and would like to have at least one PAT in each state of our Section. We would also hope to have one scheduled in late May, anytime in June, July, August, and September and one in early October.

The facility determines the maximum size of the field, the tee times (players are sent out in threesomes), and also the onsite fees to cover the range and golf carts (some even include lunch between rounds). Click here to view the host site requirements.

If you have an interest or have any questions, please contact Joan Stuart at 508.869.0000 or jstuart@pgahq.com.

Congrats to “Joe The Pro” on your Hole In One on 11th Hole at Poinciana Golf Club on January 7, 2017.
PGA Show Message from Reed Exhibitions

Join us at the 2017 PGA Merchandise Show, January 24 – 27 in Orlando, Florida to connect with your fellow PGA Professionals and experience a full line-up of leading brands, new products, education sessions & special events.

The MAJOR of Golf Business is your opportunity to network, learn, and acknowledge you, the PGA Professional. Plus—earn 30+ MSR credits through PGA Education Conference sessions: with access to NEW “Retail Reimagined” Sessions and an all New Learning Track: Golf Fitness & Wellness.

Drive your business forward! Learn more and register here today.

In addition, click here to learn all the opportunities to earn MSR during Show week.

PGA Short Game Challenge

PGA Professionals, Apprentices and PGA Golf Management University Students will have an opportunity to test their putting and chipping skills at the 2017 PGA Merchandise Show and earn money for their PGA Section (and University)! Supported by Callaway, PING, Titleist and TaylorMade, the event will be located on the Show floor to the left of the club demonstration area in the Orange County Convention Center (click here for details).

Each competitor is allowed 2 putts and 2 chips, with the total distance of all putts and chips used to determine each day’s final results. The daily 1st place prize is $2500, 2nd place is $1500 and 3rd place is $500, all paid to the respective PGA Section of the top finishers. A daily 1st place prize of $500 is awarded to the PGA Golf Management University with the winning “score”.

"Challenge" times are 8:30am - 5:50pm on Wednesday & Thursday, 8:30am – 2:50pm on Friday (January 25-27).

District 1 Director Report:
Noel Gebauer, PGA

Click here to view the PGA of America Highlight Summary for the months of November & December featuring the PGA’s new Global Employment Services Program, PGA Show news, PGA Player of the Year Award announcements and PGA Junior League Golf captain information.

PGA Financial Assistance Fund Scholarship

The 2017 PGA Financial Assistance Fund Scholarship Program application is now available online. Graduating high school seniors and college students who are the children or grandchildren of PGA members in good standing can apply on PGA.org to be considered for financial support for college.

The deadline date for submitting the online application is March 1, 2017. The applicant will have until March 18, 2017 to submit their transcript, scores and supporting documents.

The program is an academic based scholarship program that takes into account the specific criteria depending on the class level of the student. (See criteria in box to the right). In addition, financial need will be taken into consideration.

Additional Resources
- Application Requirements
- Scholarship Tips
- More Scholarships

KPMG Future Leaders Program

The Office of Condoleezza Rice is now accepting applications for the KPMG Future Leaders Program. They will select top high school senior female students from around the country to participate in the program and receive a college scholarship for $10,000 each year for 4 years of college, attend the 3-day KPMG Future Leaders Retreat at Stanford University this July, and participate in the KPMG Future Leaders Mentoring Program for one year.

Please share this information with any inspiring girls who might need this opportunity. Also available to share is this recap video summarizing the key highlights from the inaugural 2016 KPMG Future Leaders Program.

Applications are due to the Office of Condoleezza Rice at Stanford University by January 30, 2017. The winners will be selected and notified by April 15, 2017.

Additional Resources
- Program Website
- Program Overview
New Hampshire Chapter Winter Educational Workshop

**Date/Time:** Wednesday, January 18, 2017  9am-1pm  
**Location:** Pease Golf Course, Portsmouth, NH 03801  
**Cost:** $25 (Includes lunch)  
**MSR Hours:** 4 PGA Education MSR Credits  

**Details:** The class will be three separate presentations starting with Greg Howell of the NH Golf Association discussing the new Genius Handicap software, PGA Head Professional, 2015 NEPGA Merchandiser of the Year Gordon Swennes, and Golf Shop Manager from Wentworth by the Sea CC, presenting merchandising fundamentals, and Dr. Greg Cartin, of GC3 Performance Consulting, Sport Psychology Consultant presenting the Mental Side of the game. **Click here** to view more information including the schedule of events.  
**Deadline:** Monday, January 16, 2017

“Principles of Scorecard Design” by Golf ScoreCards, Inc. (online video)

**Date/Time:** **Click here** to watch online at your convenience  
**Cost:** Free  
**MSR Hours:** 1 PGA Education Credit for PGA members who view the course and pass the assessment  

**Details:** Golf ScoreCards, Inc. has recently created a professional quality one hour video titled “Principles of Scorecard Design”. This video course can also be used at no charge as educational content for an in-person educational seminar or meeting. If you use “Principles of Scorecard Design” for an in-person educational event we suggest you include a 10-15 minute discussion period after showing the video. You can request a free discussion guide and scorecard samples package to help you lead a discussion. Contact nils@golfscorecards.com or call him at 800-238-7267 to make your request. If you’d like to get a flavor for the video without watching the entire one hour version you can sample short segments by going to any of the videos in our **Video Tutorial Library**.

