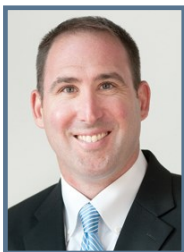




## MESSAGE FROM NEPGA EXECUTIVE DIRECTOR



October is upon us. The leaves are changing colors, we have Sox-tober with the Red Sox in the post season, the Patriots are playing football and hopefully New England PGA Professionals will be able to shift it down a gear and take a breath after a very long and busy summer. October is one of my more active months. There are five Chapter Fall Meetings, two Association Fall Meetings and the Section Annual Meeting. This is a wonderful opportunity for me to travel the Section and connect with Members and Apprentices throughout New England, give a year in review, get a pulse on what is going on in each chapter and also wish everyone well as their seasons come to an end.

October also includes the Stroke Play Series Championship, the Pro-Superintendent Championship, the New England Section took on the MET and CT Sections in the Mohegan Sun Championship (we won by the way!), the Cape Cod Fall Classic, the NEPGA Round Robin Championship, we are preparing for the 43 teams in the Las Vegas Pro-Am, and our Section's two largest scholarship fundraiser pro-am's are held at TPC Boston and Turner Hill GC. Wow, was all that said in one breath? On October 5th PGA Professionals, friends and families gathered at Nashawtuc CC for the NEPGA Awards Banquet. It was a wonderful evening and I encourage you to view some of the pictures in this newsletter as well as those on our NEPGA Facebook page. Congratulations again to the 2013 award winners and Hall of Fame inductees!

This is an election year for the New England PGA. Candidates have been actively campaigning and visiting each of the chapters to attend their fall meetings. This is a terrific opportunity for each of you to meet the candidates, ask them questions or simply get to know them a little better. The candidates are: Larry Kelley, PGA for President. Susan Bond, PGA for Vice President, and Ron Bibeau, PGA & Troy Pare, PGA are running for the office of Secretary. Please try to attend your Chapter Fall Meetings to meet the candidates, but more importantly make every effort possible to be present at Cyprian Keyes GC on Friday, October 25 and listen to the candidates at the Section Fall Meeting. Your vote is so important, so make it count!

With new elections comes change to the New England Section. New leadership, new committees, and new PGA Professionals involved. If you have ever thought about getting involved with a committee, or even at the Chapter/Section level, reach out to your new leadership and let them know you want to be involved! "That some achieve great success, is proof to all that others can achieve it as well." - Abraham Lincoln

We always stress that this time of year is when the employment season starts to heat up. Well it is already red hot with 6 head professional positions already coming open. Please be sure your Career Links Profile is updated so that you will be informed about new job opportunities. Maybe you have a new certification, or a new skill, or you may have received a promotion in 2013. Keep your résumé current with your new accomplishments or changes. The Section also reminds Head Professionals that the Employment Tab on [www.NEPGA.com](http://www.NEPGA.com) is a great place to post any assistant professional openings at your facility. Simply contact the Section office if you would like any help with a posting.

Stay strong through what is typically the last full month of the golf season in New England.

We are approaching the finish line and I wish you all the best as you hopefully wind down. Please reach out to me if there is ever anything I can do, and I hope to see you soon.

Respectfully yours,

Michael Higgins  
Executive Director  
New England PGA



**PGA**

New England Section

### NEPGA Officers



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### CONTENTS

Member News	1-8
Awards Highlights	6
Ch. & Assoc. News	9-13
Member Updates	14



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*Greetings from...*

 **PGA**  
New England Section

**HAMMOCK BEACH**  
**PRO-AM**

*January 25-28, 2014*  
*Palm Coast, Florida*

*Wish you were here?*  
[Click Here for Details & Register Soon!](#)

## NEPGA FALL MEETING &amp; ELECTIONS



**PGA**  
New England Section

The NEPGA Annual Meeting is coming up soon on Friday, October 25th at Cyprian Keyes Golf Club. The meeting will begin at

11 am, with onsite registration opening at 10 am.

During this meeting, we will hold an election for our NEPGA officers. The candidates are as follows: President: **Larry Kelley, PGA**; Vice President: **Susan Bond, PGA**; Secretary: **Ron Bibeau, PGA** and **Troy Pare, PGA**. Be sure to attend your Chapter and Section meetings to hear the candidates speak. Letters from the candidates can be found within the top article on NEPGA.com's *members-only* homepage. Please login to the members only side of our website using your Professional login (located in the upper right corner of the site) to read the letters.

NEPGA Members may cast one vote at the Section's annual Fall Meeting on the 25th. All eligible New England PGA Professionals (Class A and Life Member Active members in good standing) can vote. Votes for Section Officers CAN NOT be cast at chapter meetings.

## NEW ENGLAND OPEN TV RECAP



Catch the highlights from this year's 2013 New England Open on the following dates/times:

10/21 6:30 PM Golf Destination.tv  
10/25 2:00 PM Golf Destination.tv  
10/28 6:30 PM Golf Destination.tv

THANK YOU TO OUR  
2013 OCTOBER SPONSORS



## NEPGA TOURNAMENT NEWS



It's October and the end of another season is approaching. It has been a strange/difficult year with extreme weather playing a big part. Thanks to some very talented people, the Superintendents, we have managed to get all of our events played and have been treated to outstanding course conditions, despite what Mother Nature sent us.

We have just a few events left on the Section schedule, and one of them involves those aforementioned Superintendents. The Pro-Superintendent is the penultimate event on the New England portion of our 2013 tournament program and will be played at Black Rock Country Club on Wednesday, October 23. Please make some time to come out and enjoy a day of golf with your Supers.

