

PGA Career Services is pleased to notify you about the following employment opportunity based on the information in your CareerLinks profile



Head of Golf Operations
The New England Country Club
Bellingham, Mass.

FACILITY DESCRIPTION:

The scenic New England Country Club is one of the best conditioned public courses in the area. This enjoyable 18-hole championship golf course, designed by Hale Irwin, has the look and feel of a private golf course. The rolling hills, tree lined fairways, and multiple tee boxes give each hole a unique character and provide a fair challenge for all ability levels. Breathtaking New England scenery can be viewed from the dining room, tent facility and throughout the golf course. Keep an eye open for the occasional deer, fox and other wildlife that inhabit the course surroundings. Whether your visit is to view breathtaking fall foliage or whatever time of year you visit New England Country Club, you are sure to enjoy the beauty and character of the golf course. As Hale Irwin states, "New England is a course you can't wait to play again."

Accolades:

- Voted "One of the Best 18" The Boston Globe
- Site of the N.E. Public Links Championship
- Site of the U.S. Amateur Qualifier
- Senior PGA Tour Qualifier Site
- Site of the NCAA Division II Regionals



POSITION DESCRIPTION:

The Head of Golf Operations will manage and oversee the golf shop operation and all related activities/services. The Head of Golf Operations will work with all other departments to ensure an enjoyable experience for all members and their guests.

Experience and Skills:

- Generate play and maximize rounds.
 Manage Daily Golf Operation.
- Manage and Train Staff.
- Provide a high degree of Customer Service and Hospitality
- Golf Instruction/Player Development Programs
- Recruit and Manage Golf Outings and Outside Events
- Development of Junior Golf Programs
- Degree of Playing Ability with an emphasis on Playing Golf with Members
- Full Understanding of the Rules of Golf
 Experience in Business Plan Development, Business Management Computer Applications, Financial Reporting, Generating/Maximizing Revenues, Strong Verbal and Written Communication Skills
- Ability to Participate in Membership Recruiting and Retention
- Development and Management of Web/Social Media Communications

QUALIFICATIONS:

Candidates must be PGA Members in good standing. 5 years' experience as Head Professional 4 Year College Degree Preferred

COMPENSATION & BENEFITS:

Compensation for this position will be between \$50,000 and \$100,000 commensurate with experience and based on bonus growth program. A comprehensive Benefits Package is listed in the facility details.

This position offers an amazing opportunity to build a teaching program including weekly golf school 100% supported and funded by the owner.

Application Instructions:

Application Deadline: February 28^t, 2019

(Contact Jim Remy – <u>iremy@pgahq.com</u> or Mike Higgins – <u>MHiggins@pgahq.com</u>

for additional information and details)

Please submit your **cover letter**, **resume** and **references** in a .pdf format directly to the email address provided on CareerLinks by clicking "yes I will be sending my resume".

Please reference Job #: GS014953



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