



PGA

New England Section

Full Swing

Official News Magazine of the New England PGA January 2017



FEATURING

- NEPGA Foundation News
- PGA Player of the Year
- PGA Compensation Survey
- Education Opportunities

NEPGA Foundation Takes Flight!

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FRONT COVER:

With the recent launch of the NEPGA Foundation, all of the Section's Chapters have found exciting ways to get out and give back to the community. Read more about it on pages 8 & 9 of this news magazine.

NEPGA OFFICERS



Rob Jarvis, PGA
President
robjarvis@pga.com



Ron Bibeau, PGA
Vice President
rbibeau@thefirstteemaine.org



Allan Belden, PGA
Secretary
allanbelden@gmail.com



Larry Kelley, PGA
Honorary President
larry@fivestargolfcars.com

NEPGA BOARD OF DIRECTORS

Brian Bickford, PGA

District Director
Maine
(207) 829-2225
bbickford@cumberlandmaine.com



Mike Bradshaw, PGA

District Director
Rhode Island
(401) 333-1303
pgapro@kirkbrae.com



John Fields, PGA

District Director
MA - Eastern
(617) 484-5360
jfields@belmontcc.org



Dan Gillis, PGA

Senior Director
(978) 692-4606
dangillis.nlcc@gmail.com



Rob Hardy, PGA

District Director
New Hampshire
603-767-5601
Rob.hardy@mizunousa.com



Scott Hickey, PGA

District Director
MA - Central
(508) 869-9900
scotth@cypriankeyes.com



Lou Rivers, PGA

District Director
MA - Southern
(508) 543-4661
lourivers@pga.com



David Soucy, PGA

District Director
Vermont
(802) 422-4653
vtgolfpro@yahoo.com



Glenn Kelly, PGA

District Director
Cape Cod
(508) 548-2932
glennkelly@netscape.net



PRESIDENT'S MESSAGE: Rob Jarvis, PGA



Greetings NEPGA Professionals,

Happy New Year! I hope that this message finds you well and that you all had some time to enjoy your friends and family during the Holiday Season. We all have our own

special traditions around that time of year and if you are like me, there is nothing better than experiencing them all over again year after year. What I cherish most of all is creating new traditions that add to the enjoyment of the Holidays even more. In some respects, that is exactly how we spent some of our holiday time at the NEPGA.

Each year the NEPGA holds an annual planning session after the golf season is completed. This has been tradition for many years and will be for many to come I am sure. The 2016 event was held at Atkinson Resort in New Hampshire. This was our first time visiting the fine folks there and I can tell you firsthand that the service was second to none. They even had a Christmas tree that would rival Rockefeller Center! Special thanks to Peter Doherty, PGA and Brian Diamond, PGA for everything.

The principle behind this event is to get together and start planning out the next year in our Section. NEPGA Officers, B.O.D Members, and Section staff are always in attendance. Each year a different segment of our Section is invited to take part in this event. This year the planning session was focused on just two elements of our Section: Committees and the NEPGA Foundation. For this reason we invited as many committee chairs and members as possible. This is the first time in many years that the majority of committees were present in the same room at the same time. The thought process was to interact, share ideas, and find possible avenues to work together on creating new and exciting benefits for the NEPGA Member. There is no better way to make OUR Section more inclusive than by having active and successful committees. Most of our committees are comprised of NEPGA Professionals from each chapter giving us a very wide representation and diversified viewpoint. The old adage of "two heads are better than one" really rings true when it comes to our Section committees.

The exciting part of this adventure is that it worked! Committee members were extremely passionate and not just involved with their own group. Growth of the Game shared with Junior Golf, Education shared with Marketing and Communications, and on and on. We had several exercises planned

for the day, but the most interesting one was the evaluation of each committee's Mission or Purpose. Each committee wrote their own mission, without taking the current language into account, and shared it with the group. From here, everyone in the room was able to weigh in on the concepts and help craft more appropriate, and current, missions for each committee. These statements will shape what each committee does now and into the future.

The entire experience was very fruitful and I am positive that great things are going to come forward from these committees in 2017. We owe a special thanks to NEPGA Past President Steve Napoli, PGA for his help with this concept. Steve did something very similar during his term, and as always, he was very accommodating in helping us foster this idea into reality.

After a very enjoyable evening at the Atkinson Resort, it was time to turn our attention to the NEPGA Foundation. To say the discussion on day two was spirited does not give justice. The Foundation has been a difficult endeavor to bring to fruition. I would like to commend Mike Higgins and Dave McAdams on their tireless efforts to get us to this point. These two hard working staff members have somehow found time to get the legalities of the NEPGA Foundation completed. That was an enormous undertaking given their everyday workload. Without them, there would be nothing to talk about!

We have had several B.O.D conversations and significant time has been dedicated to the Foundation at past planning sessions. This year things were different. After reviewing some videos from other Sections that currently operate foundations, we decided to have an official launch event during the Holiday Season. This was certainly not planned, but it was the consensus of the room that we needed to jump into the pool and start swimming. The professionals in the room really showed their passion for the Foundation and decided that we would bring some holiday cheer to children in need. The three pillars of the NEPGA Foundation are Youth, Military, and Diversity and Inclusion. After targeting specific demographics within these pillars, children's hospitals seemed like a perfect fit. Thus, the NEPGA Foundation Holiday Initiative was born.

Our partnership with Avidia Bank includes a percentage of purchases made with NEPGA Avidia Credit Cards will be donated back to our Foundation. It is this generous gift that helped make this launch event possible. Leaders from each chapter found a deserving hospital, or children-specific group, and donated \$1000.00 in toys and gifts to them this Holiday Season. I have spoken with



Members of the Rhode Island Chapter decorated gingerbread men with patients at the Hasbro Children's Hospital.

several NEPGA Professionals that took part in these events and they have all expressed how proud they were to give back in the name of the NEPGA Foundation. Not only did these efforts bring joy to children in our section, but it gave us visibility and allowed us to make some great contacts moving forward. There will be more to come on this as we compile all of the videos and pictures for you to see.