The first event of the month, the Round Robin Team Finals will be played at Ferncroft Country Club on Tuesday, October 8. The top scoring teams from the year-long matches played within the participating Chapters will come together to determine our 2013 Champions.

Cape Cod Pro-Ams at Oyster Harbors and Eastward Ho! on October 16-17, were scheduled to be next, however, the popularity of these two sites caused us to add an event on Tuesday, October 15, a Pro-Am at the Wianno Club will provide an additional opportunity to play some fall golf on the Cape.

Two Wemyss Scholarship events will be played this year, the first at TPC-Boston on October 21 and the second on October 28 at Turner Hill. These events will once again serve as the major fund raisers for the Wemyss Scholarship Fund, which provides assistance to family members of NEPGA Professionals, in memory of former NEPGA Executive Director George Wemyss.

The Wemyss Pro-Am at Turner Hill brings to a close the New England portion of the NEPGA tournament schedule. There will be one more 2013 Section event however, contested a couple of thousand miles away during the first week of November. The Las Vegas Pro-Am will see forty plus teams travel from New England to Nevada for three days of golf (and other activities) in the desert. If you haven't ever joined us in Vegas you should really think about giving it a try.

So that's what's left, but what happened in the busy month of September?

We started with the final Stroke Play Series event of the season, our host was the Rochester Country Club in New Hampshire and when the results were in, a familiar name was at the top of the leaderboard. Shawn Warren, PGA fired a terrific round of six under par to claim the top spot. Frank Dully, PGA, Bob Tramonti, PGA and R.J. Ziats, PGA were all tied for second, three shots back. Many thanks go to Chris Mowers, PGA, Bill Cassell, PGA and Superintendent John Clark for hosting.

The demanding and impeccably prepared Belmont Country Club proved a challenge for the talented field of the New England Open. An event that has produced an impressive list of past Champions added another as Kyle Gallo pulled away with a couple of late birdies to best a very strong field. Gallo's seven under par total was two better than past Champion Geoff Sisk; the top NEPGA finisher was Ed Kirby who finished in a tie for third at three under par. Kirk Hanefeld, PGA and Shawn Warren, PGA also recorded top five finishes. Thanks go to our sponsors Cobra/Puma Golf and Lincoln, the Belmont Country Club and its members as well as host PGA Professionals, John Fields and Matt Zdon and Superintendent Michael Rose.

The Pro-Senior Championship Invitational was played at Cohasset Golf Club with two teams sharing the Championship at six under par. The team from the host club, lead by PGA Professional Aaron Ungvasky tied with the Needham Golf Club squad lead by PGA Professional Rich Hasenfus. Needham's minus twelve score led everyone on the net side. Ed Kirby, PGA was the low individual scorer at four under par. Big thanks to Host PGA Professional J.P. Connelly and Superintendent Glen Misiaszek.

The NEPGA Head Professional Championship sponsored by TaylorMade at the beautiful and testing Misquamicut Club was next on the schedule. TaylorMade staffer George Goich, at minus three, was one of just two players to break par. Frank Dully, also a TaylorMade staff player, finished second at one under par, while Matt Zdon, PGA continued his solid play, tying for third at one over par with David Dionne, PGA. Thanks go to Jim Corrigan, PGA, Director of Golf & Grounds Bill Morton and Superintendent Dean Bozek who were our gracious hosts.

The New England Section National Car Rental Assistant Championship was contested at the superbly conditioned Spring Valley Country Club. Jeff Seavey, PGA played flawlessly and won convincingly. His two round total of six under par was four strokes better than Shawn Warren, PGA and Greg Dobbins, while Jacob Leech, PGA, Eric Barlow, PGA and Robert Bruso all finished at even par and earned trips to represent the New England Section at the 37th National Car Rental PGA Assistant Championship, presented by Cobra Puma Golf, October 31-November 3 at PGA Golf Club in Port St. Lucie, Florida. Huge thanks go to the members of Spring Valley for sharing their superb facility. Thanks also to host Professional Mike Powers, PGA as well as Superintendent Donny D'Errico and crew who had the golf course in true Championship condition.

The aforementioned Stroke Play Series Championship at Turner Hill took place on September 30. A foggy morning greeted the players and delayed play for a while, but the wait was worth it for Brian Spitz, PGA. Spitz started with three straight pars before birdieing three in a row and six of his next eight holes. He kept it going with back-to-back birdies on holes fifteen and sixteen and finished with a blemish-free scorecard, shooting an eight under par 64.

*Continued on pg 5...*



# PGA

New England Section

## *Winter Pro - Pro*

*Reunion Resort - Orlando, FL*

*January 25, 2014*

*\$300 per Team*

*Sign Up at [www.nepga.com](http://www.nepga.com)*



*2013 NEPGA Winter Pro - Pro Champions  
Shawn Warren, PGA and Jeff Seavey, PGA*



## 2014 PGA MERCHANDISE SHOW *New Schedule for this Year!*



**PGA**  
Merchandise Show

The PGA Merchandise Show, the international golf industry's annual business gathering for 60 years, has a new day schedule

for 2014. The PGA Show Outdoor Demo Day at Orange County National Golf Center begins PGA Show Week on Tuesday, Jan. 21, with PGA Show exhibits, demonstrations, education seminars, special events and industry presentations at the Orange County Convention Center being held Wednesday through Friday, Jan. 22-24.