**Complete the 2017 PGA Compensation Survey**

The 2017 PGA Golf Professional Compensation Survey is now available for members to complete. This survey provides key information to assist with performance evaluations, contract renewals, staff budgeting and other employer/employee interactions. Thus allowing PGA Professionals and their employers to know where they stand on the compensation scale in comparison with other Professionals. Your participation is the key to ensuring that our Section’s compensation information is valid and meaningful.

The PGA has streamlined many areas in hopes to direct you to only answer questions that are relevant to your position. As a reminder, all survey responses are treated confidentially with results being reported only if there are five or more responses. PGA members who complete the survey by March 31, 2017 can receive up to two MSR credits.
New Years’ greetings from the Cape and Ocean State! I was asked often throughout the winter how the schedules are coming along. Click here to view a working document which lists all confirmed & tentative tournaments from Cape Cod, Rhode Island & the Section for 2017. Once you all return from the Show these schedules should be finalized.

Stay tuned to the Section website regarding multiple seminars this winter held in our two chapters. Thank you to Education Chairs Mike Bradshaw & Tracy Djerf.

MASSACHUSETTS CHAPTER NEWS
Submitted by Jacy Settles, Massachusetts Chapter Tournament Manager

The Massachusetts Chapter has planned some offseason meetings to firm up new ideas, initiatives and the 2017 schedule. We have a tentative date set for the 2017 Massachusetts Chapter Spring Meeting & Pro-Pro: Thursday, April 20, 2017 at Myopia Hunt Club. As we progress, we will keep the MA Chapter Members informed.

If you have any happy or personal news to share, we always love hearing such. Please email me (Jacy, jsettles@pgahq.com) with the information so we can share amongst the Chapter. Thank you & Happy New Year!

VERMONT CHAPTER NEWS
Submitted by Vermont Chapter President Roger A. King, PGA

The Vermont Chapter BOD has finalized the 2017 playing schedule—click here to view the schedule. We continue to pursue sponsorships from local interested businesses as well as continued support from past golf industry sponsors.

The Vermont Chapter Spring meeting is scheduled for Monday, April 24, 2017 at Rutland CC beginning with registration at 8:00 followed by the meeting at 9:00. We will also have our traditional Spring Pro Pro and sponsor appreciation lunch and golf that afternoon. Our 2017 Fall Meeting is scheduled for September 25, 2017 at CC of Vermont starting at 2:00 after our Pro Pro Championship and luncheon.

SENIORS’ ASSOCIATION NEWS
Submitted by Joan Stuart

Happy New Year! As we welcome in 2017, we are looking ahead to a great schedule of Senior Pro-Ams this year. Please take a minute to read the tentative schedule and don’t overlook the addition of some new venues! We welcome all seniors to join the Seniors’ Association and look forward to seeing new faces at the Spring Meeting on April 28th at Middleton Golf Course.

Membership Dues are $25 and the Senior Associations’ is open to any PGA Professional in good standing who will turn 50 years of age in 2017. For more information, please contact Joe Carr, PGA (508.873.7768) or Dennis Selvitella, PGA (508.410.4984).

To pay your 2017 Senior Membership Dues, please click here.

<table>
<thead>
<tr>
<th>2017 Tentative Tournament Schedule</th>
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</thead>
<tbody>
<tr>
<td>April 28</td>
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<tr>
<td>May 10</td>
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<td>May 25</td>
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<td>May</td>
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<td>June</td>
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<td>July</td>
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<td>July 31 &amp; August 1</td>
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<td>September</td>
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<td>September</td>
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<td>October</td>
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CONNECT: -

Available on the Phone App Store
Available on the Android App Store
The New Hampshire Chapter will hold a PGA MSR Education seminar on Wednesday, January 18, 2017 at Pease Golf Course in Portsmouth, New Hampshire from 9:00 a.m. to 1:00 p.m. The seminar will consist of three separate learning experiences beginning with Greg Howell of the New Hampshire Golf Association who will discuss the new Genius Handicap Software. PGA Head Professional and 2015 NEPGA Merchandiser of the Year, Gordon Swennes of Wentworth By The Sea will present merchandising fundamentals and Dr. Greg Cartin of GC3 Performance Consulting, Sport Psychology, will present the mental side of the game to include mindful techniques to enhance performance. Cost is $25 and includes lunch.