Now that we have successfully "launched" our Foundation to the outside world, we have a lot of work to do. A Foundation Committee has been formed and we have a good direction in which to move forward including some great concepts that center around the game of golf and our pillars. At the Spring Meeting we will have plenty of details on how you can apply for Foundation grants and exactly what we will be doing in the name of the NEPGA Foundation in 2017.

The NEPGA has definitely started new traditions at the 2016 planning session. I can foresee committee involvement becoming a much larger part of our yearly event for many seasons to come. I am also certain that our Foundation Holiday giving will be an embedded function that we will all take great pride in year after year. Our special centennial year is officially in the books, but I envision that our 101st year will be one that will make us all proud to be an NEPGA Professional.

Respectfully,

Rob Jarvis, PGA
New England PGA President

EXECUTIVE DIRECTOR'S MESSAGE: Mike Higgins



**"Start where you are.
Use what you have.
Do what you can."**

- Arthur Ashe

The message shared above by tennis legend, Arthur Ashe, is fitting for the start of a new year, as we look to 2017 with anticipation, curiosity, and excitement. Ashe's words, simply stated, signal action and commitment. The verbs, "Start", "Use", and "Do", remind us of the messages we share with our children, our students, our staff and even ourselves. In other words baby steps, get started and commit!

I have always been intrigued by trends. What segment is hot in the stock market? What is the next "thing" in digital devices? Well over the holiday a PGA Professional shared with me some very interesting statistics (trends) compiled by the Sports & Fitness Industry Association. From 2009 – 2014 the SFIA reported a 9% decrease in overall youth sports participation in the United States. This was a scary statistic for me to hear, and if golf is supposedly on the decline, and the future growth of our sport is dependent upon introducing our youth to the game, where did golf rank?

I grew up playing many competitive sports as a kid: baseball, football, soccer, basketball and of course golf. I wanted to dig down deep into this report and look at the breakdown for all the sports I played. I wasn't as surprised with football's significant decline considering the topic of concussion frequently discussed in the news, but honestly I was a bit surprised that soccer, baseball and basketball were also on the decline. Lacrosse has seen the highest growth at 28.8%, and the poor sport of wrestling with almost a 42% decline. Could that mean we may not even see it offered as a sport in another six years? But highlighted in yellow is a statistic that should get us all excited. Golf has seen the junior ranks grow by 500,000 in this six year study.

To me this was like music to my ears and these statistics are a sign of promise and opportunity. So let's start the year off with some positivity! Juniors want to play golf and who better to introduce them to the game, teach them the game, and be their mentor in this great game than a PGA Professional. How about a New England PGA Professional!

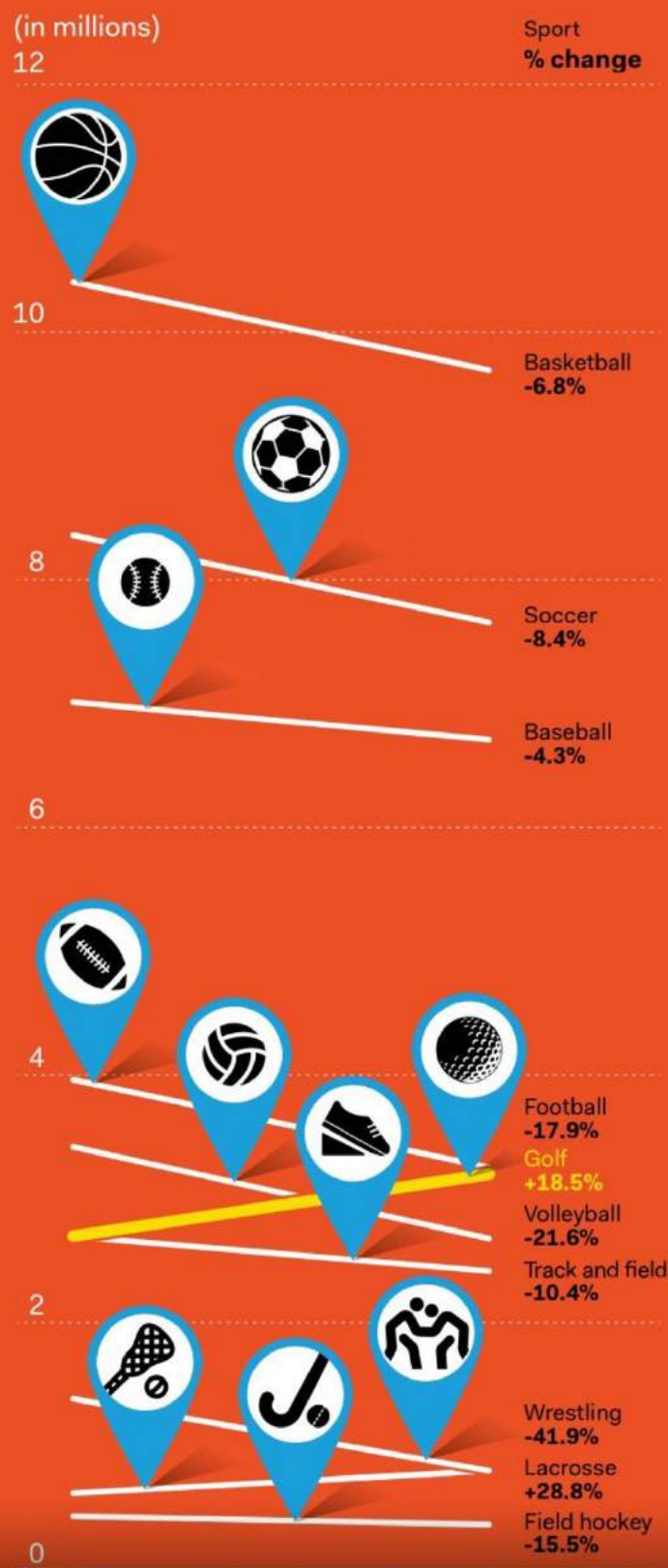
I wish each and every one of you a healthy, happy and successful 2017. As always, please reach out to a member of your NEPGA Staff if there is ever anything we can assist you with. And no matter where you are in your career, as you embark into the new year, be sure to start where you are! Use what you have! Do what you can!