PGA Professionals, golf buyers and industry leaders can now register to attend the 2014 PGA Merchandise Show, January 21-24, in Orlando, Fla., online at [PGAShow.com](http://PGAShow.com). Housing reservations also are available online for PGA Show official hotels at [PGAShow.com/hotel-travel](http://PGAShow.com/hotel-travel). Click [here](#) to read more on PGALinks.com.

## PASSING OF BILL JOHNSON

*Note from Dick Tremblay, PGA Life Member*

I have been a PGA member for 43 years and Bill Johnson was one of the most remarkable golf professionals that I have known. Bill was a pioneer with junior golf and he shared his wonderful format of a junior golf tour program which was conducted in summer vacation months. When I moved to South Carolina I used Bill's model and formed the SC Junior Golf Association and eventually passed it on to the State Golf Association. Today this state junior golf organization has 13-14 chapters, has a Monday after the Masters fund raising tournament, but most important uses the same model for the junior tour that Bill shared with me in the mid 70's.

As the golf coach for Dartmouth for those many years, Bill not only coached these young men but he mentored them into young men ready to take on challenges of the business world. Golf was more than just a game to Bill and he shared his gift of insight with his players adding to their confidence in themselves in golf and in life. He touch many lives in a very positive manner and will be missed.

Click [here](#) to read Bill's obituary.



**VOLUNTEER OPPORTUNITIES**  
Click Here to View Current Opportunities on NEPGA.com



**Donate Today! Click Here to Learn More**

## 2013 Fall Meeting Dates

Meeting	Date	Venue	Time
MA Chapter	Tues., Oct. 22	<a href="#">Essex CC</a>	10:00 AM
RI Chapter	Tues., Oct. 22	<a href="#">Kirkbrae CC</a>	6:00 PM
Cape Chapter	Wed., Oct. 23	<a href="#">Sandwich Hollows GC</a>	9:30 AM
Asst. Assoc.	Thurs., Oct. 24	<a href="#">Kernwood CC</a>	8:00 AM
NH Chapter	Thurs., Oct. 24	<a href="#">Laconia CC</a>	9:00 AM
SR Assoc.	Thurs., Oct. 24	<a href="#">Kirkbrae CC</a>	9:00 AM
Section	Fri., Oct. 25	<a href="#">Cyprian Keyes GC</a>	11:00 AM

**Click on the Venue name to view directions to the facility.**

## TOURNAMENT NEWS *Continued...*

Shawn Warren (is this guy any good or what?) was second at five under par. Ten players from the elite field of qualifiers managed to break par on the superbly conditioned venue. Thanks to host PGA Professional George Goich, Superintendent John Sadowski, his Assistant Evan Heenehan and crew for all their hard work.

The NEPGA Stroke Play Series continues to be one of the most popular events on our schedule. None of it would be possible without the support of the sponsors of this season-long series of events. Please take a minute and send a note to say Thanks to Dan Dempsey/AHEAD, Paul Pichette/Cutter & Buck and Cary Gordon/Golf Buddy.

Whew, that was a busy month, but what a great month and year of golf it has been. Thank you all for taking the time to come out and participate.

I also want to say congratulations to all of our champions from the 2013 season, we already had a group of terrific players in this Section and this year saw the emergence of some new faces. Shawn Warren, PGA and Robby Bruns, PGA are two that immediately come to mind, but there are many more. It is going to be fun in the coming years to see the young guns challenge our great group of established players.

The "Tournaments News" will be taking a break for a few months, but rest assured we are already working on next year's schedule. We'll keep you up-to-date with any breaking tournament news as needed and we will be back in early 2014 with information on the upcoming season.

Take some time to enjoy the holidays with your family and friends and best wishes for a smooth finish to 2013 and a great beginning to 2014.

See you down the road,

Greenie  
[rgreen@pgahq.com](mailto:rgreen@pgahq.com)

# Congratulations

## 2013 New England PGA Special Award Winners!



Click [here](#) to view more pictures from the 2013 NEPGA Special Awards Dinner on our Facebook page.

### OUTSIDE THE ROPES

The NEPGA is highlighting our Section's PGA Professionals who are giving back to their communities in a feature called "Outside the Ropes". If you have a story to share that might inspire other Professionals to become involved in charitable endeavors outside of the realm of golf, contact Joan at [jstu-art@pgahq.com](mailto:jstu-art@pgahq.com) to request a questionnaire. This month, we're featuring **Joanne Flynn**, PGA of Windham Country Club.

*"I am the Vice President of the Board of Directors at the Boys & Girls Club of Greater Salem, NH as well as co-chair of the annual auction, the club's biggest fundraiser of the year. I also participate in a number of fundraising activities. I am on the Board of Directors at the Salem Animal Rescue League. I enjoy being involved in fundraising and community relations."*

~Joanne Flynn

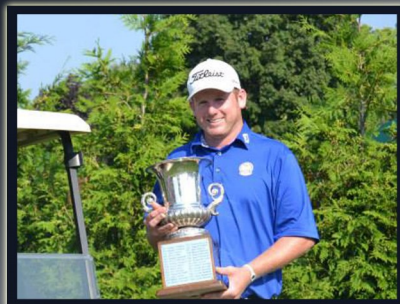




# PGA

New England Section

# 2013 Major Champions



**New England PGA  
Champion  
Shawn Warren, PGA**



**New England PGA  
Assistants Champion  
Jeff Seavey, PGA**



**New England PGA  
Senior Champion  
Ed Kirby, PGA**



**New England PGA  
Stroke Play Series Champion  
Brian Spitz, PGA**



**Taylormade  
Head Professional Champion  
George Goich, PGA**

		Leaders																	
NAME	HOLE IN ONE	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18
		443534445443443454																	
1 KIRBY	2	2	3	2	2	2	3	2	3	3	3	3	3	3	3	3	3	3	3
3 GALLO	3	4	4	5	4	4	3	3	3	5	5	6	6	6	6	6	6	6	7
2 SISK	2	2	2	3	3	3	2	3	4	4	4	3	3	4	5				
2 DUGAS	2	1	2	3	2	2	2	2	2	3	2	2	2	2	3				
1 WARREN	1	1	1	2	2	3	2	4											
1 HARRIS	1	1	1	3	3	3	4												
1 HANFELD	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
1 MCTERNAN	1	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2
1 A.VALENTINE	1	1	1	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3