The Nashua Country Club is planning a significant makeover that will include a new larger curling rink, pro shop and simulated golf center. Plans include the demolition of two existing buildings and construction expansion of the curling rink, enlargement of the golf pro shop and the building of a sports center with three bays for simulated golf. The existing pro shop was constructed in the 1950’s and does not function well for today’s golf environment. Minor parking and utility improvements are also being recommended. The Nashua Country Club, which has been in operation for 100 years, currently serves about 500 active members.

TOP LEFT: Dick Dichard, head professional at Nashua Country Club since 2001, has retired. Affectionately known as “The Imp”, he started his golfing career as a caddy in 1962 and was promoted to the Bag Room three years later. After serving his country in the U.S. Army and a stint as the assistant professional at Far Corners Country Club, he returned to Nashua CC as the assistant professional from 1978 to 1993. Following six years as head professional at Overlook GC, he was back at Nashua CC and was named head professional. In 2005, Dick was named New Hampshire Professional of the Year. He is shown with his brother Moe.

TOP RIGHT: The New Hampshire Chapter partnered with the NEPGA Foundation and presented a check to the Boys and Girls Clubs of Salem, New Hampshire for their Christmas toy collection event. The professionals on hand got to interact with some of the children. Pictured are (L-R) Geoff Williams, Rob Hardy, Tim Loch, Joanne Flynn and Brian Diamond.

BOTTOM LEFT: Rich Berberian, Jr., assistant professional at Windham CC, was named the 2016 OMEGA PGA Professional of the Year. Rich, who also claimed NEPGA Player of the Year, was victorious in the 2016 PGA Professional Championship at Turning Stone Resort in Verona, NY.
Happy New Year! We hope 2017 brings more golf, lower scores and great times throughout New England and beyond! #cheers

Merry Christmas to all the kids at @HasbroChildrens hospital, enjoy your Gingerbread men! @pmeehantg

“We’ve unveiled our New England PGA Foundation this holiday season. Check out this video from our first event in Worcester last week and learn more about a great cause!”

New England PGA Foundation Kickoff
VIMEO.COM | BY NEWENGLANDPGA
Be a part of history.

Sign up to volunteer among the game’s legendary names at Salem Country Club during the 2017 U.S. Senior Open Championship. With more than 20 committees to choose from, there's something for everyone.

Register to volunteer at 2017USSeniorOpen.com.
## MEMBERSHIP UPDATES

Changes reported between 11/18/2016 & 1/10/2017

### NEW APPRENTICES

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<thead>
<tr>
<th>Name</th>
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<tr>
<td>Michael R. Gillis</td>
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<tr>
<td>Benjamin F. Johnson</td>
<td>B-8</td>
<td>The Oaks Golf Links</td>
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<td>Tracey R. Marshall</td>
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<td>The Golf Club of New England</td>
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<tr>
<td>Seul-Ki Park</td>
<td>B-8</td>
<td>Winchester Country Club</td>
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### NEW MEMBERS

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<tr>
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<tr>
<td>Richard J. Gray, PGA</td>
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<td>Young G. Jang, PGA</td>
<td>A-8</td>
<td>Quail Ridge Country Club</td>
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### NEW QUARTER CENTURY MEMBERS

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<td>Barbara N. Boone, PGA</td>
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<td>James J. Callahan, PGA</td>
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<td>Dick R. Dickard, PGA</td>
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<td>Kevin P. Joseph, PGA</td>
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<td>John M. Kan, PGA</td>
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<td>Keith A. Niles, PGA</td>
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### FIRST TIME TRANSFERS INTO SECTION

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<td>Potowomut Golf Club</td>
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### CLASSIFICATION CHANGES

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<td>Sean P. McTernan, PGA</td>
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<td>Brae Burn Country Club</td>
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<td>Michael F. Roy II, PGA</td>
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<td>Ryne W. Varney, PGA</td>
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### EMPLOYMENT CHANGES

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<td>The Ridge Club</td>
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**In our next issue...**

- NEPGA Winter Pro-Pro Results
- PGA Compensation Survey Information
- Drive, Chip & Putt Qualifier Schedule
- National Golf Expo Boston Details
MARKETPLACE

For Sale:
- Clothing Racks
- GC2 Launch Monitor
- Custom Club Rack
- Pro Shop Counter
- Set of 6 Shop Fixtures

Looking to Buy:
- Range Ball Washer

Click here to see details on all items!

AGM Annual Retail Conference
Orlando, FL
January 24, 2017
Click here for details

It’s Back!
North Shore Golf Magazine
Click here to check it out!