



PGA Career Services is pleased to notify you about the following employment opportunity based on the information in your CareerLinks profile



**Head Golf Professional
Montcalm Golf Club
Enfield, New Hampshire**



Montcalm possesses a sense of tranquility, rhythm and calmness for all who enjoy the game. You can miss hit a shot, send your ball into the woods, or just play poorly but Montcalm will bring you back to a peace of mind and body.



The landscape of the northern New Hampshire area provides outstanding views of mountains, valleys and lakes, as well as rolling hills of velvet green fairways and greens. One of the most picturesque aspects of the course is the varying levels of green that are created by using four different kinds of grasses and three different types of cuts for the roughs.

Designed and built without a budget

Founder Andrew Sigler is a Dartmouth College, and Amos Tuck School of Business graduate. When Dartmouth College closed their owned/operated Hanover Country Club in 2001 for a total re-do he was left without a place to play. Resultantly Sigler did what anyone in that situation would do. He built his own course.

Sigler was able to hire George Sargent, a member of the ASGCA since 1999. Not only was Sargent handed a dramatic piece of property, but Sigler insisted that he be on site the entire time “The subtle mounding, the way the holes blend together, all those little things...that happened because George never let the project get ahead of him. He was here every step of the way and every day of the construction.” said Sigler.

The clubhouse reflects the founder's goal of making Montcalm Golf Club the finest golfing facility in the area. The design enhances the private country setting

Montcalm is about golf...pure and simple

Montcalm was awarded a Golf Digest award in 2005 as one of the top ten Best New Private Courses in the country and was again acknowledged in 2007 by the magazine as one of the Best in State. It continually receives rave reviews from members and guests who enjoy the complete privacy and exquisite beauty that is Montcalm. So just what is it that makes this 6,800-yard George Sargent design so special?

The club itself is remote, and the course moves further away from civilization as soon as you hit your tee shot on #1. Our adherence to the Donald Ross philosophy of trying to maintain as much of the land's natural character as possible, required us to find creative solutions to using the many rolling hills to our advantage. While the natural terrain could easily challenge a PGA professional, we needed to ensure playability for all levels of golfer, while still providing each with an opportunity for challenge.

The course's remote setting was a purposeful choice by its founder, who wanted to build a unique and immaculate course where conditions and maintenance would take precedence over all else. They achieved this by choosing an exclusive location that required a mile-long drive through a gated entry to reach the clubhouse and course, and choosing GF Sargent to create the environment where conditions would be optimal throughout the playing season



Specific Responsibilities - include but are not limited to:

- **Oversee the management and performance of all golf shop and applicable department operations and services; assure high standards and total customer satisfaction**
- **Oversee and help manage the Assistant Professionals and outside operations**
- **Develop/coordinate the development of annual business plans for the golf operation**
- **Coordinate and ensure all written correspondence, reporting, newsletters, and communications for the golf operation**
- **Coordinate plans with the Food and Beverage Manager for all food and beverage needs, on-course food and beverage needs, banquets, outside events, and catering for all golf functions**
- **Meet, greet, and welcome prospective members and their guests**
- **Enforce all rules and regulations governing golf course usage**
- **Develop and oversee an innovative tournament schedule and golf activities program that services all customer segments**
- **Develop and oversee golf instruction, clinics, golf schools, and player development programs for all customer segments**
- **Develop and oversee a profitable merchandise concession that is consistent with customer demographics and needs**
- **Oversee all fiscal areas and performance for the golf shop including planning, budgeting, forecasting, monitoring, and correction**
- **Maintain a close working relationship with the Golf Course Superintendent and other department heads**
- **Play golf with members of all skill levels as time and duties permit**
- **Oversee and enforce golf shop operations policies, procedures, controls, and fee structures to ensure the safekeeping of assets, inventory control and resources**
- **Active participation in member engagement and retention**

Knowledge, Skills and Traits

- **Maintain PGA of America membership in good standing in an active classification**
- **Act as a role model for all employees by demonstrating the behavior and work ethic expected of all employees**
- **Strong organizational, planning and prioritization skills**

- **Self-motivated with desire to promote and market**
- **Service and customer focused attitude**
- **Experienced in written and oral business communications**
- **Experienced computer user including; Microsoft Word and Excel. Proficient in other applications, i.e. email, internet, tournament and database**
- **Maintain and promote a positive professional image within the community**
- **Maintain a credible golf game and remain current on teaching innovations**

Minimum Qualifications:

- **PGA Member with at least 3 years of experience as a Lead Assistant Professional or Head Professional**

COMPENSATION & BENEFITS:

Compensation Range **\$60,000-\$75,000** based on experience. Additional discussion at interview.

(Contact Jim Remy – jremy@pgahq.com or Michael Higgins – Mhiggins@pgahq.com with questions regarding this posting.

Application Instructions:

Application Deadline: 3/27/19

Please submit your **cover letter, resume and references** in a .pdf format directly to the email or by mail to the address provided on CareerLinks.

Please acknowledge your choice to apply for this position by clicking “yes I will be sending my resume”. Subject Line please include **Montcalm GC Head Golf Professional Pro Search**

Please reference Job #: **JR015242**



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