Respectfully,

Michael Higgins
New England PGA Executive Director

Junior sports participation (among those 6-17)

From 2009-'14, the Sports and Fitness Industry Association reported a 9-percent decrease in overall youth sports participation in the United States. No sport bucked the trend as strongly as golf, whose junior ranks grew by 500,000 in that time.



New England PGA 2017 Tentative Schedule as of January 10th

DATE	EVENT	2017 SITE
Saturday, January 28, 2017	NEPGA Winter Pro-Pro	Disney-Magnolia
4/6/17-4/9/17	The Masters	Augusta National
Tuesday, April 11, 2017	NEPGA Spring Meeting	Andover Country Club
Tuesday, April 11, 2017	NEPGA Spring Sponsor Appreciation Day	Andover Country Club
Monday, April 17, 2017	NEPGA Pro-Am	Thorny Lea Golf Club
4/24/17 -4/26/2017	NEPGA ProPro Match Play	LeBaron Hills Country Club
Monday, May 01, 2017	NEPGA Pro-Am	Portsmouth Country Club
Thursday, May 11, 2017	NEPGA Hudson Cup	Duxbury Yacht Club
Monday, May 15, 2017	Jimmy Fund Tame the Tiger ProAm	The International Golf Club
Tuesday, May 16, 2017	Stroke Play Series #1	Shelter Harbor GC
Monday, May 22, 2017	Acushnet Golf Pro-Assistant	The Bay Club
Tuesday, May 30, 2017	NEPGA ProAm Championship	Pinehills Golf Club
5/31-6/1	CAPE COD OPEN	Hyannis GC
Sunday, June 04, 2017	Haverhill Pro-Member	Haverhill Country Club
Tue., June 6 - Wed., June 7, 2017	New England Open	Quechee Club
Monday, June 12, 2017	Sam Sylvia Boys & Girls Club Invitational ProAm	Sankaty Head Golf Club
6/12/17-6/14/17	MASS OPEN CHAMPIONSHIP	The Golf Club
6/15/17-6/18/17	US Open Championship	Erin Hills GC
Thursday, June 15, 2017	NEPGA Pro-Officer	TBD
6/18/17-6/21/17	PGA Professional National Championship	Sunriver Resort
6/19/17-6/21/17	VERMONT OPEN	Lake Morey CC
Monday, June 19, 2017	Pro+1Am	TBD
Monday, June 26, 2017	Stroke Play Series #2	TBD
Wednesday, June 28, 2017	NEPGA Pro-Junior Championship	TBD
Monday, July 10, 2017	Stroke Play Series #3	TBD
Thursday, July 13, 2017	NEPGA Pro-Lady	Kernwood Country Club (T)
Tuesday, July 18, 2017	NEPGA Pro-Senior Invitational	Agawam Hunt Club (T)
7/20/17-7/23/17	The Open Championship	Royal Birkdale
Sunday, July 23, 2017	Needham Pro-Member	Needham Golf Club
Monday, July 24, 2017	NEPGA ProPro Stroke Play	The Haven Country Club
7/24/17-7/25/17	MAINE OPEN	Augusta Country Club
7/26/17-7/28/17	NEW HAMPSHIRE OPEN	Manchester CC
Mon. July 31-Tue., August 1, 2017	NEPGA Senior Championship	Okemo Valley Golf Club
7/31/17-8/2/17	RHODE ISLAND OPEN	Ledgemont CC
Monday, August 07, 2017	Stroke Play Series #4	TBD
Monday, August 14, 2017	Coakley Pro-Am	Charles River CC & Woodland GC
8/21/17-8/23/17	NEPGA Championship	Renaissance Golf Club/Turner Hill GC
Monday, August 28, 2017	Northern Pro-Assistant	TBA
	Rhode Island Open	
Monday, September 11, 2017	Stroke Play Series #5	TBD
9/13/2017-9/14/17	Assistants Championship	TBD
Sunday, September 17, 2017	IGOE Pro-Member	Wellesley Country Club
Tuesday, September 20, 2016	HP/TP Champ	TBD
Tuesday, September 26, 2017	Avidia Cup Finals/Stroke Play Finals	The Misquamicut Club
Monday, October 02, 2017	Pro-Superintendent	Hatherly GC
Wednesday, October 04, 2017	Mohegan Sun Sox vs. Stripes Team Championship	Mohegan Sun Country Club
Tuesday, October 10, 2017	NEPGA Senior/Junior Championship	Walpole CC
	Senior Professional National Championship	PGA Golf Club
10/8/17-10/14/17	Dublin Ireland Pro-Am	Portmarnock GC, County Louth, European Club, Royal Dublin, The Island
Monday, October 16, 2017	NEPGA Cape Cod Fall Festival ProAm #1	Oyster Harbors Club
Tuesday, October 17, 2017	NEPGA Cape Cod Fall Festival ProAm #2	TBA
Wednesday, October 18, 2017	NEPGA Cape Cod Fall Festival ProAm #3	Eastward Ho! Country Club
Thursday, October 19, 2017	NEPGA Cape Cod Fall Festival ProAm #4	Wianno Club
Monday, October 23, 2017	George S. Wemyss Scholarship Pro-Am	TPC Boston
Tuesday, October 24, 2017	George S. Wemyss Scholarship Pro-Am	TBD
	PGA Assistant Professional Championship	PGA Golf Club
Monday, October 30, 2017	Fall Meeting	TBA
Saturday, November 04, 2017	Awards Banquet	TBD
TBD	Las Vegas Pro-Am	TBD

NEPGA Professionals Mortgage Program

When you think about home financing, think Avidia Bank.

Whether it's your primary or vacation home, investment property, construction or home improvements, Avidia Bank has the solution.

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The Start of Something New *The NEPGA Foundation is Unveiled*

The New England PGA recently launched its Foundation by making a donation to a local charity in Worcester, Mass. This marks the beginning of the New England PGA's charitable giving campaign.