**New England Open  
Champion  
Kyle Gallo**

# Congratulations to all of 2013 Major Champions

Full results for each event can be found at  
[www.nepga.com/section](http://www.nepga.com/section)

## MESSAGE FROM YOUR PGA EMPLOYMENT CONSULTANT



### HOW YOUR JOB SEARCH IS LIKE SELLING YOUR HOME

So, you have lived in the same house and the same community for ten years. You and your family are comfortable, the house is very dependable, the neighbors are great, the school system is sufficient, but you are ready for a change. At this point in your career, you realize it is time to move on but you are afraid your home will not sell in a market where buyers are very selective and have numerous attractive housing options. It is what is called a “buyer’s market.”

Sound familiar? Selling a home in today’s buyers’ market is a lot like looking for a new job in what appears to be a shrinking job market. With facilities struggling to maintain golfers and membership, less revenue has caused employers in the golf market to either downsize staff, delay the hiring process, and/or lower compensation packages. While it is a gamble, you may have to invest time and money and try some unconventional methods in order to get results, but that does not mean it is impossible. Many golf professionals are actively seeking better opportunities, not only for career advancement but many are looking for a more secure work environment due to the financial uncertainty of their current facilities. This may be called an “employer’s market” where the employer has an attractive pool of qualified candidates willing to accept the job with most likely a lower compensation package than five years ago. The current PGA Professional job market is very competitive and you need to be prepared.

Below are tips on selling a home in a buyer’s market, which can easily be applied to those PGA Professionals considering a job search.

### RESEARCH

Before you decide to sell your home, you will need to check out the local market. How many houses are listed? What is the typical selling price or dollars per square foot with features comparable to yours? Is your area popular or starting to decline? You will have to find answers to these questions and most likely you will consult with a local realtor that will guide you through the process.

How does this apply to employment? It is very important for you to get a sense on the job market that you are about to enter. You will need to know what the salaries and compensation packages are currently in the marketplace that may have been decreased since the recession. What areas of the country are you interested in relocating to or what Sections will provide you the most job opportunities? What skills are employers currently seeking, has that changed since I last searched for a job?

### PREPARE TO SELL

Before listing your current home on the market with a realtor, you will have to clean it from top to bottom, touch up

paint or get rid of dreadful colored rooms, dress up the landscaping and make the necessary repairs to restore the visual appeal. Home improvement is important because you will need to take some great pictures for the listing that will peak a buyer’s interest and you will want the home to be ready to show at any time. Buyers are also looking for homes that are move-in ready with no additional cost of making repairs. How does this apply to employment? Just like your house, it has probably been a while since you were on the market, so it is time to take inventory of yourself to see what upgrades need to be made. Do you have a readily prepared resume that is current and ready to send to an employer? Or, has it been ten years and the last one produced on a typewriter? Do you have an up-to-date cover letter that you can customize for a new job, and have you kept that portfolio current with success stories? Do you have interview clothing and does it still fit? Like home buyers, employers want new golf professionals to be “move-in ready.”

### ENHANCE LISTING

A good listing and a good marketing plan will help you gain a buyer’s interest and distinguish your home from the others on the market. The listing should focus on the features that make your home unique and appealing, and will make the buyer want to see more. You should highlight any improvements such as granite, stainless steel appliances, swimming pool, hardwood floors and the neighborhood and schools.

How does this apply to employment? Just like the home listing, your resume should reflect your best features and what sets you apart from the other applicants. You must ask yourself, “What are my key selling points?”, “What successes have I given to my current employer and facility?”, “What special training such as professional education and community involvement has set me apart?” and “How will my experience and skills be an asset to the employer that I am applying?”

### EVALUATE OFFERS

Buyers are watching their dollars and getting financing is a challenge. You may be like your home, what you thought you were worth five years ago; your value may have depreciated. You must evaluate any or all offers, you may not be able to afford to jump on the first offer that comes along. Sometimes, it may be best to decline an unreasonable offer. After a few months, if you have not received any interest or an offer, it may be time to re-evaluate your search. Are you looking to relocate to the correct areas? Am I applying for the right jobs? Should I consider different career paths?

If you believe in your “asking price” and you have an outstanding resume, then you may have to just be patient. In job searches and selling your home, good things come to those who wait.

Michael Packard, PGA  
Employment Consultant  
Central NY, Connecticut, Metropolitan, New England,  
New Jersey, & Northeastern NY Sections



## CHAPTER & ASSOCIATION NEWS

### CAPE COD CHAPTER



#### 27<sup>TH</sup> CAPE COD CUP GOES PROS' WAY 15-6

The Cape Cod Cup pitting 14 of the best Cape amateurs vs. a team comprised of 14 chapter members was tied 12-12-2 going into this year's edition held at the gorgeous Pocasset GC on October 3. Once all 7 matches were completed, the pros enjoyed a lopsided 15-6 victory as the format called for 3 points per match. Forming the Professional side were: Sean Edmonds, Matt Baran, Bob Miller, Matt Baran, John Paesani, Rusty Gunnarson, Jay Askew, Chad Schofield, Kevan Evangelista, Jesse Schechtman, Brad Sherman, Greg Yeomans, Bob Giusti and the first female competitor in Cup history, Tracy Djerf. Thanks to FootJoy's Whitney Trimble for providing all players with uniforms/ golf shirts.



