



*PGA Career Services is pleased to notify you about the following employment opportunity based on the information in your CareerLinks profile*



**Head Golf Professional  
Blue Hill Country Club  
Canton, Massachusetts**

#### **FACILITY DESCRIPTION:**

#### **CHAMPIONSHIP COURSE**

**Designed in 1925 by Eugene “Skip” Wogan, the 18-hole Championship Course has fully matured into a golfer’s haven.**

**The par 72 layout evokes memories of time-honored golf as each of the 18 holes is unique in its nature and deserving of praise. A practice putting green and full-service driving range will make your day on the links one in which you will treasure for a lifetime. The Championship course was restored in 2003 by renowned designer Ron Prichard, while its tree-lined fairways and lush rolling terrain remain more picturesque than ever, this course makes every golf outing an unforgettable experience. Not only does the course have a rich history but the staff does as well. Vinnie Del Zoppo has been with the clubs for over 40 years and currently holds the title of Golf Professional Emeritus. He is one of the characters that make Blue Hill so unique.**



Head Golf Professional  
Canton, Massachusetts



## **Overview**

**As a member of the Golf Management Team, the Head Golf Professional will oversee many areas of the operation and services offered including the golf shop, tournament operations, golf services areas and golf shop staff under the supervision of the Director of Golf. The position will promote an exceptional "golf experience," and provide excellent services and programs for all patrons.**

## **Specific Responsibilities - include but are not limited to:**

- **Oversee the management and performance of all golf shop and applicable department operations and services; assure high standards and total customer satisfaction**
- **Oversee and help manage the Assistant Professionals and outside operations**
- **Develop/coordinate the development of annual business plans for the golf operation**
- **Coordinate and ensure all written correspondence, reporting, newsletters, and communications for the golf operation**
- **Coordinate plans with the Food and Beverage Manager for all food and beverage needs, on-course food and beverage needs, banquets, outside events, and catering for all golf functions**
- **Meet, greet, and welcome prospective members and their guests**
- **Enforce all rules and regulations governing golf course usage**
- **Develop and oversee an innovative tournament schedule and golf activities program that services all customer segments**
- **Develop and oversee golf instruction, clinics, golf schools, and player development programs for all customer segments**
- **Develop and oversee a profitable merchandise concession that is consistent with customer demographics and needs**
- **Oversee all fiscal areas and performance for the golf shop including planning, budgeting, forecasting, monitoring, and correction**
- **Maintain a close working relationship with the Golf Course Superintendent and other department heads**
- **Play golf with members of all skill levels as time and duties permit**
- **Oversee and enforce golf shop operations policies, procedures, controls, and fee structures to ensure the safekeeping of assets, inventory control and resources**
- **Active participation in member engagement and retention**

## **Knowledge, Skills and Traits**

- **Maintain PGA of America membership in good standing in an active classification**
- **Act as a role model for all employees by demonstrating the behavior and work ethic expected of all employees**
- **Strong organizational, planning and prioritization skills**
- **Self-motivated with desire to promote and market**
- **Service and customer focused attitude**
- **Experienced in written and oral business communications**
- **Experienced computer user including; Microsoft Word and Excel. Proficient in other applications, i.e. email, internet, tournament and database**
- **Maintain and promote a positive professional image within the community**
- **Maintain a credible golf game and remain current on teaching innovations**

## Minimum Qualifications:

- PGA Member or Level 3 Associate

## COMPENSATION & BENEFITS:

Compensation Range \$47,500 - \$69,000 based on experience.

Holiday Bonus – Cell Phone allowance \$75 month.

(Contact Jim Remy – [jremy@pgahq.com](mailto:jremy@pgahq.com)

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## Application Instructions:

Application Deadline: **February 28, 2020**

Please submit your **cover letter**, **resume** and **references** in a .pdf format directly to the email or by mail to the address provided on CareerLinks. Matt Cunningham, Director of Golf:

[mcunningham@bluehillcc.com](mailto:mcunningham@bluehillcc.com)

Please acknowledge your choice to apply for this position by clicking “yes I will be sending my resume”.

Please reference Job #: **JR015990**





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