The Planting the Seed Foundation held its annual holiday toy drive at Worcester. Several members from the community, along with some PGA Professionals, visited the event to drop off toys, games, and donations. The NEPGA Foundation presented Planting the Seed with a \$1,000 check for the toy drive.

Planting the Seed began close to 40 years ago with humble beginnings in the living room of co-founder Paul LaCava. Now, the non-profit group is dedicated to helping Worcester-area youths who are homeless or about to become homeless. Outside of the annual toy drive, the group helps to provide underprivileged children with school supplies, access to resources, and summer camp activities.

Beginning this year the New England PGA has adopted its own foundation program from the PGA REACH program. Recently founded, the New England PGA Foundation will continually work to promote the game and improve the lives of thousands of children, military veterans and their families, as well as diverse populations through golf each year. Although the NEPGA fosters competition, the New England PGA Charitable Foundation is designed to encourage fellowship, good sportsmanship, continued skill development, honesty, integrity and etiquette.

Looking ahead, the New England PGA is excited to move the Foundation into the forefront and be able to make an impactful change in the community. The NEPGA Foundation has elected dedicated board members to further its progress. Rob Jarvis, PGA will serve as Foundation president, with members Allan Belden, PGA; Brian Bickford, PGA; Dave Soucy, PGA; Mike Higgins; Brian Bain, PGA and Bob Beach, PGA.

For updates on all of the events the New England PGA and the Foundation are planning, go to www.nepga.com. The Section will also be posting results and updates from the twitter account @NEPGA, on Facebook at New England PGA, on Snapchat @nepga, and on Instagram @NewEnglandPGA.

Foundation Takes Flight



The Maine Chapter visits the Barbara Bush Children's Hospital

All Six Chapters of the NEPGA get involved with the Foundation



The New England PGA's Chapters have been incredibly active in the community with the recent launch of the New England PGA Foundation. All six of our Chapters have found exciting ways to get out and give back to the community.

The Massachusetts Chapter took part in showing support to the Planting the Seed Foundation in Worcester, Mass. Members Allan Belden, PGA; Mark Aldrich, PGA; Shawn Durocher, PGA and Brian Smith, PGA were at the drive to present the Foundation donation. Our PGA Professionals showed support and made a generous donation at the group's annual toy drive for the holiday season.

The Cape Chapter stepped up to help when their local community was affected by a fire. The Joint Cape Cod Base was in desperate need of help when an October fire in the barracks destroyed all of the toys collected for the holidays. Our Cape Chapter, led by operations manager Mickey Herron, PGA, went to deliver the NEPGA's donation to the Military Base Support Foundation that will help purchase some new toys for families in need.

With all of the positive Foundation movement throughout the Section, our Maine Chapter didn't skip a beat when time came to help in the community as well. Chapter members visited nurses and patients at Barbara Bush Children's Hospital and presented them with a donation from the Foundation. Their contribution will go to enriching the lives of the patients through helping purchase new toys and games for children to play with while undergoing long, tough treatments and stays in the hospital.

Our Vermont Chapter put on their own holiday hats to visit the Children's hospital at the University of Vermont's Medical Center in Burlington, VT. They brought their donation of arts and craft supplies that will stay in the common areas for all the children to enjoy throughout their time at UVM Medical, as well as some First Tee golf equipment for the patients to use. The PGA Professionals then helped instruct some of

the children on some of the fundamentals of golf and helped get them up and moving from their hospital beds. The lesson and games with the golf equipment was a huge success and our PGA Professionals can't wait to go back for another visit.

Our New Hampshire Chapter partnered with our NEPGA Foundation with another wonderful organization in the Boys and Girls Clubs of New Hampshire. Led by Joanne Flynn, PGA, the New Hampshire Chapter members visited the Salem, NH Chapter of the group for their holiday toy collection event. Our PGA Professionals got to interact with some of the children the Foundation is helping and learn more about ways they can help in the future. Their donation allows the Boys and Girls Clubs of Salem to purchase more toys for their annual drive.

Last but certainly not least, the Rhode Island Chapter of the PGA spread foundation cheer throughout the Ocean State before the Christmas Holiday. Members led by Mike Bradshaw, PGA made a trip to Hasbro Children's Hospital in Providence to deliver smiles along with their New England PGA Foundation donation. Our PGA Professionals helped the children decorate Gingerbread houses for the holiday. There were many children at Hasbro receiving treatment during the holidays and our PGA members were happy to be able to make even a small difference in their lives and brighten their day.

While the Christmas Season breeds charitable acts and giving, the New England PGA Foundation is committed to enriching the community throughout New England way after the Holiday season has concluded. The New England PGA is so proud of all of our contributing members and urges all of our PGA Professionals to get involved with the Foundation in any way. The Foundation Committee, led by NEPGA President Rob Jarvis, PGA, is planning more Foundation activities in 2017. Anyone who is interested in getting involved can reach out to the New England Section Staff or to President Jarvis.



's Hospital

NEPGA TRAVEL TOURNAMENTS

Coming up next...



2017 NEPGA Winter Pro-Pro

Sat., January 28, 2017
Walt Disney World Resort—
Magnolia Course, Orlando, FL

We are excited to visit Mickey's Magnolia Course once again! Only **1 spot remains** in the field! Teams may be comprised of two NEPGA Professionals OR one NEPGA Professional and one Non-NEPGA Professional from another Section in good standing. Deadline to register is Saturday, January 21st.

Register Online

2017 NEPGA Casa de Campo Pro-Am

Sun., Feb. 26, 2017—Fri., March 3, 2017
Casa de Campo Resort, Dominican Republic

\$1000 Pro Honorarium!

\$3,350 per Amateur

*5 Nights of Unlimited Food,
Golf & Drinks*

We hope you will join us in paradise this winter and make plans to play in our Casa de Campo Pro-Am! Courses include three Pete Dye masterpieces: Teeth of the Dog, Dye Fore and The Links. Click the below link for more information, or contact Dave McAdams at dmcadams@pgahq.com or 508-869-0000.