*The Pros side (red shirts) win the Cup at Pocasset*

#### BARAN THREE-PEAT HIGHLIGHTS CHAPTER TOURNAMENT SEASON



*2011-2012-2013  
Cape Cod PGA Champion*

Oyster Harbors' PGA Assistant Matt Baran won his 3rd consecutive Cape Cod PGA Chapter Championship at CC of New Seabury last week, sponsored by Callaway's Peter Guild and Oxford's Cary Gordon. The 36-hole affair played on both immaculate New Seabury venues saw five players within 2 shots of the lead with 9 holes to play, but Baran continued his domination of this event with a closing four hole stretch of under par golf while his opponents all faltered coming home.

#### CAPE CONTINGENT DOMINATE CHARLES RIVER

In the recent Section Pro-Am at Charles River, chapter members Scott Trethewey, Matt Baran and Tim Watroba all finished in the top five. Scott, PGA assistant at New Bedford took down \$1,100 for his winning -3/ 69 while Matt, PGA assistant at Oyster Harbors placed 2nd with his even-par 72 and Tim, PGA assistant at Hyannisport checked in at 5th place shooting 74. Along with Rusty Gunnarson's T-10, these four fine players collected over \$2,500 for their respective efforts.

#### CONGRATULATIONS TO...

Old Sandwich's PGA HP Jay Wick who has just been cited for his QUARTER CENTURY membership in the PGA of America.

#### ISLAND CLASSIC PREVIEW

The chapters' annual visit to Sankaty Head on the island of Nantucket takes place in mid-October with this year featuring over 30 teams vying for the 36-hole team and individual pro titles. With the addition of the springs' trek to Miacomet GC, the Cape Chapter now is blessed with a pair of Nantucket venues second to none each year. Incidentally, the LPGA is poised to announce an agreement with Miacomet to hold an event beginning as soon as next fall. PGA HP Phil Truono along with representatives from the Nantucket Land Bank (owners of Miacomet) and GM Alan Costa met with advance officials from the LPGA recently discussing this potentially awesome development.



*Left: 9th Hole at  
Sankaty Head*

*Right:  
Miacomet GC*



Mickey Herron, PGA  
NEPGA Tournament Operations  
Cape Cod Chapter  
[mherron@pgahq.com](mailto:mherron@pgahq.com)

## CHAPTER & ASSOCIATION NEWS *Continued...*

### MAINE CHAPTER



#### **SHAWN WARREN: 2013 CHAPTER CHAMPION...**

Shawn Warren may want to start thinking about getting a bigger trophy case...Shawn captured the Chapter Championship at Biddeford-Saco at the end of August. Shawn posted rounds of 64-69 to win his second Chapter Championship by

7 shots over Jerry DiPhilippo and Tim Desmarais. Shawn has had a phenomenal year playing golf and his good play at Biddeford-Saco came on the heels of his win at the NEPGA Championship.

#### **SEPTEMBER SUCCESS...**

The month of September was a busy one for Maine...we held 5 Pro-Ams. We started the month on the coast at the beautiful Samoset Resort.

Blue skies, light winds, temps in the 70's and great course condition led to a wonderful day. Shawn Warren, led his team to victory in the team gross division as he posted a 63. We would like to recognize our partners at Richard Brothers Financial Advisors for their support to the event as well as the tee gifts and team pictures taken along the ocean. Richard Brothers Financial Advisors, [www.richardbrothersfinancial.com](http://www.richardbrothersfinancial.com), are the preferred financial advisors of the Maine Chapter.



**RICHARD**  
BROTHERS  
financial advisors

Two weeks later we headed south to York County and held the "Southern Swing." We had great fields for all three days at Cape Arundel, Webhannet and York. There was not a cloud in the sky all week, I can not remember a better three-day stretch of weather for the Pro-Ams. Jeff Seavey captured low professional honors with a 67 at Cape Arundel. Shawn Warren won low professional honors at Webhannet with a 66 and it was Jeff Seavey winning at York as he tied the course record with a 64.

A big shout-out to our partners at PING and Yamaha for sponsoring the three Pro-Ams.



We finished September at the pristine and always popular Portland CC with the Pro-Am Championship. Another beautiful day greeted the 37 competing teams. Jeff Seavey and his team from the Samoset Resort successfully defended their title. Jeff and his team posted a score of 131 in the Best 2 of 4 Gross

event. Many thanks to John Carey and our partners at Cleveland Golf/Srixon for providing tee gifts for all 148 players.



#### **ASSISTANTS CHAMPIONSHIP TROPHY WILL RESIDE WITH WARREN AGAIN...**

Shawn Warren wrapped up September with a victory in the Assistants Championship; the 18-hole event was played at Natanis GC on the Tomahawk course. Shawn posted an even par round of 72 to win his second consecutive Assistants Championship title. Jerry Diphilippo finished in second place with a 74.