View Event Details

PGA
New England Section
*Casa de Campo
Pro - Am*
Dominican Republic
February 26 - March 3, 2017
\$1,000 Pro Honorarium!

New England PGA Ireland Pro-Am



Royal Dublin GC



European Club



The Island GC



Portmarnock GC



County Louth

\$3,499**

Includes: Five night stay in 5-star hotel, golf, transportation from golf to hotel, welcome cocktail party, Irish Breakfast each morning and awards and farewell dinner

****The above price is Land Only. Celtic Golf will be happy to assist with booking your round-trip airfare. Airfare price may fluctuate and will be determined at time of booking.**

View Event Details...

PGA Professional Player of the Year

Rich Berberian Jr. Captures 2016 PGA Professional Player of the Year Award



PGA Professional Champion Rich Berberian Jr. of Hooksett, NH has won the 2016 OMEGA PGA Professional Player of the Year award. He will be honored, along with Senior PGA Professional of the Year Brad Lardon of Santa Fe, NM, on Friday, June 19, at the 50th PGA Professional Championship at Sunriver Resort in Sunriver, Oregon.

Berberian, 29, a PGA Assistant Professional at Windham Country Club in Derry, NH, secured his first PGA Professional Player of the Year Award. In June, Berberian won the 2016 PGA Professional Championship at Turning Stone Resort in Verona, New York and went on to claim New England PGA Player of the Year honors.

Berberian finished with 945 total points, while two-time PGA Professional Champion Matt Dobyns of Glen Head, New York, was runner-up with 873.988, and Rod Perry of Port Orange, Florida third with 867.5. Berberian joined Mike San Filippo (1993) as the only New England PGA Members to capture the national award.

Propelling Berberian to the award, he was quick to confirm, was his making a 33-foot uphill right-to-left birdie putt on the 18th green, June 29, to win the PGA Professional Championship. He has seen countless video replays, and a putt, he said, "that keeps getting longer."

"It's the reason I won Player of the Year," said Berberian. "That putt doesn't go in, who knows what happens in the playoff? That putt was a heckuva lot more than winning a tournament. It was winning the year. It was great for my confidence, that I could be able to stick it out when things are not going so great; to be able to stay strong, keep fighting and that anything can happen."

"I'm glad that I have this (PGA Professional Player of the Year Award). This was a race that became very tight at the end. I may not have the chance to win it again."

The final PGA Professional and Senior PGA Professional Player of the Year standings were determined based on a point system involving national and PGA Section competitions from Jan. 1 through Dec. 16, 2016. [Click here](#) to view the final standings on PGA.org.

Annual Holiday Scholarship Appeal

Holiday Appeal Total: \$3,975

Thank you to everyone who was able to contribute to the NEPGA Scholarship Fund during our 2016 Holiday Appeal. Your generosity allowed us to light the Scholarship Fund candles as we reached \$3,975 in donations!

[Click here](#) to view the list of contributions.

On behalf of the entire Scholarship Committee and all the NEPGA students we will assist, please accept our sincere thanks for your valuable support.

Children and grandchildren of New England PGA members have been awarded college scholarships through this Fund since 1985. The Fund has two main venues for fundraising, the annual Scholarship Pro-Am's and individual donations. We hope everyone will sign up to play in a 2017 Scholarship Pro-Am as soon as registration is available!



Important Dates

JANUARY 13

Time Management Workshop
Kirkbrae Country Club

JANUARY 18

New Hampshire Chapter Winter
Educational Workshop
Pease Golf Course

JANUARY 20

NEPGA Section Award
Applications Due

JANUARY 22-23

PGA Teaching & Coaching
Summit
Orange County Convention
Center, Orlando, FL

JANUARY 24-27

PGA Demo Day &
Merchandise Show
Orange County Convention
Center, Orlando, FL

NEPGA Welcomes Chris Clayton



The New England PGA is very excited about their newest hire in the Assistant Tournament Director position. Chris Clayton first joined the New England PGA in 2015 as an intern with Jacy Settles and the Junior Tour, but quickly branched out to help with Tournament Operations as well. While his role originally served the purpose of completing a required college internship, he discovered his passion for a role in golf administration. Upon graduation, Clayton was hired as the USGA P.J. Boatwright intern for the New Hampshire Golf Association where he expanded his skills and experience in golf administration and developed relationships with amateur golfers and golf professionals in New Hampshire.

As the Assistant Tournament Director for the NEPGA, Clayton will be directly overseeing the New England Series, Drive, Chip & Putt events, the Assistants' Association, and will be working closely with the Tournament Director to run all Section events.

"We are thrilled to have Chris on board as part of our team for 2017. He did a terrific job for us during his internship and we are all very excited to have him back," said Mike Higgins, NEPGA Executive Director.

Clayton, originally from Billerica, Massachusetts, earned his Sport Management degree from Southern New Hampshire University in May of 2016, where he was also the Event Chair for the Sport Management Club. Clayton was a four-year player on both his high school golf and hockey teams. He is also an avid sports fanatic, and enjoys attending as many Boston sporting events as possible.

Thank you Dave Soucy, PGA!

Dave dressed as Santa this past holiday season to Facetime with the children of our Staff and PGA Professionals! We thank Dave for his time and hope to continue the tradition next year!



Click here
for Santa's
video
message



NEWS FROM THE JUNIOR TOUR: Jacy Settles

NEPGA Junior Tour presented by



Dear NEPGA Professionals,

Happy New Year! I hope this finds you well. If you have any offseason discussions with your junior club members about their summer golf schedule, don't hesitate to recommend the NEPGA Jr Tour! The 2017 NEPGA Jr Tour membership is now open – www.nepgajuniortour.com.

On another note, we're looking to communicate with high school golf coaches as the NEPGA Jr Tour is a perfect place for high school golfers to prepare for their next season. So, if you know of any High School Golf Coaches, have them contact me (jsettles@pgahq.com) or I can send them an email.