Tony Decker, PGA  
NEPGA Maine Ch. Tournament Operations Manager



## CHAPTER & ASSOCIATION NEWS *Continued...*

### RHODE ISLAND CHAPTER



#### TWO CHAPTER MEMBERS ON THE BALLOT

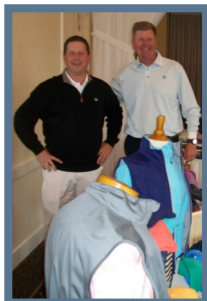
Rhode Island PGA is proud to be represented by two longtime chapter members when the ballots are counted for leadership positions at the Section's annual Fall Meeting later this fall (Oct. 25th at Cyprian Keyes). Both Susan Bond (Weekapaug PGA HP) and Troy Pare (Wannamoisett PGA HP) have submitted papers for VP and Secretary respectively.



#### CHAPTER CHAMPIONSHIP VISITS AGAWAM HUNT CLUB

Newly crowned PGA QUARTER CENTURY MEMBER and HP Norm Alberigo welcomes the chapter to his fine club next week for the **2013 RIPGA Championship**, sponsored by Peter Guild/ Callaway Golf & Cary Gordon/ Oxford Golf. Defending champion, Ed Kirby will not be on hand, instead competing in the Senior PNC in Virginia. However, 2012 runner-up Brent Amaral, PGA HP from The Acoaxet Club will join many others in their quest for this title.

#### SOFTGOODS SEMINAR BREAKS NEW GROUND



*Left: (L to R) Whitney Trimble/FJ, Clem Lamarre/Puma, Paul Pichette/Cutter & Buck, Peter Butt/FJ, Tony Maneen/Nike.*

*Right: Ahead's Dan Dempsey, PGA with Shelter Harbor's PGA HP Dave Tiedemann at the recent Softgoods seminar.*

Once again, Kirkbrae's PGA HP Mike Bradshaw has coordinated another unique seminar which brought together sales reps and golf pros in a round-table setting discussing all things softgoods recently hosted by his home club and the reps themselves. Many topics were discussed in a frank open manner which led to solutions and ideas for future use by all.

Last spring, Bradshaw assembled most the area's hard goods sales reps who interacted with dozens of chapter pros on specific topics germane to club fitting, sales and best practices. In both instances, Bradshaw was heard to remark, "the superb moderator makes the difference in these settings, keeping those who would like to speak on topic and brief as possible..."

#### CONGRATS ON HOLES-IN-ONE!

On Thursday, October 10th, Bo Botelho, PGA Head Golf Professional at Crestwood Country Club treated his staff members to a round of golf at Shelter Harbor Golf Club in Charlestown, Rhode Island. On the 11th hole, a par 3 measuring 163 yards, one of his Bo's assistant professional's, PGA Apprentice Steve Field made a hole-in-one. Bo's other assistant professional, Charlie Castle, was next up on the tee, and after saying "How am I supposed to follow that shot", he proceeded to also score a hole-in-one. Two consecutive hole-in-one's=a rare feat indeed! PGA Member Ray Murtha was the 4th member of the group who witnessed these amazing shots!

#### TOURNAMENT NEWS

North Kingstown's PGA Brian Owens' one year reign as the section ASSISTANT CHAMPION came to an end two weeks ago at Spring Valley where 10 of his chapter colleagues joined him in congratulating Maine's Jeff Seavey on his victory. Misquamicut's Peter Weatherby was top chapter representative finishing T-16 firing 150 over 36 holes/ +6.

Triggs PGA HP Bob Tramonti continues his recent torrid play illustrated by his winning 65 at Woodlands and 69 at Rochester (NH) which placed him T-2, both returning over \$1,000 to the talented teacher. Owens checked in with his own 69 at Woodlands.

**Pawtucket Pro-Am**-10/7 sponsored by Matt Howard/ Cleveland-Srixon  
**Agawam Hunt Club**-10/9-CALLAWAY CHAPTER CHAMPIONSHIP/ presented by Peter Guild and supported by Cary Gordon/Oxford Golf  
**Halifax** -10/10-TRI CHAPTER CHAMPIONSHIP/ sponsored by Lincoln Mercury

**Shelter Harbor Pro-Am**-10/15-sponsored by The Haversham Restaurant  
**Kirkbrae** -10/22- Hardgoods Product Showcase (3-6 pm) followed by chapter meeting (6 pm)

Lastly, congratulations to longtime RIPGA golf professional Steve Napoli for his recent induction to the NEPGA Hall of Fame. Napoli, now a member of the New Jersey section and GM of Liberty National GC, has been a major influence within the Rhode Island golf community for some 30 years. His service to chapter, section and national PGA of America affairs is unquestionably a testimony to his concern for fellow professionals and the game of golf.

Mickey Herron, PGA  
NEPGA Tournament Operations  
Rhode Island Chapter  
[mherron@pgahq.com](mailto:mherron@pgahq.com)

## CHAPTER & ASSOCIATION NEWS *Continued...*

### VERMONT CHAPTER



#### TOURNAMENT RESULTS

On September 3rd the VT Chapter held our rescheduled Pro Senior Championship at Manchester CC with Bob Stearns, PGA, as our host. We thank John Carey, Cleveland Srixon Golf for their sponsorship. Our gross winners were Pat Pelletier and his team from Lake Morey CC with a score of 139. Net winners were

John Cleanthes, PGA, The Hermitage GC and his team with a score of 128. Low professionals were Pat Pelletier and Tom Mackey, PGA, Ekwanok CC with 70.

On September 6th, we held another major championship with our Senior Championship at Neshobe GC hosted by Rodney Bicknell, PGA. This year's Senior championship was claimed by Dave Soucy, Green Mountain National GC with a score of 73 followed by Bill Ross, PGA, Lake Morey CC with 75.

On September 9th the VT Chapter held a Pro Am at Williston GC with Todd Trono, PGA, as our host. We thank Vermont SportsGrill for their sponsorship and added purse money and CTP prizes. Our gross winners were Steve Gonsalves, PGA and his team from Links at Lang Farm with a score of 63. Net winners were Ryan McDonald and his Northfield CC team with a score of 57. Low professional was Zack Wyman, PGA, Vermont National CC with 70.

The VT Chapter held a Pro Am at the Quechee Club on September 16th with Steve Rogers, PGA as our host. Our gross winners were Pat Pelletier and his team from Lake Morey CC with a score of 62. We had a tie for net team honors between Dave Jankowski, Stowe Mountain Club and Jim Gunnare, PGA, Woodstock CC both with scores of 60. Low professional was Pat Pelletier with a 67.

On September 23rd the VT Chapter held a rescheduled Pro Am at Green Mountain National GC with Dave Soucy, PGA, as our host. Our net winners were Kevin Bennison, PGA and his team from Mt. Anthony GC with a score of 58. Gross winners were CC of Barre team led by Roger King, PGA, with a score of 65. Low professional Roger King CC with 67.



**Match Play Champion RJ Ziats and sponsor Stuart Miller**

On September 26-27, we held our Match Play Championship at Ekwanok CC hosted by Tom Mackey, PGA. This year's Match Play Champion RJ Ziats, PGA, Sugarbush GC defeated Kevin Bennison, PGA, Mt. Anthony GC in the finals. The semi finals also included Greg Nelson, PGA Rutland CC and Todd Trono, PGA, Williston GC. We thank Stuart Miller for the tee gifts for each player, added money to the purse, and a trophy for the winner.

Our final major of the year was our Pro Pro Championship played at Vermont National CC with Zack Wyman, Brian Gara and Sean Toof as our hosts. The championship was conducted on September 30th prior to our Vermont Chapter Fall Meet-

ing. This year's championship featured a three way play off with scores of 68. Our champions, Host professionals Zack Wyman and Brian Gara won one the first play off hole, edging out the team of Josh Olney, Orleans CC and Dave Jankowski, Stowe Mountain Club and Kevin Bennison, Mt. Anthony GC and RJ Austin, Sugarbush GC.



**Pro Pro Champions Zack Wyman and Brian Gara**

#### VERMONT CHAPTER FALL MEETING

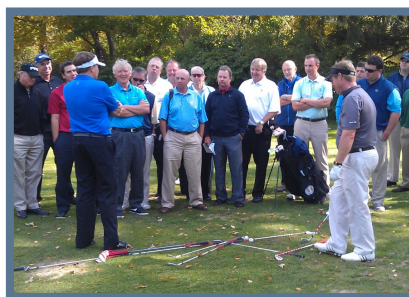
On September 30th, the Vermont Chapter held our 2013 Annual Fall Meeting at the Vermont National CC. We welcomed Mike Higgins, NEPGA Executive Director Mike Packard, PGA, Employment Services and Brian Bain, Player Development Regional Manager and heard their updates on Section and National initiatives. We received Chapter committee reports from all our chairs and committee members.

We elected Chapter directors RJ Austin, PGA, Sugarbush GC to a one year term and Rodney Bicknell, PGA, Neshobe GC to a two year term. Roger King, PGA, CC of Barre was elected Vice President and Dave Pfannenstien, PGA, Vermont Golf Association was elected President.

#### VERMONT CHAPTER AWARD WINNERS

We congratulate our 2013 Vermont Chapter Award winners: Professional of the Year --Dave Soucy, *Green Mountain National GC* Merchandiser of the Year- Public- John Cleanthes, *Hermitage GC* Merchandiser of the Year- Private- Brian Gara, *Vermont National CC* Teacher of the Year- Barry Chruchill, *Cedar Knoll GC* Junior Golf Leader- Matt Havers, *Burlington CC* Horton Smith- Erik Sorensen, *Dorset Field Club* Bill Strausbaugh Award- Zack Wyman, *Vermont National CC* Assistant Professional of the Year - Matt Havers, *Burlington CC* Player of the Year – RJ Ziats, *Sugarbush GC*

#### VERMONT CHAPTER TEACHING SEMINAR



**Andy Plummer, Michael Bennett, and seminar attendees.**

bringing another Top 100 PGA instructor to Vermont.

On October 2nd, the Vermont Chapter welcomed Michael Bennett and Andy Plummer to Dorset Field Club for their Stack and Tilt presentation for a teaching seminar. Thirty PGA Professionals attended the presentation. A special thank you goes to Erik Sorensen, PGA, Dorset Field Club for

David Christy, PGA  
NEPGA Vermont Ch. Operations Manager  
802-476-7007  
[dchristy@pgahq.com](mailto:dchristy@pgahq.com)



## CHAPTER & ASSOCIATION NEWS *Continued...*

### NEW HAMPSHIRE CHAPTER



With just three chapter events remaining, the race for the NHC Player of the Year has tightened up between Dan Wilkins of Laconia CC, Matt Arvanitis, Concord CC and Rich Berberian, Jr. of Windham CC. Wilkins leads the standings with 248.33 points with Arvanitis, a close second at 241.58. Berberian is in third place with 229.20 points. Rounding out the top ten are: Mitch Jefferson, Pembroke Pines (183.83); Jay Pollini, Farmington (150.73); Rich Currid, Lake Sunapee (106.83); Bill Andrews, Portsmouth (103.75); Cory Mansfield, Montcalm (103.33); Vince Molesky, Newport (97.00) and Marc Spencer, Windham (92.00).