2017 NEPGA Award Applications

The nomination period for the 2016 NEPGA Special Awards has come to a close. Thank you to everyone who participated in our annual awards process! [Click here](#) to view the list of nominations. Nominees have now been emailed the official nominations forms. If you have been nominated and did not receive a form via email, please contact Joan at jstuart@pgahq.com or 508-869-0000. The deadline to submit the forms is Friday, January 20th.

PAT Sites Still Needed for 2017!

The New England PGA is looking for PAT sites for 2017 and would like to have at least one PAT in each state of our Section. We would also hope to have one scheduled in late May, anytime in June, July, August, and September and one in early October.

The facility determines the maximum size of the field, the tee times (players are sent out in threesomes), and also the onsite fees to cover the range and golf carts (some even include lunch between rounds). [Click here](#) to view the host site requirements.

If you have an interest or have any questions, please contact Joan Stuart at 508.869.0000 or jstuart@pgahq.com.

HOLE IN ONE NEWS



Congrats to "Joe The Pro" on your Hole In One on 11th Hole at Poinciana Golf Club on January 7, 2017.

MORELL

STUDIOS

Over 40 years of experience providing the highest quality award products for the golf industry.

2016 Hole-In-One

Celebrate the shot of a lifetime with class, quality and style. A lifelong keepsake.

2016 Plaques

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PGA Show Message from Reed Exhibitions

Join us at the 2017 PGA Merchandise Show, January 24 – 27 in Orlando, Florida to connect with your fellow PGA Professionals and experience a full line-up of leading brands, new products, education sessions & special events.

The *MAJOR* of Golf Business is your opportunity to network, learn, and acknowledge you, the PGA Professional. Plus—earn 30+ MSR credits through PGA Education Conference sessions: with access to NEW “Retail Reimagined” Sessions and an all New Learning Track: Golf Fitness & Wellness.

Drive your business forward! Learn more and [register here](#) today.

In addition, [click here](#) to learn about all the opportunities to earn MSR during Show week.

PGA Short Game Challenge

PGA Professionals, Apprentices and PGA Golf Management University Students will have an opportunity to test their putting and chipping skills at the 2017 PGA Merchandise Show and earn money for their PGA Section (and University)! Supported by Callaway, PING, Titleist and TaylorMade, the event will be located on the Show floor to the left of the club demonstration area in the Orange County Convention Center ([click here for details](#)).

Each competitor is allowed 2 putts and 2 chips, with the total distance of all putts and chips used to determine each day's final results. The daily 1st place prize is \$2500, 2nd place is \$1500 and 3rd place is \$500, all paid to the respective PGA Section of the top finishers. A daily 1st place prize of \$500 is awarded to the PGA Golf Management University with the winning “score”.

“Challenge” times are 8:30am - 5:50pm on Wednesday & Thursday, 8:30am – 2:50pm on Friday (January 25-27).

District 1 Director Report:

Noel Gebauer, PGA



[Click here](#) to view the PGA of America Highlight Summary for the months of November & December featuring the PGA's new Global Employment Services Program, PGA Show news, PGA Player of the Year Award announcements and PGA Junior League Golf captain information.

PGA Financial Assistance Fund Scholarship

The 2017 PGA Financial Assistance Fund Scholarship Program application is now available online. Graduating high school seniors and college students who are the children or grandchildren of PGA members in good standing can apply on [PGA.org](#) to be considered for financial support for college.

The deadline date for submitting the online application is March 1, 2017. The applicant will have until March 18, 2017 to submit their transcript, scores and supporting documents.

The program is an academic based scholarship program that takes into account the specific criteria depending on the class level of the student. (See criteria in box to the right). In addition, financial need will be taken into consideration.

ADDITIONAL RESOURCES

- [Application Requirements](#)
- [Scholarship Tips](#)
- [More Scholarships](#)

View
Application

KPMG Future Leaders Program

The Office of Condoleezza Rice is now accepting applications for the KPMG Future Leaders Program. They will select top high school senior female students from around the country to participate in the program and receive a college scholarship for \$10,000 each year for 4 years of college, attend the 3-day KPMG Future Leaders Retreat at Stanford University this July, and participate in the KPMG Future Leaders Mentoring Program for one year.

Please share this information with any inspiring girls who might need this opportunity. Also available to share is this [recap video](#) summarizing the key highlights from the inaugural 2016 KPMG Future Leaders Program.

Applications are due to the Office of Condoleezza Rice at Stanford University by January 30, 2017. The winners will be selected and notified by April 15, 2017.

ADDITIONAL RESOURCES

- [Program Website](#)
- [Program Overview](#)

View
Application

EDUCATION

UPCOMING SEMINARS

Education opportunities are open to all NEPGA members.

New Hampshire Chapter Winter Educational Workshop

Date/Time: Wednesday, January 18, 2017 9am-1pm

Location: Pease Golf Course, Portsmouth, NH 03801

Cost: \$25 (Includes lunch)

MSR Hours: 4 PGA Education MSR Credits

Details: The class will be three separate presentations starting with Greg Howell of the NH Golf Association discussing the new Genius Handicap software, PGA Head Professional, 2015 NEPGA Merchandiser of the Year Gordon Swennes, and Golf Shop Manager from Wentworth by the Sea CC, presenting merchandising fundamentals, and Dr. Greg Cartin, of GC3 Performance Consulting, Sport Psychology Consultant presenting the Mental Side of the game. [Click here](#) to view more information including the schedule of events.

Deadline: Monday, January 16, 2017

[Register Here](#)

"Principles of Scorecard Design" by Golf ScoreCards, Inc. (online video)

Date/Time: [Click here](#) to watch online at your convenience

Cost: Free

MSR Hours: 1 PGA Education Credit for PGA members who view the course and pass the assessment

Details: Golf ScoreCards, Inc. has recently created a professional quality one hour video titled "Principles of Scorecard Design". This video course can also be used at no charge as educational content for an in-person educational seminar or meeting. If you use "Principles of Scorecard Design" for an in-person educational event we suggest you include a 10-15 minute discussion period after showing the video. You can request a free discussion guide and scorecard samples package to help you lead a discussion. Contact nils@golfscorecards.com or call him at 800-238-7267 to make your request. If you'd like to get a flavor for the video without watching the entire one hour version you can sample short segments by going to any of the videos in our [Video Tutorial Library](#).