The NHC Pro-Pro Championship was held at Intervale CC and featured 12 teams of chapter professionals competing in three nine-hole events, a best ball of two format, allotted for each event and for overall score. Winners of the championship with an amazing 17-under par performance were the team from Windham CC which included Marc Spencer and Rich Berberian, Jr. The pair was 9-under, 27, in the scramble format. Coming in second was host professional Matt Thibeault and his partner, Dan Wilkins of Laconia. Cory Mansfield, Montcalm and Ken Hamel, Duston were in third place at 7-under par. Thanks to Rob Hardy of Adams for sponsoring this event.

The Pro-Gross Championship was held at Portsmouth CC and the winning team was from Golf Club of New England. Led by head professional Greg Sandell, the foursome fashioned a 12-under par score of 60 in the best ball of four format. Amateurs in the winning foursome included Patrick Rahn, Brett Wilson and Dan Mulkern. There was a two-way tie for second at 8-under par and included a foursome from the host club and head professional Bill Andrews and a foursome from Derryfield CC led by head professional Mike Ryan. Our appreciation to Rob Hardy of Adams for his sponsorship of this event.

The chapter's Fall Meeting of Members will be held at Laconia CC on Thursday, October 24, 2013 at 9:00 a.m. There will be a pro-pro event following the meeting.

Frank Swierz  
NEPGA NH Ch. Tournament Manager  
[fswierz@comcast.net](mailto:fswierz@comcast.net)



### MASSACHUSETTS CHAPTER



**PGA**  
New England Section  
Massachusetts Chapter

Wow it's hard to believe it is October already, this summer has gone by quickly. Just a few items this month for our chapter which should be noted,

first our Chapter Championship is on Monday, October 7th at Worcester Country Club. Second our Chapter fall meeting is at Essex County Club on October 22nd followed by a pro-pro. Lastly the Tri-Chapter Championship is October 10 at the Country Club of Halifax.

The Chapter would like to congratulate the following players for their performance at The New England Assistants Championship and their entry into the national event, Gregg Dobbins (The Milton Hoosic Club), Jacob Leech (Charles River Country Club), Eric Barlow (Weston Golf Club) and Robert Bruso (Blackstone National Golf Club).

Mark Aldrich, PGA  
Vice President-Secretary/Treasurer, Massachusetts Chapter  
508-853-5087

## SECTION NEWS *Continued...*

### WELCOME, NEW MEMBER!

#### Kaitlyn Sharpless , PGA

**Where are you from?** Dennis Port, MA

**Where did you attend college?** Methodist University, Fayetteville NC

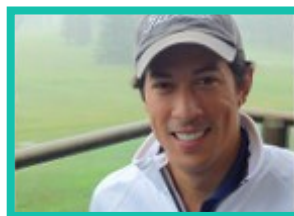
**What was your first job in the golf business?** I worked at a driving range on Cape Cod in high school under Robert and Lianne Miller.

**Where do you work?** Mike Boyle Strength & Conditioning

**What are your career aspirations?** Golf Strength & Conditioning Coach with collegiate athletes & Touring Professionals.

Learn more about our new members on the Newly-Elected Members page on [NEPGA.com](http://NEPGA.com), found under Directories.

### OCTOBER SPONSOR SPOTLIGHT



**Eric Stepanian**  
Go Ahead Golf

855.775.GOLF (4653)

[eric.stepanian@goaheadgolf.com](mailto:eric.stepanian@goaheadgolf.com)

[Click Here to Learn More](#)

Eric Stepanian is the Director of Business Development for Go Ahead Golf, which takes players to the legendary courses of Scotland, Ireland, Spain and Portugal. As part of the global EF Education First family of companies, they leverage almost half a century of international travel expertise to handle all the logistics, leaving you free to enjoy playing the world's top courses. Eric and Go Ahead Golf will be on site at next week's Cape Cod Fall Festival ProAm's!



## New Members

<u>Name</u>	<u>Class</u>	<u>Facility</u>
John O. Goodchild, PGA	A-1	Williston Golf Club
Dereck A. Loisel, PGA	A-8	Alpine Country Club

## New Apprentices

<u>Name</u>	<u>Class</u>	<u>Facility</u>
Jeffrey D Atkinson	B-8	Mt Washington Hotel GC
Daniel J. Colton	B-8	Pine Brook Country Club
Dennis D Dubuque	B-8	CC of Vermont
Dennis G Estes	B-1	Sebasco Harbor Resort
Nathan B Fairfield	B-8	Sugarloaf Golf Course
Benjamin P Halpin	B-8	Weston Golf Club
Shannon P Mitchell	B-8	Portsmouth Country Club

## Employment Changes

<u>Name</u>	<u>Class</u>	<u>Start</u>	<u>Facility</u>
Jeff D. Czerwinski, PGA	A-6	10/9	GolfTEC- Watertown
Brian J. Spitz, PGA	A-14	10/7	GolfTEC - Avon

## New Quarter Century Members

<u>Name</u>	<u>Class</u>	<u>Award Date</u>
Randy Grills, PGA	A-1	9/30/2013
Jack Kelly, PGA	A-6	9/30/2013

These reports reflect changes made between  
9/5/2103 and 10/10/2013.



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## NEPGA BULLETIN BOARD

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Annual Pro + 1

Franklin CC  
Wednesday, Nov. 13

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[JStuart@pgahq.com](mailto:JStuart@pgahq.com). Ads will run for 1 month.