[Watch Course](#)

PGA NEWS Continued

Complete the 2017 PGA Compensation Survey



The 2017 PGA Golf Professional Compensation Survey is now available for members to complete. This survey provides key information to assist with performance evaluations, contract renewals, staff budgeting and other employer/employee interactions. Thus allowing PGA Professionals and their employers to know where they stand on the compensation scale in comparison with other Professionals. Your participation is the key to ensuring that our Section's compensation information is valid and meaningful.

The PGA has streamlined many areas in hopes to direct you to only answer questions that are relevant to your position. As a reminder, all survey responses are treated confidentially with results being reported only if there are five or more responses. PGA members who complete the survey by March 31, 2017 can receive up to two MSR credits.

[Start Survey](#)

CAPE COD & RHODE ISLAND CHAPTER NEWS

Submitted by Mickey Herron, PGA, Cape Cod & Rhode Island Chapter Tournament Manager

New Years' greetings from the Cape and Ocean State! I was asked often throughout the winter how the schedules are coming along. [Click here](#) to view a working document which lists all confirmed & tentative tournaments from Cape Cod, Rhode Island & the Section for 2017. Once you all return from the Show these schedules should be finalized.

Stay tuned to the Section website regarding multiple seminars this winter held in our two chapters. Thank you to Education Chairs Mike Bradshaw & Tracy Djerf.

MASSACHUSETTS CHAPTER NEWS

Submitted by Jacy Settles, Massachusetts Chapter Tournament Manager

The Massachusetts Chapter has planned some offseason meetings to firm up new ideas, initiatives and the 2017 schedule. We have a tentative date set for the 2017 Massachusetts Chapter Spring Meeting & Pro-Pro: Thursday, April 20, 2017 at Myopia Hunt Club. As we progress, we will keep the MA Chapter Members informed.

If you have any happy or personal news to share, we always love hearing such. Please email me (Jacy, jsettles@pgahq.com) with the information so we can share amongst the Chapter. Thank you & Happy New Year!



"Did you win?"

VERMONT CHAPTER NEWS

Submitted by Vermont Chapter President Roger A. King, PGA

The Vermont Chapter BOD has finalized the 2017 playing schedule— [click here](#) to view the schedule. We continue to pursue sponsorships from local interested businesses as well as continued support from past golf industry sponsors.

The Vermont Chapter Spring meeting is scheduled for Monday, April 24, 2017 at Rutland CC beginning with registration at 8:00 followed by the meeting at 9:00. We will also have our traditional Spring Pro Pro and sponsor appreciation lunch and golf that afternoon. Our 2017 Fall Meeting is scheduled for September 25, 2017 at CC of Vermont starting at 2:00 after our Pro Pro Championship and luncheon.

SENIORS' ASSOCIATION NEWS

Submitted by Joan Stuart

Happy New Year! As we welcome in 2017, we are looking ahead to a great schedule of Senior Pro-Ams this year. Please take a minute to read the tentative schedule and don't overlook the addition of some new venues! We welcome all seniors to join the Seniors' Association and look forward to seeing new faces at the Spring Meeting on April 28th at Middleton Golf Course.

Membership Dues are \$25 and the Senior Associations' is open to any PGA Professional in good standing who will turn 50 years of age in 2017. For more information, please contact Joe Carr, PGA (508.873.7768) or Dennis Selvitella, PGA (508.410.4984).

To pay your 2017 Senior Membership Dues, please [click here](#).

2017 Tentative Tournament Schedule

April 28	Middleton Golf Course Spring Meeting (Pro/Pro after)
May 10	Gannon GC ProAm
May 25	Milton-Hoosic Club ProAm
May	Indian Ridge ProAm
June	George Wright GC ProAm
July	Tatnuck CC ProAm
July 31 & August 1	NEPGA Senior Championship Okemo Valley GC
September	Bass Rocks GC ProAm
September	Mt. Pleasant GC (format TBD)
October	Kirkbrae CC Pro Pro
	Pleasant Valley CC Seniors' Assn Champ. & Fall Meeting

NEW HAMPSHIRE CHAPTER NEWS

Submitted by NH Chapter President Tim Loch, PGA

The New Hampshire Chapter will hold a PGA MSR Education seminar on Wednesday, January 18, 2017 at Pease Golf Course in Portsmouth, New Hampshire from 9:00 a.m. to 1:00 p.m. The seminar will consist of three separate learning experiences beginning with Greg Howell of the New Hampshire Golf Association who will discuss the new Genius Handicap Software. PGA Head Professional and 2015 NEPGA Merchandiser of the Year, Gordon Swennes of Wentworth By The Sea will

present merchandising fundamentals and Dr. Greg Cartin of GC3 Performances Consulting, Sport Psychology, will present the mental side of the game to include mindful techniques to enhance performance. Cost is \$25 and includes lunch.

The Nashua Country Club is planning a significant makeover that will include a new larger curling rink, pro shop and simulated golf center. Plans include the demolition of two existing buildings

and construction expansion of the curling rink, enlargement of the golf pro shop and the building of a sports center with three bays for simulated golf. The existing pro shop was constructed in the 1950's and does not function well for today's golf environment. Minor parking and utility improvements are also being recommended. The Nashua Country Club, which has been in operation for 100 years, currently serves about 500 active members.



TOP LEFT: Dick Dichard, head professional at Nashua Country Club since 2001, has retired. Affectionately known as "The Imp", he started his golfing career as a caddy in 1962 and was promoted to the Bag Room three years later. After serving his country in the U.S. Army and a stint as the assistant professional at Far Corners Country Club, he returned to Nashua CC as the assistant professional from 1978 to 1993. Following six years as head professional at Overlook GC, he was back at Nashua CC and was named head professional. In 2005, Dick was named New Hampshire Professional of the Year. He is shown with his brother Moe.

TOP RIGHT: The New Hampshire Chapter partnered with the NEPGA Foundation and presented a check to the Boys and Girls Clubs of Salem, New Hampshire for their Christmas toy collection event. The professionals on hand got to interact with some of the children. Pictured are (L-R) Geoff Williams, Rob Hardy, Tim Loch, Joanne Flynn and Brian Diamond.

BOTTOM LEFT: Rich Berberian, Jr., assistant professional at Windham CC, was named the 2016 OMEGA PGA Professional of the Year. Rich, who also claimed NEPGA Player of the Year, was victorious in the 2016 PGA Professional Championship at Turning Stone Resort in Verona, NY.



PGA

New England Section

Social Corner



"We've unveiled our New England PGA Foundation this holiday season. Check out this video from our first event in Worcester last week and learn more about a great cause!"



Fred Couples



Be a part of history.

Sign up to volunteer among the game's legendary names at Salem Country Club during the 2017 U.S. Senior Open Championship. With more than 20 committees to choose from, there's something for everyone.

Register to volunteer at 2017USSeniorOpen.com.



2017 U.S. Senior Open | June 26 - July 2 | Salem Country Club



MEMBERSHIP UPDATES

Changes reported between 11/18/2016 & 1/10/2017

NEW APPRENTICES

Name	Class	Facility
Michael R. Gillis	B-8	Thomson Country Club
Benjamin F. Johnson	B-8	The Oaks Golf Links
Tracey R. Marshall	B-8	The Golf Club of New England
Seul-Ki Park	B-8	Winchester Country Club

NEW MEMBERS

Name	Class	Facility
Richard J. Gray, PGA	A-8	Keene Country Club
Young G. Jang, PGA	A-8	Quail Ridge Country Club

NEW QUARTER CENTURY MEMBERS

Name	Class	Award Date
David A. Bartasuis, PGA	LM	12/31/16
Barbara N. Boone, PGA	A-1	12/31/16
James J. Callahan, PGA	A-14	11/30/16
John A. Del Bonis, PGA	A-1	11/30/16
Dick R. Dichard, PGA	A-4	11/30/16
Kevin P. Joseph, PGA	A-4	12/31/16
John M. Kan, PGA	A-1	11/30/16
Keith A. Niles, PGA	A-4	11/30/16

FIRST TIME TRANSFERS INTO SECTION

Name	Class	Facility	Transferred From
Patrick J. Boucher, PGA	A-13	Potowomut Golf Club	Middle Atlantic
Michael J. Congdon, PGA	A-8	Wianno Club	Colorado
Jack M. Davis, PGA	A-1	Essex County Club	Metropolitan

CLASSIFICATION CHANGES

Name	Class	Facility
Jack M. Davis, PGA	A-1	Essex County Club
Steven M. Field, PGA	A-1	Blue Hill Country Club
Matthew D. Gaynor, PGA	A-1	Nonesuch River Golf Club
Stephen D. Gonsalves, PGA	A-2	The Kwini Club
Brandon J. Hitti, PGA	A-1	Woodland Greens Golf Club
Jason P. Malcolm, PGA	A-8	Nashua Country Club
Sean P. McTernan, PGA	A-6	Brae Burn Country Club
Michael F. Roy II, PGA	A-1	The Ridge Club
Ryne W. Varney, PGA	A-1	Lake Winnepesaukee Golf Club

EMPLOYMENT CHANGES

Name	Class	Start	Facility
Patrick J. Boucher, PGA	A-13	12/1/16	Potowomut Golf Club
Michael J. Congdon, PGA	A-8	1/1/17	Wianno Club
Jack M. Davis, PGA	A-1	11/29/16	Essex County Club
Steven M. Field, PGA	A-1	1/4/17	Blue Hill Country Club
Stephen D. Gonsalves, PGA	A-2	12/1/16	The Kwini Club
Brandon J. Hitti, PGA	A-1	1/1/17	Woodland Greens GC
Jason P. Malcolm, PGA	A-8	3/1/17	Nashua Country Club
Kim R. O'Neil, PGA	A-1	1/1/17	Tater Hill Golf Club
Michael F. Roy II, PGA	A-1	1/1/17	The Ridge Club

In our next issue...

NEPGA Winter Pro-Pro Results

PGA Compensation Survey Information

Drive, Chip & Putt Qualifier Schedule

National Golf Expo Boston Details





PGA

New England Section



MARKETPLACE

For Sale:

- Clothing Racks
- GC2 Launch Monitor
- Custom Club Rack
- Pro Shop Counter
- Set of 6 Shop Fixtures

Looking to Buy:

- Range Ball Washer

[Click here to see details
on all items!](#)

AGM Annual
Retail Conference
Orlando, FL
January 24, 2017

[Click here for details](#)

It's Back!
North Shore
Golf Magazine

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check it out!](#)

NEPGA SECTION STAFF

Michael J. Higgins
Executive Director
mhiggins@pgahq.com

Dave McAdams
Director of Operations
dmcadams@pgahq.com

Joan Stuart
Accounting/Finance Director
jstuart@pgahq.com

Ron Green, PGA
Rules & Championships Director
rgreen@pgahq.com

Jacy Settles
Director of Junior Golf Programs
jsettles@pgahq.com

Kristen Garrone
Marketing & Communications Manager
kgarrone@pgahq.com

Chris Clayton
Asst. Tournament Director
cclayton@pgahq.com

NEPGA CHAPTER TOURNAMENT MANAGERS

Mike Arsenault, PGA (ME)
Ch. Tournament Manager
Cell 207.310.1648
marsenault228@gmail.com

Dave Christy, PGA (VT)
Ch. Tournament Manager
Cell 802.476.7007
dchristy@pgahq.com

Mickey Herron, PGA (CC/RI)
Ch. Tournament Manager
Cell 508.505.5120
mherron@pgahq.com

Frank Swierz (NH)
Ch. Tournament Manager
Cell 603.493.5282
f.swierz@comcast.net